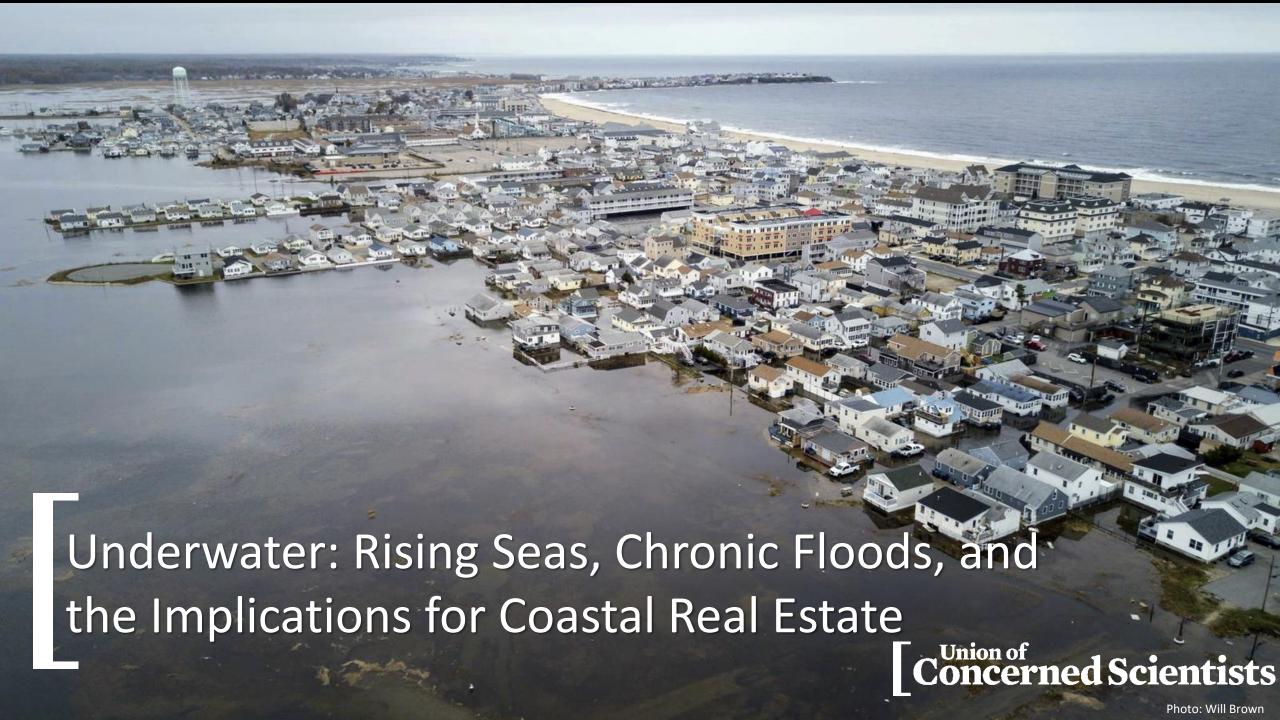
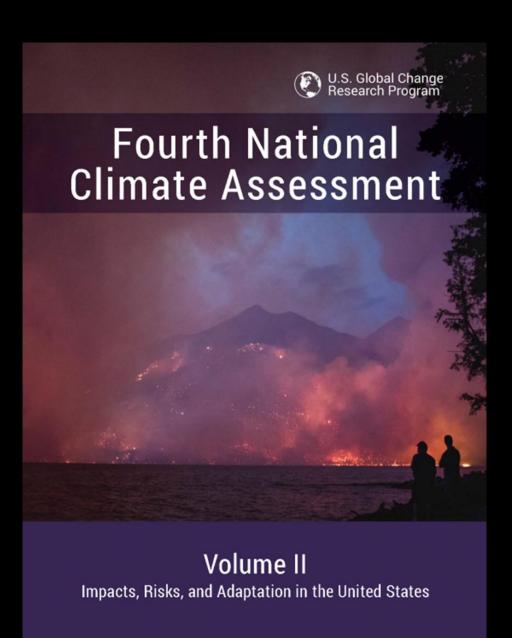
March 4, 2021



