How large of a housing market correction might occur?

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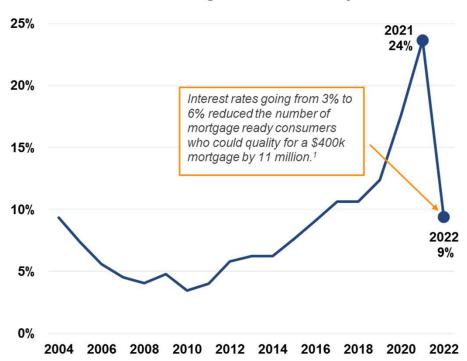
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First-time homebuyer activity has been resilient despite the decline in affordability, and they will support the market the rest of the decade.



Annual Average First-Time Home Buyers as % of Existing For Sale Inventory



Source: FHFA National Mortgage Database FTHB home purchase loans / NAR Number of homes available for sale: Single-Family & Condo & Co-op

Changes in Different Type of Buyers in Most Recent 12 Months Relative to 3-Years Pre-Pandemic Average



Source: Freddie Mac Funded Purchase Loan Data through 2023Q1 Non-FTHB counts include unknown FTHB status.

Discussion: What drove recent increases in house prices? Do they need correcting? How much correcting?



- Theory: Liu, Wang, and Zha (2019), Kaplan, Mitman, and Violante (2020), Greenwald and Guren (2021)
- Empirics: Gupta, Mittal, Peeters, and Van Nieuwerburgh (2022), Loewenstein and Willen (2023)
- **Housing Demand Drivers:**
 - o Interest Rates: Liu, Lucca, Parker, Rays-Wahba (2021) include summary of literature:
 - "house prices increase by less than 5 percent for every 1 percentage point decrease in (long-term) interest rate"
 - 30-yr FRM fell 2% 18Q4/20Q4 while nominal (real) house prices increased 50% (30%) 18Q4/22Q2
 - Remote Work: Mondragon and Wieland (2022), Ozimek (2022)
 - First-time Homebuyers: Khater (2022), Lee and Tracy (2023)
 - Fiscal Stimulus: Lin (2023)

Appendix 1: References



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