### Rachel Cleetus

Union of Concerned Scientists

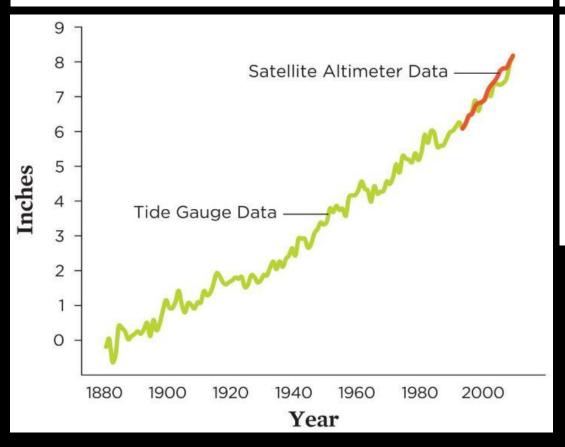




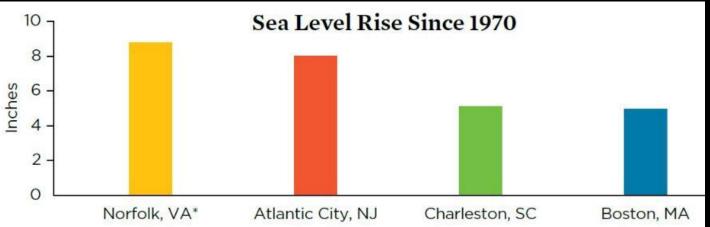


## Recent Global Sea Level Rise

#### Sea Levels have risen 8 inches since 1880



### **East Coast is a Sea Level Rise Hotspot**



## **Defining Chronic Inundation**

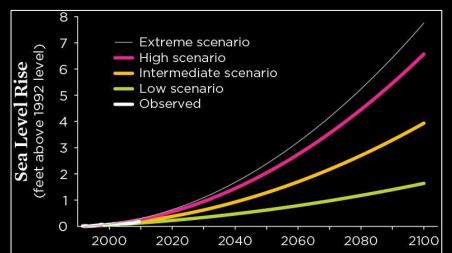


## Mapping Chronic Inundation

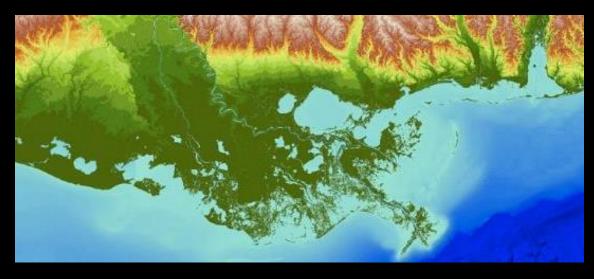
### 1. Tide gauge records



### 2. Sea level rise projections



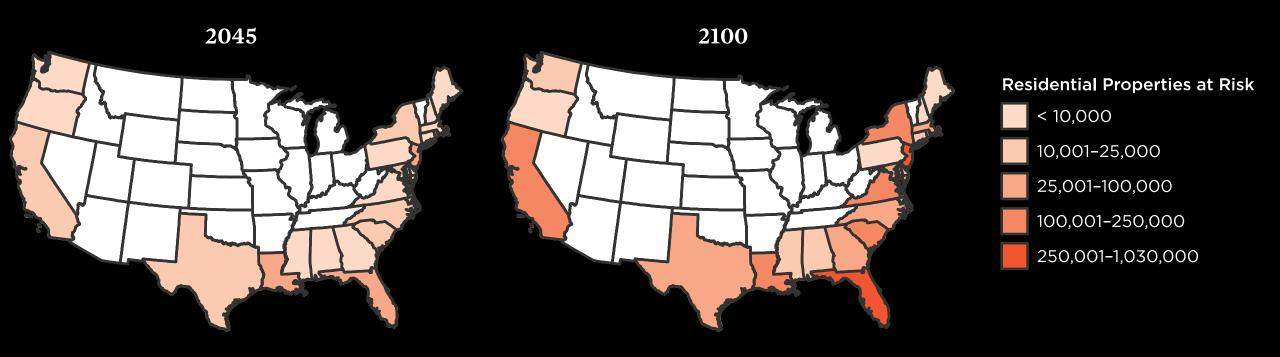
### 3. Digital Elevation Models



4. Property data from Zillow



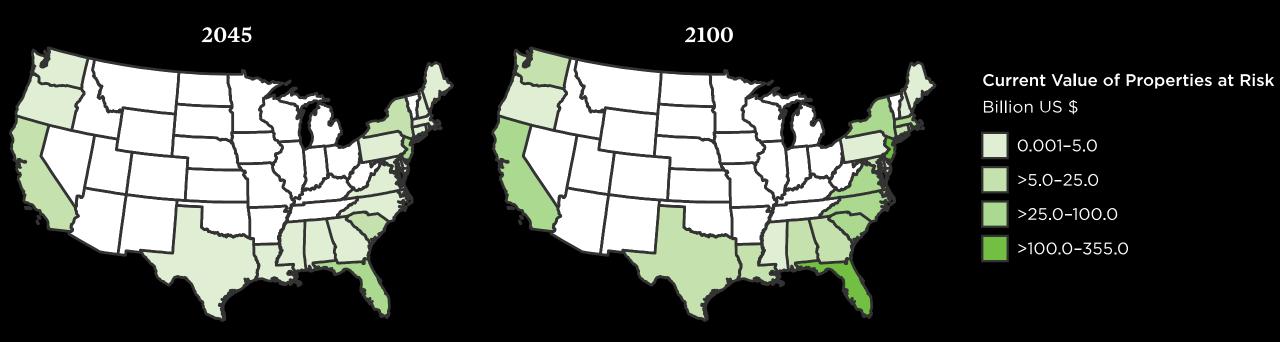
# Homes at risk A National Overview



> 300,000 homes at risk 2.4 million homes at risk

## Value at risk

### **A National Overview**

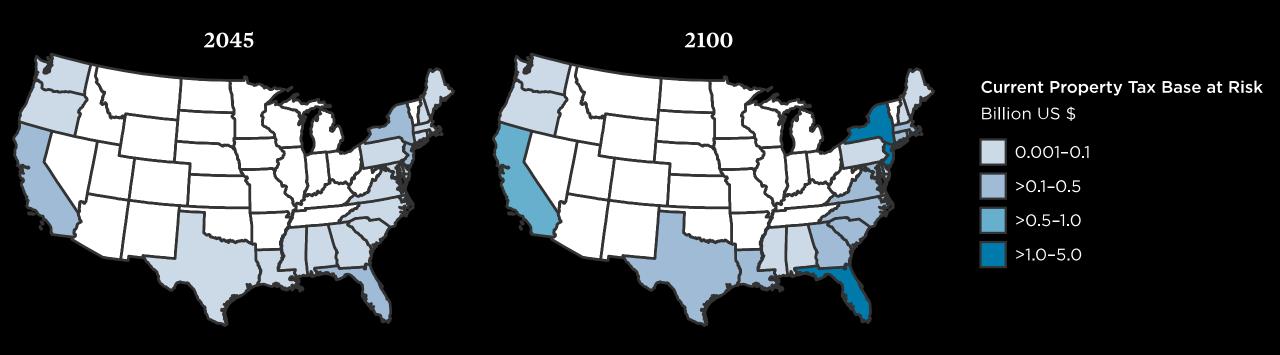


\$117.5 Billion

\$1 Trillion

## Tax base at risk

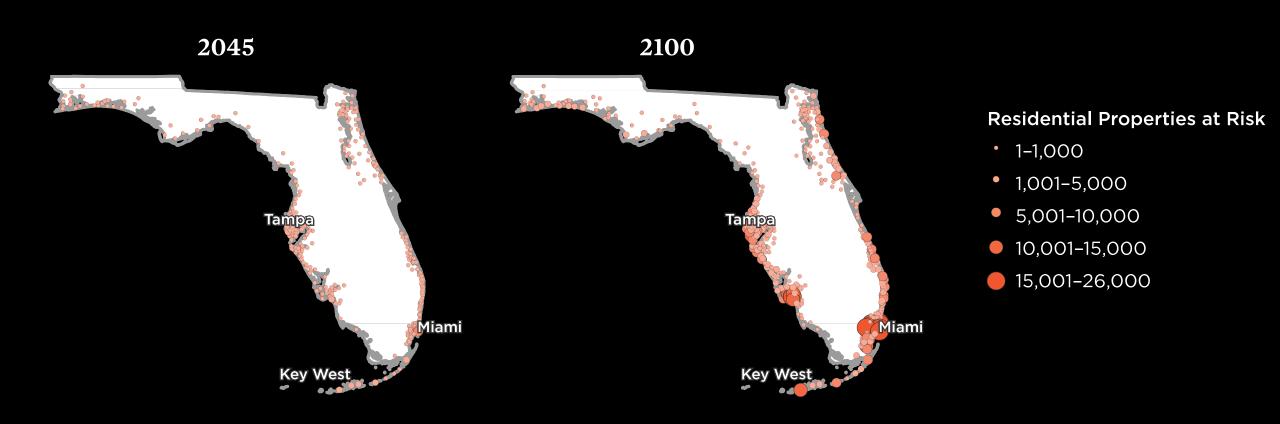
### **A National Overview**



\$1.5 Billion

\$12 Billion

## Acute exposure in Florida: Homes at risk

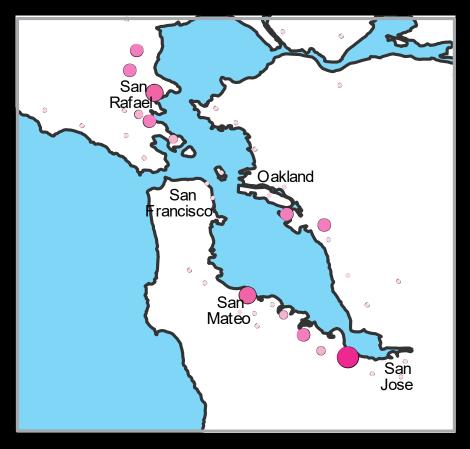


## Acute exposure in Florida: Value at risk



## Snapshot of densely populated places at risk (2045)

### California



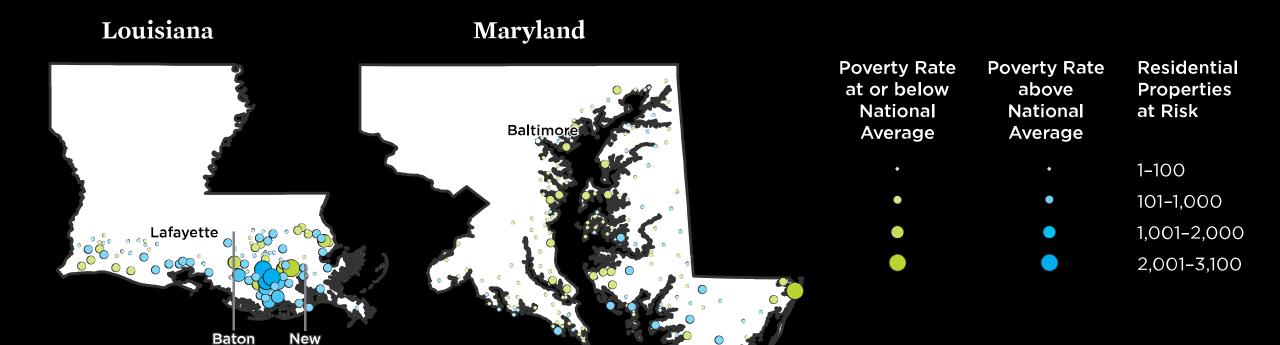
### **New York**



#### Current Population Living in At-Risk Properties

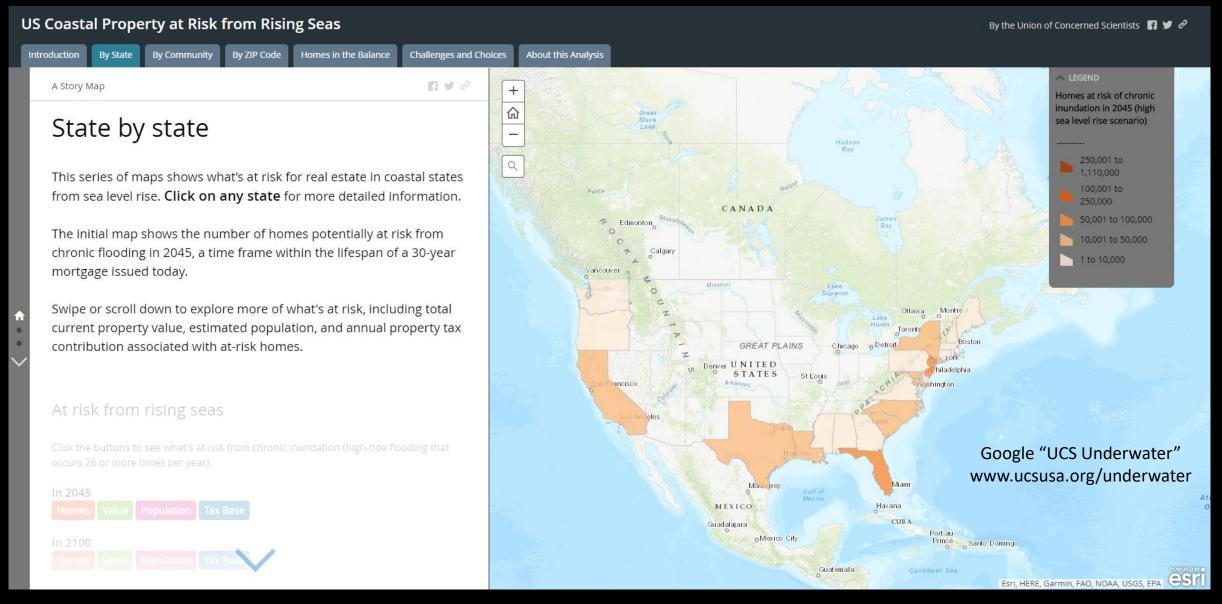
- 1-500
- 501–1,000
- **1,001–2,500**
- **2**,501**-**5,000
- **5,001–11,000**

## Poverty, race, and flooding create hotspots of risk

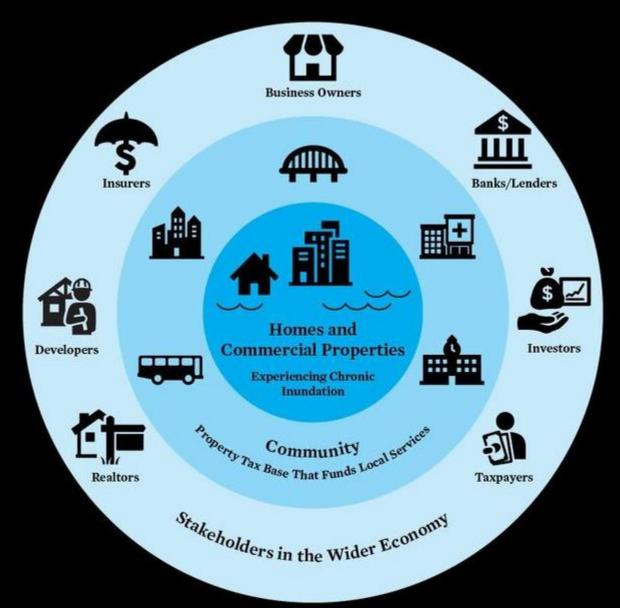


**Orleans** 

### Underwater Interactive map



### Economic Reverberations of Chronic Flooding



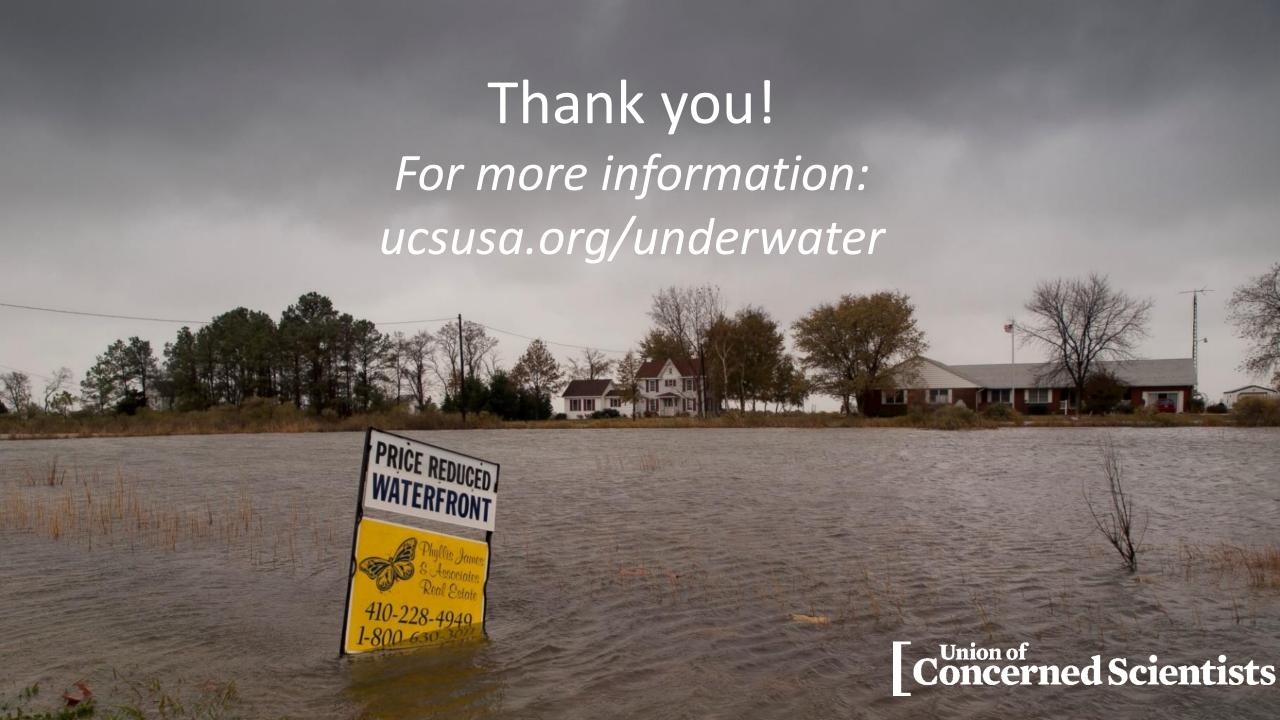




## **Our Challenges and Choices**

- Communicate risks and mandate risk disclosure (BUT need to be mindful of equity considerations)
- Realign policies and market incentives
- Invest in bold, transformative, equitable federal/state/local policies
- Build just, inclusive governance structures and processes





March 4, 2021



Prof. Amine Ouazad

HEC Montreal The 21st Century Cities Initiative

### Identifying and Assessing Climate and Natural Disaster Risk to Enhance FHFA's Supervisory and Regulatory Framework

Matthew E. Kahn

Amine Ouazad

Johns Hopkins University

The 21st Century Cities Initiative



21CC.jhu.edu

#### Who We Are

We are **not** consultants but rather **researchers** looking for ways to help households adapt to rising climate risk.

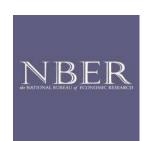
We are concerned about the potentially **unequal impact of climate change** on minorities and lower-income households (Banzhaf, Ma, Timmins, 2019).

We think that **FHFA** has a key role in setting rules to guide households through the challenge of climate change adaptation (Nordhaus 1992, Alley et al 2003, Nordhaus 2019).

Our career has focused on climate change adaptation, housing finance, real estate finance, social justice and urban segregation.



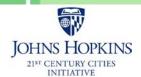
"Credit Standards and Segregation" estimates the impact of mortgage credit supply on urban segregation.



"Adapting to Climate Change" considers how individual economic choices in response to climate change will transform the larger economy.



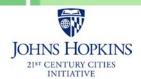
"Mortgage Finance and Climate Change" estimates the impact of natural disasters on the securitization of climate risk



### Our Research Agenda

How can we ...

- Transfer risk to private counterparties to protect the American taxpayer against tail events?
- Ensure equal and transparent information for borrowers, lenders and securitizers?
- Ensure **broad and equal access to mortgage lending** for all Americans regardless of their neighborhood, race, color, national origin, disability, age, sex, and religion.
- Provide lenders with incentives to share their local knowledge and their "climate" human capital with borrowers and the agencies?
- Price agency mortgage guarantees to accurately reflect climate risk and signal danger?
- Pool climate risk across MBS securities to turn the systemic risk of climate change into harmless diversified idiosyncratic risk.
- → We believe that FHFA can be the "Adult in the Room" that guides present and future homeowners through the challenge of climate change adaptation in a fair and equitable way.



#### **Observations**

Our analysis suggests that every year, about **10% of mortgage originations** US-wide are in areas exposed to hurricane storm surges.

Our assessment also suggests substantial origination and Agency securitization volumes in areas exposed to wildfires and riverine flooding.

Households exposed to hurricane storm surge risk are more likely to be **minority households**, more likely to be **below the poverty line**, have **lower income**, and are **less likely to have health coverage**.

#### **Adapting our institutions**

A **resilient U.S housing policy** to encourage more Americans to become homeowners while providing incentives for them to take increased precautions to increase their own and their community's climate resilience.

By building stronger institutions, we will face **less risk from the next Texas Freeze** and other inevitable shocks that will occur.

March 4, 2021



### Michael Craig, PhD

### HUD Office of Policy Development and Research Housing Finance Analysis Division

# Climate Change and Natural Disaster Risk to Mortgage Finance

HUD

Office of Policy Development and Research
Housing Finance Analysis Division
Michael Craig, PhD







# More Intense and More Frequent Natural Disasters.

NOAA reports \$119 billion (inflation adjusted) natural disasters since 2010

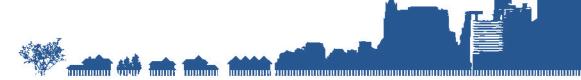
Twice as many than the previous decade

### Discussion will focus on flooding

 Increased flood damage correlated to increased precipitation and increased development (Davenport et al. 2020)







# Wave of mortgage defaults similar to sub-prime mortgage crisis

- Losses from Direct defaults from storm damaged homes
- Indirect defaults from community-wide depreciation in property values
- Abrupt tightening of lending in flood prone areas
  - Negative feedback loop of further depreciation-tightened lending







# How? Diagnosing the Problem

Because this problem is so broad, we have broken it down into 9 topics across 3 general contexts.

- Pre-flood
- Post-flood
- The Secondary Mortgage Market







### Pre-Flood

- 1. How flood risk is assessed and how climate change and development patterns are increasing the risk footprint
- 2. Financial risk, flood insurance markets and the NFIP
- 3. What measures individual homeowners and communities take to mitigate physical flood risk







### Post-Flood

- 4. Borrower behavior and financial outcomes post flood
- 5. Community behavior and outcomes post flood, and the role of federal assistance

- 6. Behaviors of participants in the mortgage market
  - mortgage originators, GSEs, federal agencies and regulators, and purchasers of MBSs



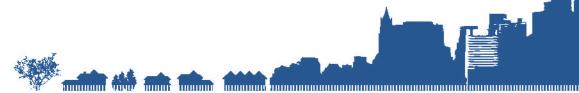


### Secondary Mortgage Market

- 7. Portfolio exposure for the GSEs and Ginnie Mae
- 8. Secondary market responses to climate risk
- Parallels between the 2007 subprime lending driven housing crisis and a potential climate change driven housing crisis







# Housing market does not fully price in flood risk to home values

- Evidence of some floodplain discount, though not enough (Hino & Burke 2020)
- Possible that NFIP and other disaster relief measures encourage/subsidize rebuilding and new building in high-risk areas (Kousky 2018; Kunreuther et al. 2018)
- NFIP premiums too low (Kousky 2018; Kunreuther et al. 2018; Hino & Burke 2020)
- GSEs cannot (or do not) price in flood risk in guarantee fees or otherwise (Owens 2020, Hurst et al. 2016)





# Insurance plays critical role in reducing financial risk

- Reduces post flood risk of delinquency and default (Gallagher & Hartley 2016; Kousky, Palim & Pan 2020; HUD-2M 2020)
- Can increase prepayment if homeowners decide to sell rather than rebuild/repair (Gallagher & Hartley 2016; Kousky, Palim & Pan 2020)
- Evidence that local vs nonlocal lending institution plays a role in decision to rebuild or prepay (Gallagher & Hartley 2016)



# Households are severely underinsured against flood risk

- Perception of binary flood risk based on location in or out of SFHAs (Kousky 2018; Kunreuther et al. 2018)
- Inaccurate/out of date flood maps (Kousky 2018; Kunreuther et al. 2018, First Street Foundation 2020)
- Incomplete enforcement of mandated insurance for agency/federally backed mortgages within SFHAs (HUD-2M 2020)
  - Lack of real-time data to track insurance compliance
  - Non-compliant properties subject to "surchargeable damage" provisions





## Market participants are beginning to understand climate risk

- Banks securitizing more homes with flood risk and keeping less risky loans (Ouazad & Kahn 2019; Keenan & Bradt 2020)
  - Transfers flood risk to GSEs and the federal government
- Interest only loans to protect home buyers from equity loss due to flooding (Ouazad 2020 – working paper, unpublished)

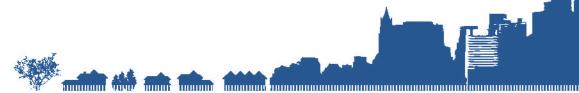




# Market participants are beginning to understand climate risk

- Purchasers of MBSs securities less willing to accept bundles with flood prone homes (<u>Politico</u> <u>Nov 2020</u>)
- Development of new climate risk tools for estimating exposure of MBS's (RiskSpan, GARP)
- RMBS market underprices climate risk (Blackrock Investments, Fitch Ratings)





## We welcome further discussion

## Michael Craig

Economist, Housing Finance Analysis Division Michael.p.craig@hud.gov

### Adam Hoffberg

Director, Housing Finance Analysis Division <a href="mailto:adam.hoffberg@hud.gov">adam.hoffberg@hud.gov</a>

## Thank you!







March 4, 2021



Dr. Clifford Rossi

University of Maryland



# Climate & Natural Disaster Risk Management for Housing Finance Agencies Dr. Clifford Rossi

March 4, 2021 FHFA Listening Session

## Suggested Focus of Housing Finance Agencies on Natural Disaster and Climate Risk Management



- Integrate climate risk management governance and processes with existing enterprise risk management capabilities
- Determine the potential risk exposure associated with specific types of natural disaster and climate-related events by major financial and nonfinancial risk type (e.g., credit risk) for these entities
- Conduct analytics to quantify the direct impact of natural disaster and climate-related events on key risk types (e.g., impact on mortgage default from hurricanes) for conducting forward-looking scenario analysis
- Disclose findings from such analysis in public financial statements

# The Case for Practical Climate Change Risk Analysis for Informed Decision-making



- Weak linkages between climate and integrated assessment model (IAM) outputs and housing finance agency financial and risk data preclude direct leveraging of existing climate scenarios for meaningful analysis
- Climate models appear to significantly overestimate the expected path of projected temperature anomalies
- Climate model path projections beyond 2025 are too disperse to provide reliable input for housing finance agency scenario analysis
- IAMs suffer from a number of technical issues and assumptions that call into question their reliability for financial and risk modeling by the housing finance agencies
- Integrating transition risk into housing finance agency scenario analysis would be of limited value due to confounding and compounding effects of the climate models and IAMs

# Weak Linkages Exist Between Climate Science and Mortgage Risk

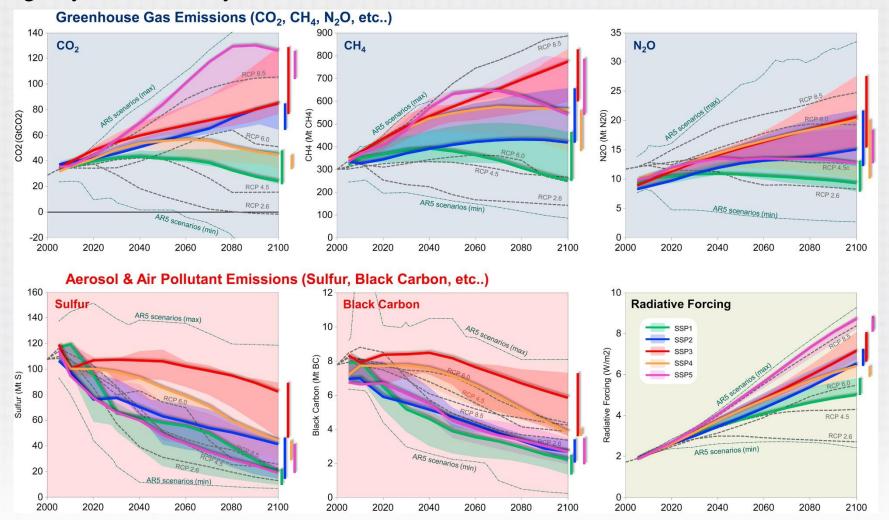


- Climate and IAMs used to establish climate scenarios (SSPs and RCPs)
  produce outputs that are of limited value to conduct housing finance agency
  scenario and stress test analyses
- Transition-state scenarios, should not be imposed on the housing finance agencies for a variety of reasons:
  - These scenarios are too diffuse to implement into traditional financial scenario and stress test analysis
  - There is a paucity of data and empirical evidence linking climate change model outputs to financial and nonfinancial risk outcomes
  - The time horizons of these scenarios extend well beyond traditional financial regulatory stress test analyses in some cases decades, and thus limit the reliability of any scenario analysis beyond a 1-5 year horizon
  - Even the NGFS acknowledges severe limitations of their scenarios:
    - "Modelling the GDP impacts from transition risk and physical risk is subject to significant uncertainty. (NGFS Climate Scenarios 2020)
- Climate models and IAMs have not undergone model validations *consistent* with financial regulatory agencies.

# Climate Scenarios are Incompatible with Housing Finance Agency Data and Risks



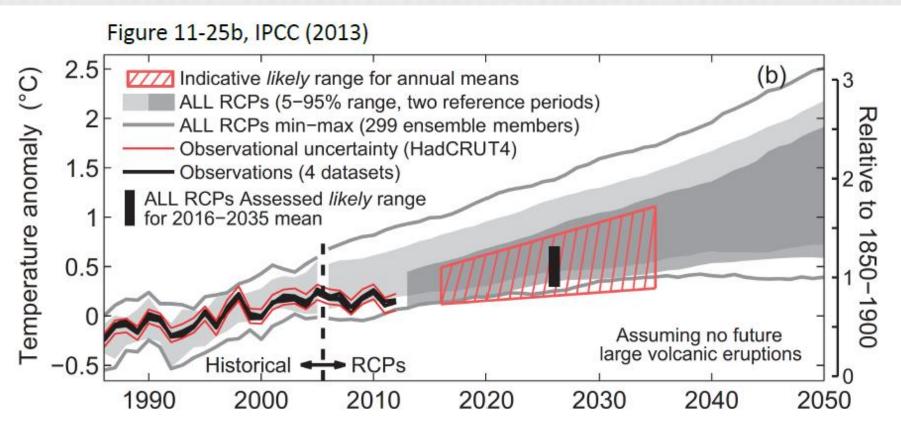
Shared Socioeconomic Pathways (SSPs) are simply incompatible with housing finance agency scenario analytics that are based on direct financial and economic factors



# Climate Model Projections are Disconnected From Recent Experience



- The long-term drift of simulated paths of climate models is significantly above actual experience
- Furthermore, the variability in path projections is too high to be informative for financial institution scenario analysis



# Integrated Assessment Models are Subject to Significant Model Risk



- Model issues include:
  - Significant degree of model complexity and structural interactions making it difficult to understand model errors
    - Due to the structure of most IAMs, global aggregate metrics or otherwise highly aggregated skill scores commonly used to evaluate IAM hindcast experiments are likely to mask important deficiencies. (Pacific Northwest Laboratory, US Dept. of Energy, (2018)
  - Lack of model transparency around key assumptions and model relationships lead to significant uncertainties in outcomes of IAMs
    - Given the challenges involved in producing IAM results and the many uncertainties underlying those results, I believe it is best to view these models as providing a good place to start in terms of basic principles and rough numbers to use in developing short-term (say through the next 5 to 10 years) policies and research priorities, but a poor place to finish in the design of specific longer-term global policies. (Some Contributions of Integrated Assessment Models of Global Climate Change, John Weyant, Review of Environmental Economics and Policy, 2017).
    - IAMs "are of little or no value for evaluating alternative climate change policies and estimating the SCC." Pindyck, R. S. 2017. The use and misuse of models for climate policy. Review of Environmental Economics and Policy 11(1): 100–114.

# A Blueprint for Housing Finance Natural Disaster and Climate Change Risk Management



- Ensure natural disaster and climate change risks are well defined and integrated into existing enterprise risk management frameworks for identifying, measuring, reporting and mitigating these risks
- Establish effective processes and mechanisms to disclose major natural disaster and climate change risks in public financial statements
- Focus risk assessment on measurement of direct risks
  - The use of physical and transition risk as a mechanism for assessing climate risk is illsuited to the way risk assessment at financial institutions is conducted
- Consider developing innovative climate-specific risk management structures to transfer and distribute this risk
- Given current limitations of climate models and IAMs to produce outputs that can be integrated with financial and risk data, focus attention on:
  - Building data warehouses that combine natural disaster and climate change information with financial and risk data
  - Quantifying these linkages between natural disaster, climate change and mortgage risk

# An Example of How to Directly Link Climate Events to Mortgage Risk



- In a recent analysis<sup>1</sup>, a large sample of Freddie Mac mortgages was combined with data from FEMA on declared disasters of hurricanes occurring between 2000-2013, and NOAA hurricane data for analysis of the incremental effects of hurricane intensity and frequency on mortgage default
- A standard statistical modeling methodology used in developing automated underwriting systems like those used by the GSEs was developed with borrower, loan, property and other traditional risk factors
- In addition, two variables depicting the intensity and frequency of hurricanes affecting the local market were included.
- The results from that analysis showed statistically significant and positive effects on mortgage default controlling for all other factors.
- Such information can be used to conduct sensitivity analysis of hurricane impacts based on NOAA hurricane forecasts over the next 5 years.

1/ The Connection Between Hurricanes and Mortgage Default Risk, Clifford Rossi, GARP White Paper, 2020.

# An Example of How to Directly Link Climate Events to Mortgage Risk



- Results from the statistical modeling were used to conduct sensitivity analysis on mortgage loan default with the results shown below.
- The percentage increase in hurricane intensity and frequency scenarios aligned with NOAA long-range hurricane
  forecasts and were used to quantify a forward-looking assessment of the incremental effect of hurricane risk on
  mortgage default.
- This type of analysis could be expanded across other climate change and natural disaster types and financial and nonfinancial risks as well as to measuring mortgage loss severity
- Moreover, such analysis could be used to simulate loss outcomes consistent with credit pricing models used by the GSEs today.

#### Sensitivity of D90+ Rates to Increased Hurricane Intensity and Frequency

% Increase in	D90+ (%)	% Change	Change in	D90+ (%)	% Change	Change in
Intensity and	Rates 3-5	from	D90+	Rates 3-5	from	D90+
Frequency	Rated	Baseline	Rates	Rated and	Baseline	Rates
	Hurricanes	D90+	(bps)	12+	D90+	(bps)
		Rates		Hurricanes	Rates	
Baseline	6.11			6.11		
10	6.14	.57	3.49	6.20	1.55	9.49
25	6.20	1.55	9.49	6.35	4.01	24.49
50	6.30	3.19	19.49	6.56	7.45	45.49
75	6.40	4.83	29.49	6.79	11.22	68.49
100	6.50	6.47	39.49	7.02	14.99	91.49



**PRESENTATION** 

**Edward Kearns** 

First Street Foundation

March 4 2021

## **FHFA** Listening Session



#### A STREET, STATE OF ST

#### Who is First Street Foundation?

A nonprofit formed to communicate risks from climate change to individual Americans - starting with flood risk.

We provide property-level comprehensive flood risk estimates.

We recognize an urgent need for consistent, property-level, publicly-available flood risk information for the entire United States.

By democratizing this peer-reviewed flood risk data, First Street empowers Americans to protect their most valuable asset – their homes.

First Street built an expert team to develop the first comprehensive, publicly available flood risk assessment for each of 142M properties in the contiguous US.

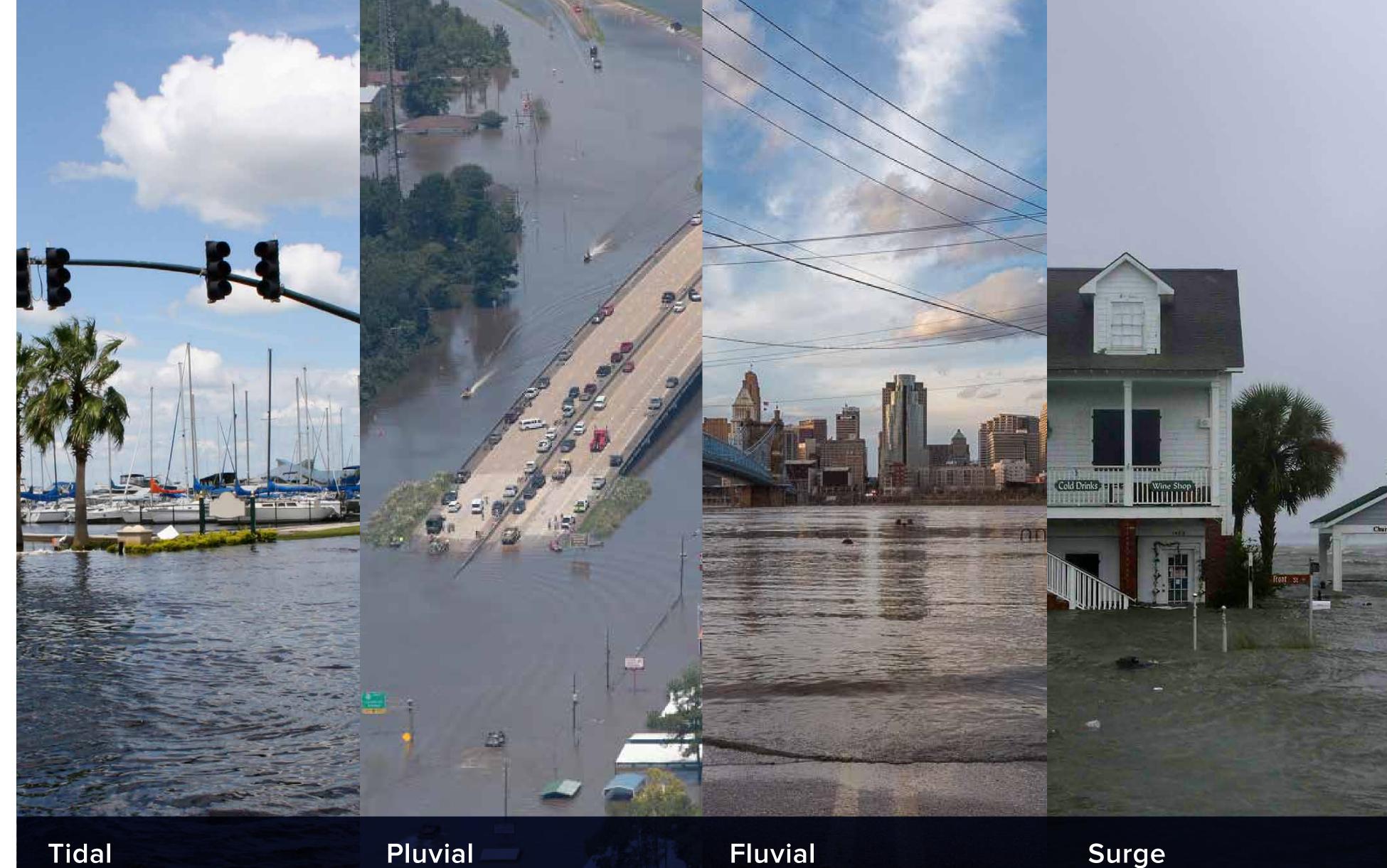




# We began by modeling every major flood type

There are four main causes of flooding events. Each is unique and each will change based on the environment.

Estimates are based on NOAA, USGS, and FEMA data, CMIP5 model outputs (RCP 4.5) and are used to estimate flood risks from 2020 to 2050.



FIRST STREET

**2020** PAGE: 6

Tidal
King tides

Tidal flooding in Miami

Pluvial Precipitation

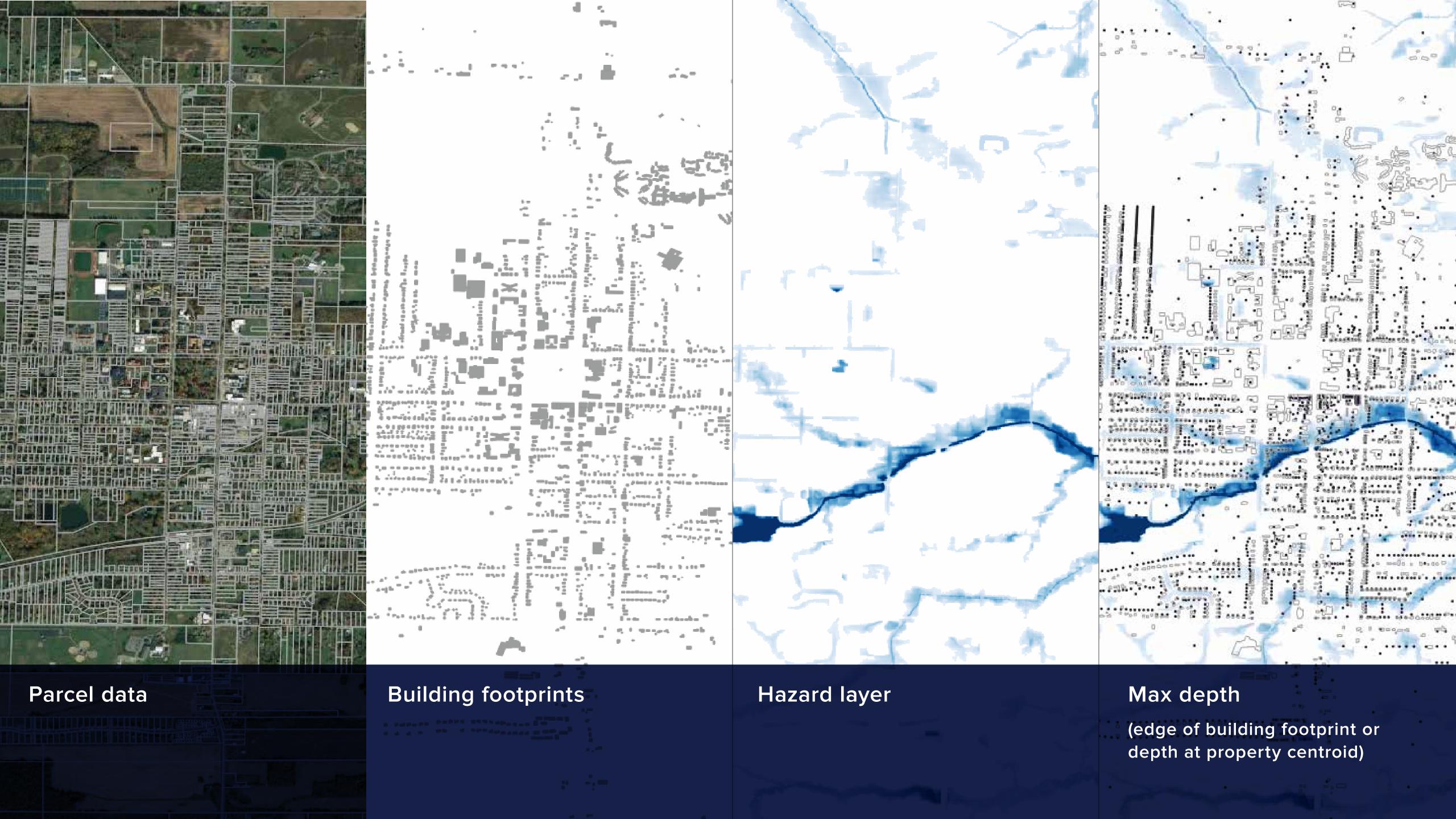
Pluvial flooding in Houston

Fluvial Riverine

Fluvial flooding in Cincinnati

Surge Hurricane

Surge flooding in Wilmington



# Comparing our results to FEMA

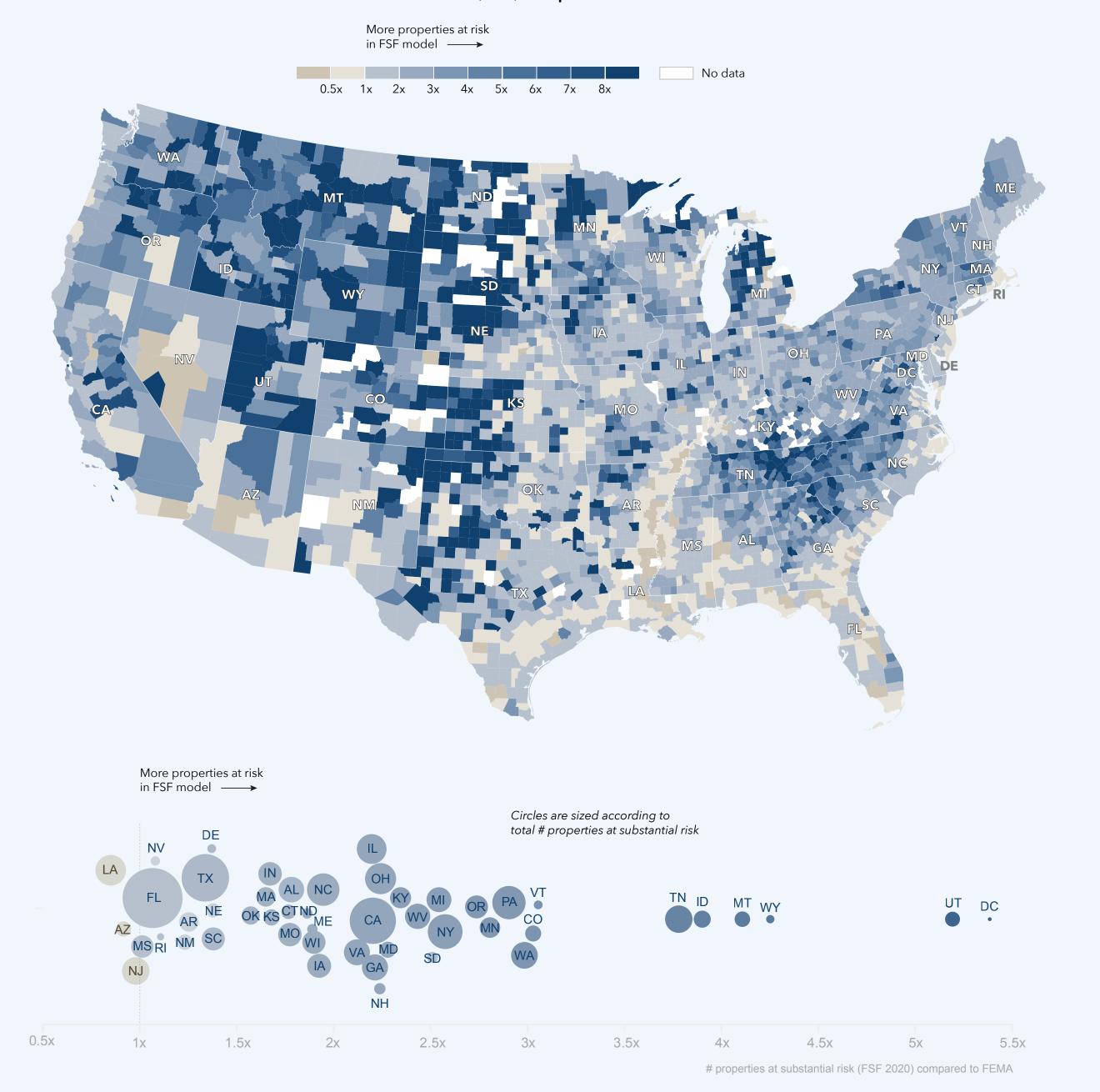
Comparing the FEMA
Special Flood Hazard
Area (1% annual risk) to
the Foundation's same
definition (1% annual risk
for the median forecast in
2020), we show roughly
70% more properties as
having that level than
previously thought,
representing an additional
5.9 million properties.

Source: First Street Foundation

# FIRST STREET 2020

PAGE: 8

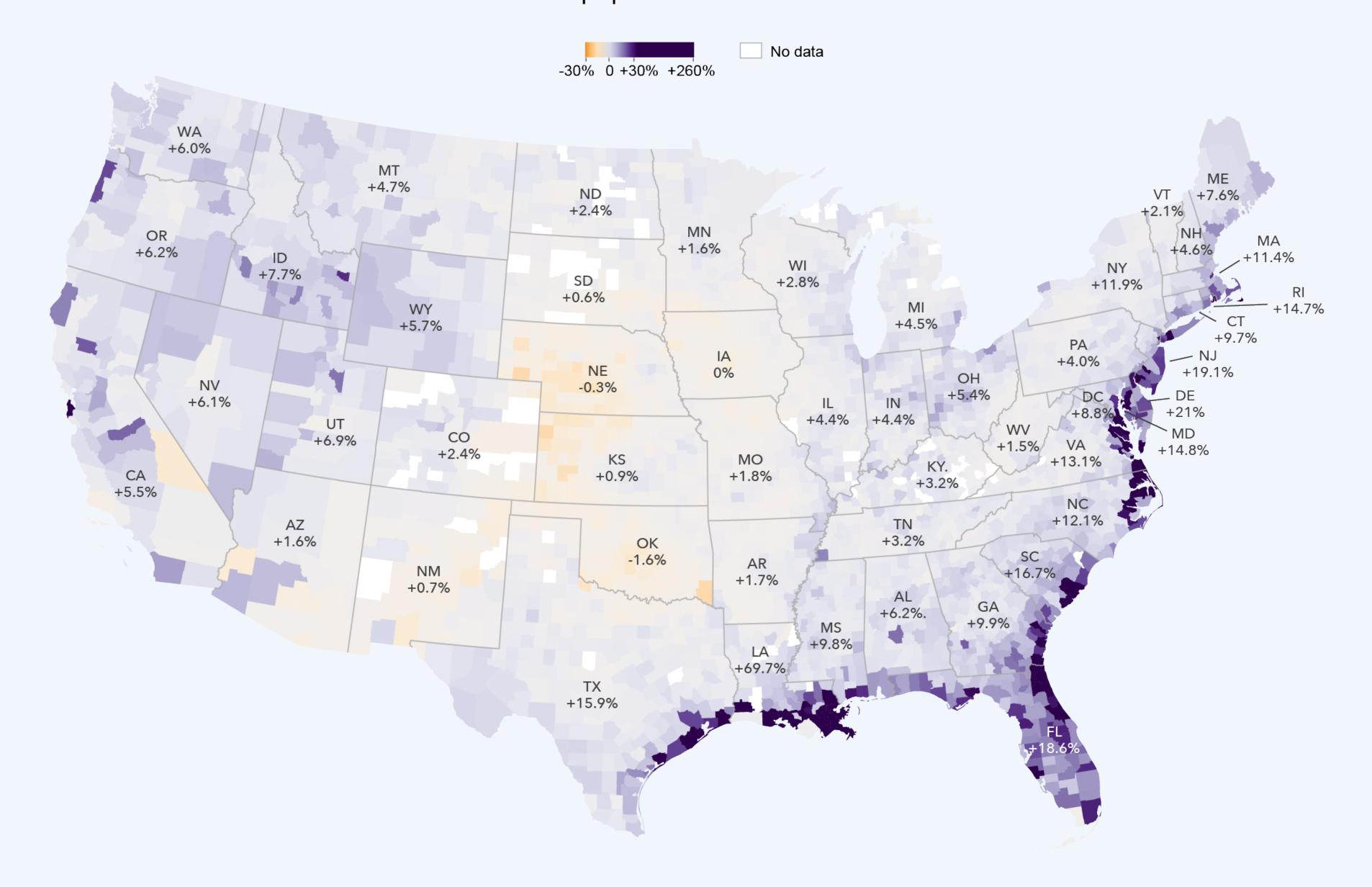
## Difference in number of properties at substantial flood risk\* (FSF) compared to FEMA



# **Current and future risk**

Outside of the current risk calculations, the model is able to demonstrate how risk will change as the environment changes. While some portions of the country have dramatic increases in risk, others have reduction of risk. Overall, the model shows an additional 10.9% or 1.6 million properties as having that 1% or greater annual risk by 2050.

# 2020-2050 change in proportion of properties at *substantial flood risk\**

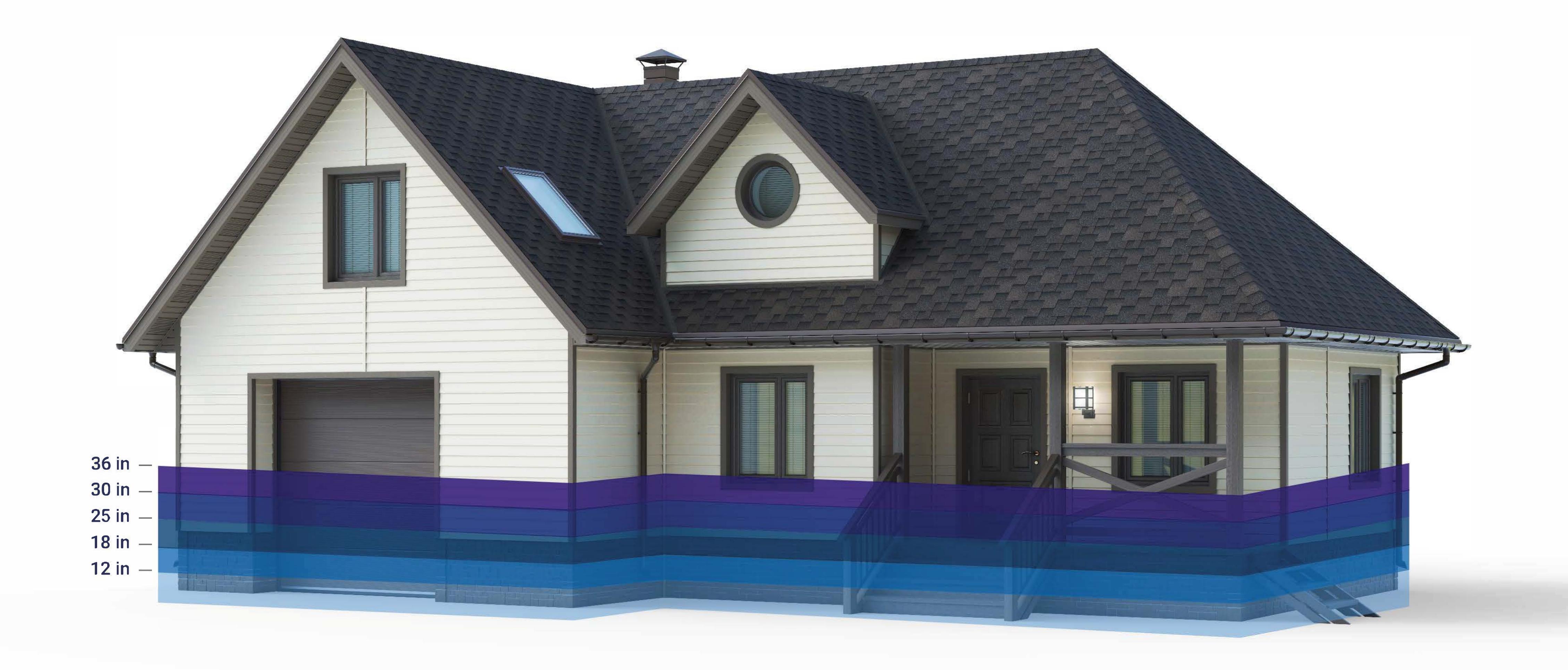


# The basis for all AAL calculations

We start with the current and future probabilities of flooding and associated depths of water to the building footprint we previously calculated as part of our release at the <u>end of June</u> through our <u>peer reviewed methodology</u>.

Annual ri	sk today				
Flooding likelihood	.2%	1%	10%	20%	50%
Water to building	36 in	30 in	25 in	18 in	12 in

Annual risk in 30 years					
Flooding likelihood	.2%	1%	10%	20%	50%
Water to building	42 in	34 in	28 in	20 in	14 in





#### Calculated damage.

Using estimates of the house value, building characteristics, and USACE depthdamage relationships, we calculate the likely damage for each flood event based on each probability and the associated flood depth.

#### Damage calculations

0.2% chance of 36 inches of water to the building, minus 24 inches to the FFE leaves 12 inches of water inside the home which would cause 30% total structure damage to the \$300,000 building = \$90,000

**\$90,000**In damage

1% chance of 30 inches of water to the building, minus 24 inches to the FFE leaves 6 inches of water inside the home which would cause 10% total structure damage to the \$300,000 building = \$30,000

\$30,000 In damage

10% chance of 25 inches of water to the building, minus 24 inches to the FFE leaves 1 inch of water in the home which would cause 5% structure damage to the \$300,000 building = \$15,000

**\$15,000** In damage

20% chance of 18 inch of water to the building, minus 24 inches to the FFE leaves 0 water in the home which would cause \$0 damage.

**\$0**In damage



24 inches first floor elevation.
No damage inside the home below 24 inches.



#### Contraction for a financial field

#### Average Annual Loss.

Pulling together the damage of all the events with the probability, we can then turn the damage numbers into annual losses based on the likelihood.

#### **Annualized calculations**

- 0.2% chance of 36 inches of water to the building, minus 24 inches to the FFE leaves 12 inches of water inside the home which would cause 30% total structure damage to the \$300,000 building = \$90,000
- 1% chance of 30 inches of water to the building, minus 24 inches to the FFE leaves 6 inches of water inside the home which would cause 10% total structure damage to the \$300,000 building = \$30,000
- 10% chance of 25 inches of water to the building, minus 24 inches to the FFE leaves 1 inch of water in the home which would cause 5% structure damage to the \$300,000 building = \$15,000
- 20% chance of 18 inch of water to the building, minus 24 inches to the FFE leaves 0 water in the home which would cause \$0 damage.



24 inches first floor elevation.
No damage inside the home below 24 inches.

Average annual loss

\$180 + \$300 + \$1500 = \$1,980 \*Note we calculate all probabilities not just the listed ones here



#### Why does all of this matter to FHFA?

Increasing flooding due to climate change will impact millions of US homes. The value of homes with financial risk from flooding will be directly impacted. Valuations reflect many years of cashflow expectations so increasing annual costs coupled with growing uncertainty about new expenses will have large valuation impacts.

#### Current home value before rationalization

Asset value =

Net Operating Income

Capitalization Rate

#### Home values after rationalization

Asset value =

NOI - Additional Cost Expectations

CapRate + Additional Risk Premium



#### Demonstrating the impact to homes in Florida.

There are over 514,000 residential 1 to 4 unit properties in Florida with financial risk from flooding and in the SFHA meaning they are mandated to buy flood insurance if they have a federally backed mortgage.

The average value of these homes is \$620,000 and their NFIP premium is currently \$2,467 a year and their AAL today is \$11,865 and grows to \$19,963 over the next 30 years.

Using a valuation approach of rental income allows us to understand the impact increased insurance cost will have to property values.

	Current	Repricing based on 2021 AAL	Repricing based on 2051 AAL
Annual rent	\$35,000	\$35,000	\$35,000
Flood insurance cost	-\$2,467	<b>X4.8</b> -\$11,865	<b>X8.1</b> -\$19,963
Annual costs ex flood insurance	-\$7,733	-\$7,733	-\$7,333
Net operating income (NOI)	\$24,800	\$15,402	\$7,304

Cap rate	4%	4%	4%
Property value (NOI ÷ Cap rate)	\$620,000	\$385,050 (-\$234,950 or -38%)	\$182,600 (-\$437,400 or -71%)



#### Takeaways for FHFA

- First Street's models may be used to discern the current and future flood
  risk to individual properties and houses across the US. Open data and
  the science community's climate models have been used in an open and
  transparent fashion to estimate this risk at a reasonable precision.
- There are 4.3 million residential homes across the country with substantial (1%) flood risk that would result in financial loss. 5.7 million properties have any flood (0.2%).
- With the current National Flood Insurance Program (NFIP), rates would need to increase 4.5 times to cover the estimated risk in 2021, and 7.2 times to cover the growing risk by 2051.
- The AAL for the 5.7 million properties that have any flood risk and an expected loss from that flooding is \$3,548, which totals to \$20.3 billion in annualized expected losses in today's environment.
- Using climate projections for 30 years into the future yields a 67% increase in the average estimated annual loss, or \$5,913 per property at risk of economic damage from flood, and an estimated \$34.0 billion loss across the contiguous United States.
  - The expected property losses due to flooding in the future are:
    - o significant,
    - o predictable, and
    - o increasing with climate change.









**PRESENTATION** 

## Glenn Pomeroy

California Earthquake Authority



#### **Residential Earthquake Insurance**

- 1.1 Million Policyholders
- Publicly Managed/Privately Financed/Not for Profit
- \$19 Billion in Claim Paying Capacity



#### **Residential Earthquake Mitigation Grants**

- Pre-1980 Homes/\$3,000 Grant
- Retrofits to date: 13,700+
- 2021 Goal: 5,000 Retrofits



#### **California Wildfire Fund**

- Coverage for Wildfires Caused by Investor-Owned Utilities
- Overseen by California Catastrophe Response Council
- \$21 Billion in Claim Paying Capacity

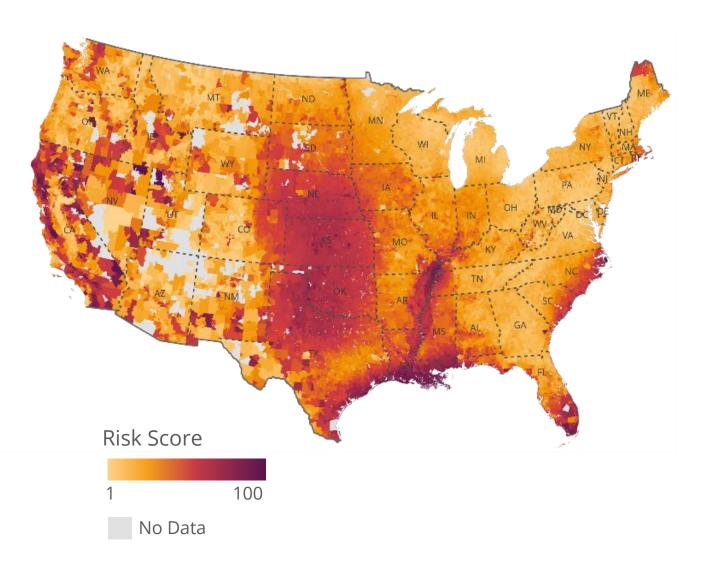


**PRESENTATION** 

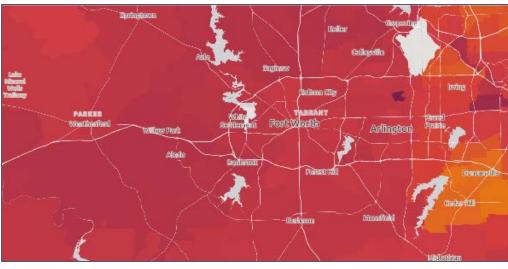
**Stuart Pratt** 

CoreLogic

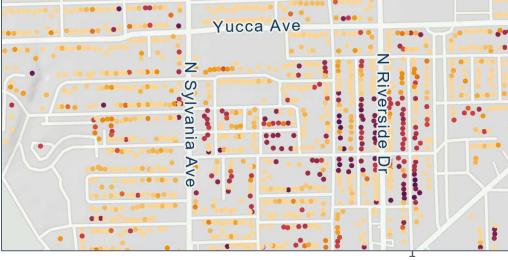
## Composite Risk Average Risk Score by Zip Code



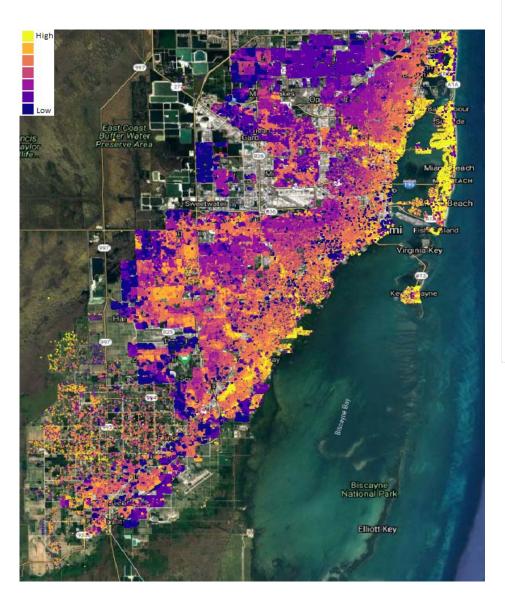
#### Tarrant County, TX

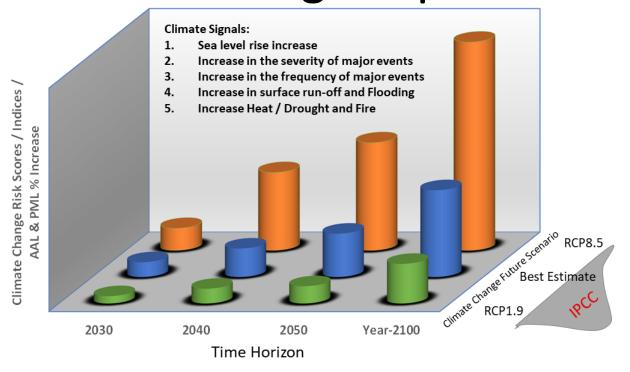


#### Fort Worth, TX (Property-Level Risk)



Miami-Dade County, FL Climate Change Impact





South Miami - Neighborhood





**PRESENTATION** 

Robin Heid /Petr Zemcik

Moody's Analytics





## Climate Risk Assessment

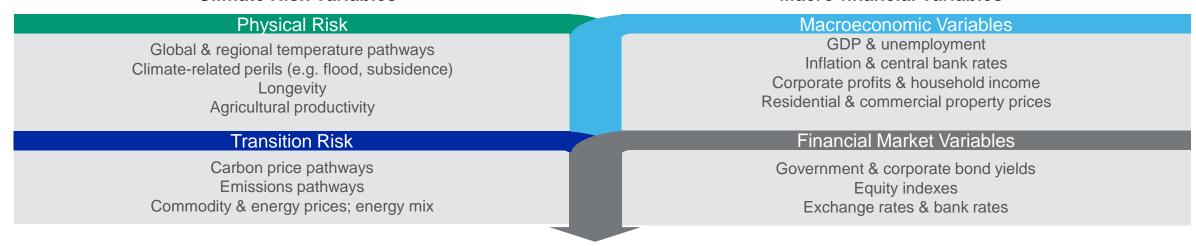


**Dr Juan Licari,** Managing Director **Dr Petr Zemcik**, Senior Director *Economics & Business Analytics* 

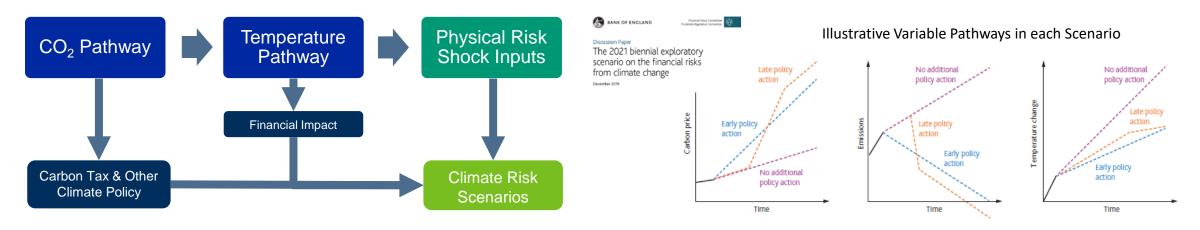
## Macroeconomic Climate Change Scenarios

#### Climate Risk Variables

#### **Macro-financial Variables**



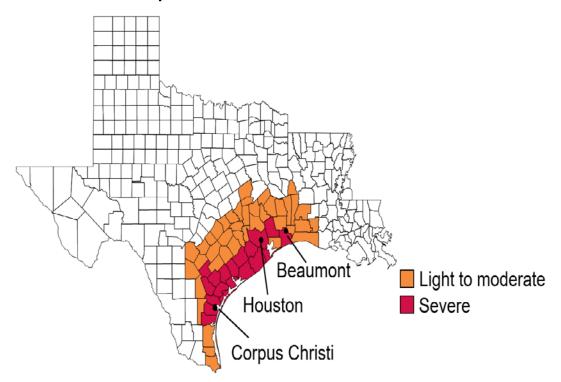
Start with parameters from regulators or clients and expand scenarios to populate additional variables using our Global Macro Model with climate risk components



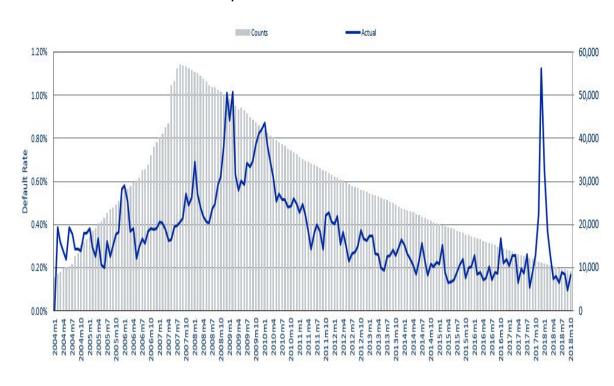
## Acute Physical Risk

## Harvey Leaves a Trail of Destruction

#### **Economic Impact**

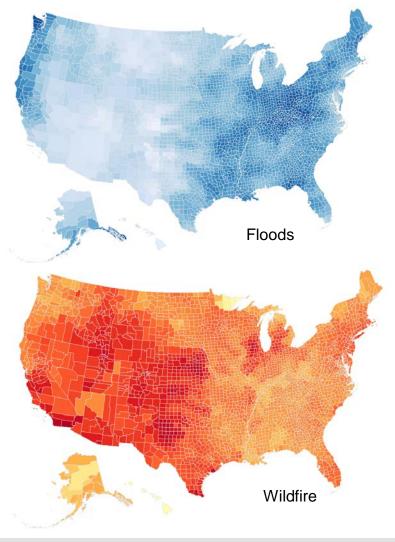


#### Default Model, Texas



# Chronic Physical Risk

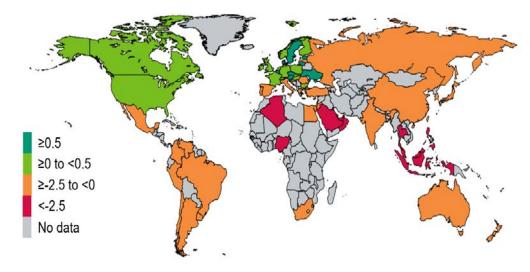
Location-specific: 427 Scores



### Global: Some Winners, More Losers

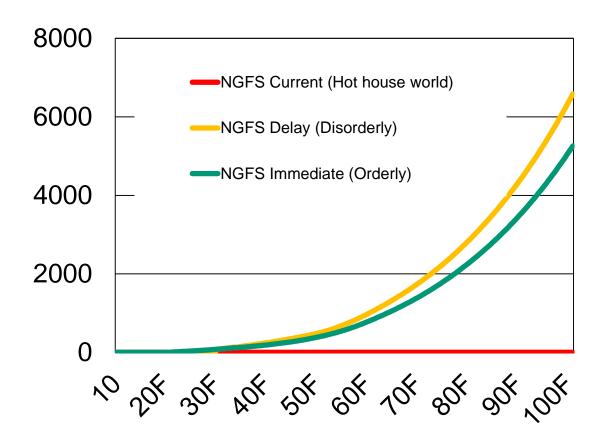
GDP, %change, 3° C temperature increase, RCP 8.5



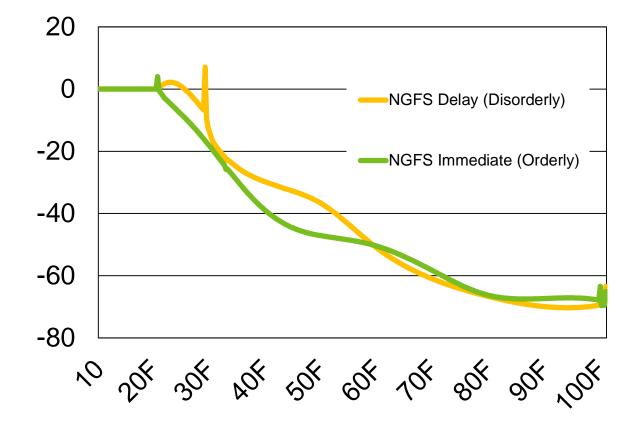


### **Transition Risk**

Carbon tax, USD per metric ton, NSA

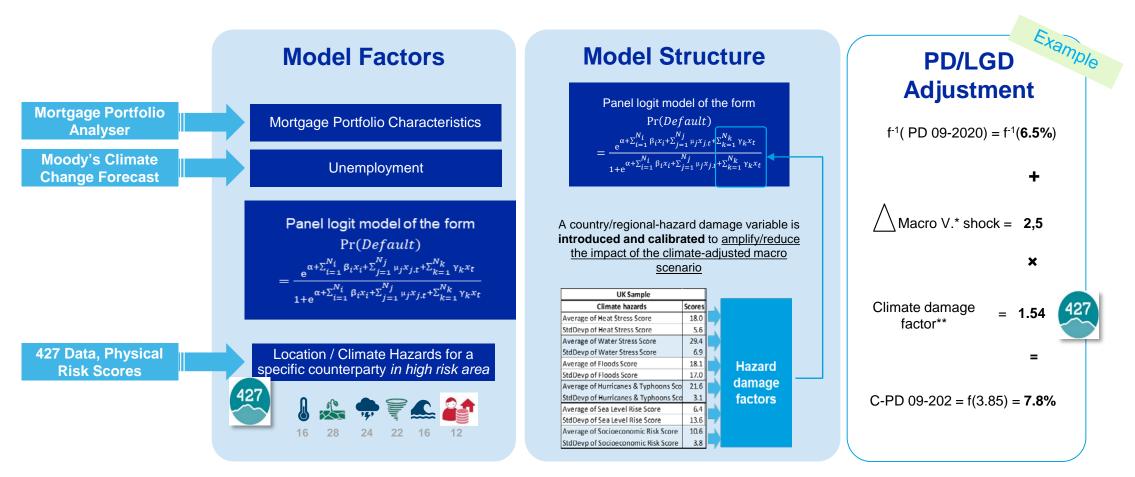


U.S. GPO – Mining Industry, % Deviation from Current



## Climate Risk Adjustment for PD/LGD

### Based on Physical Risk and Climate Change Scenarios



<sup>\*</sup> Weighted average of the macroeconomic variables shocks by associated weights

<sup>\*\*</sup> Weighted average of Hazard damage factors and 427 Climate Hazards scores – those factors have an indicative value as they will be estimated during the project over the relevant sample

# Moody's Better decisions

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March 4, 2021



Prof. Ken Klein

California Western School of Law

# Possible Ways to Improve Homeowner Outcomes after Natural Disasters ©

Ken Klein, Louis & Hermione Brown Professor of Law

FHFA's Climate and Natural Disaster Risk Management at the Regulated Entities Public Listening session - Mar. 4, 2021



I bring to the table today perhaps a unique constellation of perspectives:

- I lost my own home to natural disaster in 2003.
- I worked as a business litigation defense lawyer defending, among others, insurers and mortgage lenders.
- I now am a law professor who teaches, researches, publishes, and presents on insurance, natural disasters, and mortgages.
- I have counseled hundreds of disaster survivors on the implications of their mortgages and insurance.
- I am a Consumer Representative to NAIC.
- I have presented by invitation to insurers, regulators, and financial institutions on these subjects.



# I am starting from the following premises:

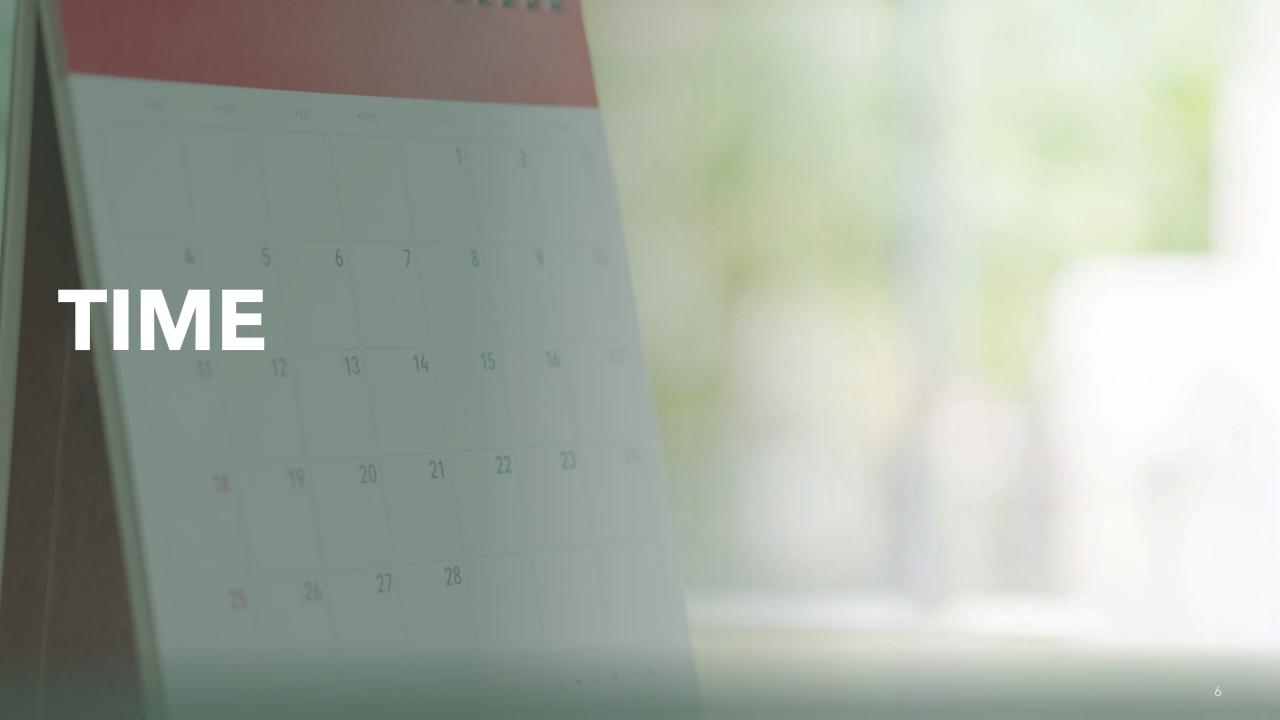
- As a policy matter, both the Mortgage Industry and the Federal Government want to promote homeownership.
- If a home is damaged or destroyed, then both the Mortgage Industry and the Federal Government prefer it to be rebuilt.
- The worst possible outcome is that the homeowner neither can rebuild nor pay off the mortgage, and so defaults.
- With increasing frequency, natural disasters either are destroying homes or at least so damaging homes as to make the home uninhabitable.
- If mortgage instruments can be revised to reduce the frequency of homeowners unable to get back home, then they should be.

# The two dominant impediments to a homeowner reconstructing are time and money

- **Time** insurance typically allows one year to rebuild (insurance coverages such as personal property inventories and alternative living expenses are capped at one year). In some jurisdictions, in a federally- or state- declared disaster, this is two or three years. Increasingly, post-disaster the time to rebuild is on average more than two years, and often more than three years, especially in locations where even normal weather patterns shorten normal construction season (think: Winter in Colorado).
- **Money** Many perils are not insured. When the peril is insured, the proceeds available from insurance are insufficient for the homeowner to complete reconstruction ("underinsurance"). And the proceeds are not generating return for the homeowner during the years the lender/servicer holds the proceeds.

Today I will very briefly explain how by revising Uniform Covenant 5 of the FNMA/FHLMC Template Deed of Trust (NOTE: the covenant is not exactly the same in all States), these impacts could be ameliorated





# Multiple Causes of Delay





- Time to settle claim
- Access to funds
- Time to construct

ONE PIECE OF A POSSIBLE SOLUTION: Modify Covenant 5 to provide that mortgage-compliant insurance, when loss occurs in a state- or federally- declared disaster, must provide that all coverages must be open a minimum of three years.



# Covered Peril



# Voluntary take up rates for flood insurance or Earthquake insurance are low:

- Flood:
  - 13% 15% of homes are insured for flood
    - 40% of flood-insured homes are required to have flood insurance
    - Meaning only 9% 10% of homeowners in U.S. who have a choice choose to have flood insurance
- Earthquake:
  - Only 7% 8% of homes are insured for earthquake
    - Essentially none of which is mandatory
    - Even in California, only 10% of homes are insured for earthquake 10

# Voluntary take up rates for hazard insurance are high:

- Fire:
  - 91% of homes have 'standard' home insurance
    - 59% 66% of homes have a mortgage
    - Meaning 74% 78% of homeowners in U.S. who have a choice choose to have fire insurance

POSSIBLE SOLUTION: Modify Covenant 5 so that mortgage-compliant insurance is an HO-3 with no excluded peril.



# Underinsurance



The underinsurance problem, boiled down to its essentials, is that the data suggests:

Most people *think* they are fully insured.

Most people are underinsured.

Most people are underinsured by a lot.

There isn't precise data on how many, how often, or by how much.

No one tells homeowners about any of this.

When mortgages or refi's are in escrow, lenders do not check.

POSSIBLE SOLUTION: Modify Covenant 5 to require that mortgage-compliant insurance provides that an insurer must make an an estimate of the home's full replacement value, an if a homeowner accepts the insurer's estimate of full replacement value, then if the the actual reconstruction cost is insufficient by more than 5%, the coverage will be modified to bring it up to 95% of actual reconstruction cost.

# Interest



# Multiple problems:



- Accounts are non-interest bearing
- Accounts are not federallyinsured
- Money is not required to be dispersed as a construction loan would be dispersed

POSSIBLE SOLUTION: Consider providing explicit directives to lenders/loan servicers that without regard to the space given to financial institutions in extant or future FNMA/FHMLC loans, lenders and loan servicers will be required to:

Release	Do not hold insurance proceeds in excess of the outstanding balance of the loan.
Pay Interest	Pay interest on held proceeds at the greater of the 2% simple or whatever return the financial institution is making on the funds.
Disburse	Fund control release of proceeds on no slower schedule than the same schedule as a construction loan funds would disburse.
Insure	Hold funds in a federally-insured account. And federally insure the entire balance without regard to FDIC limits on voluntary deposits.
Enable	Confirm that it is the borrowers' option whether to use the funds to rebuild or to pay off the loan.
Support	Provide a direct contact with authority within the financial institution rather than through a third-party vendor.

# What next?

- Obviously, all these possible solutions have nuance, pros, and cons.
- A nine-minute speaking slot does not allow for that discussion.
- I will submit detailed written comments by the April 19, 2021 deadline.
- Thank you for the invitation to introduce you to these matters today.