FHFA STAFF WORKING PAPER SERIES

A Quarter Century of Mortgage Risk

Morris A. Davis William D. Larson Stephen D. Oliner Benjamin R. Smith

May, 2021 (revised) January, 2019 (original)

Working Paper 19-02

FEDERAL HOUSING FINANCE AGENCY Division of Research & Statistics Office of Economic Research 400 7th Street SW Washington, DC 20219, USA



Working Papers prepared by staff of the Federal Housing Finance Agency (FHFA) are preliminary products circulated to stimulate discussion and critical comment. The analysis and conclusions are those of the authors alone, and should not be represented or interpreted as conveying an official FHFA position, policy, analysis, opinion, or endorsement. Any errors or omissions are the sole responsibility of the authors. References to FHFA Working Papers (other than acknowledgment) should be cleared with the authors to protect the tentative character of these papers.

Please address correspondence to William Larson (william.larson@fhfa.gov).

A Quarter Century of Mortgage Risk

Morris A. Davis, William D. Larson, Stephen D. Oliner, Benjamin R. Smith FHFA Staff Working Paper 19-02

> May, 2021 (revised) January, 2019 (original)

Abstract

This paper provides a comprehensive account of the evolution of default risk for newly originated home mortgages over the past quarter century. We bring together several data sources to produce this history, including loan-level data for the entire Enterprise (Fannie Mae and Freddie Mac) book. We use these data to track a large number of loan characteristics and a summary measure of risk, the stressed default rate. Among the many results in the paper, we show that mortgage risk had already risen in the 1990s, planting seeds of the financial crisis well before the actual event. Our results also cast doubt on explanations of the crisis that focus on borrowers with low credit scores. The aggregate series we present in this paper are available for download at https://www.fhfa.gov/papers/wp1902.aspx.¹

Keywords: mortgage risk \cdot housing boom \cdot default \cdot foreclosure \cdot house price \cdot leverage

JEL Classification: E32, G21, G28, H22, R31

Morris A. Davis	William D. Larson
Department of Finance and Economics	Federal Housing Finance Agency
Rutgers Business School	Division of Research & Statistics
Rutgers University	Office of Economic Research
1 Washington Park Room 627	400 7 th Street SW
Newark, NJ 07102	Washington, DC 20219, USA
mdavis@business.rutgers.edu	william.larson@fhfa.gov
Stephen D. Oliner	Benjamin R. Smith
American Enterprise Institute for Public	The Wharton School
Policy Research	University of Pennsylvania
1789 Massachusetts Avenue, NW	3733 Spruce Street
Washington, DC 20036	Philadelphia, PA 19104
stephen.oliner@aei.org	benjamrs@wharton.upenn.edu

¹These indices are works in progress and all data, tables, figures, and other results in this working paper are subject to change. Earlier versions of this paper were posted in January, March, and October 2019. The January and March 2019 versions were posted under the title "Mortgage Risk Since 1990."

1. Introduction

Since the global financial crisis, there has been an outpouring of research to understand the developments in the U.S. home mortgage market that precipitated the crisis.¹ Nonetheless, as valuable as this research has been, there is still no comprehensive account of the changes in mortgage risk that produced the worst foreclosure wave since the Great Depression.

This paper is an effort to fill that gap, covering essentially the entire market for home mortgage loan originations in the United States from 1990 to 2019.² We bring together several data sources to construct this comprehensive historical picture, including the full set of home mortgages guaranteed by the government sponsored enterprises Fannie Mae and Freddie Mac (the Enterprises). To our knowledge, this is the first time the entire Enterprise book has been used in publicly-available research on mortgage risk.³ We supplement the Enterprise dataset with data covering more than 90 percent of the loans in private mortgage-backed securities and data from mortgage servicers for a large fraction of loans in the rest of the market (loans guaranteed by the Federal Housing Administration (FHA) and the Department of Veterans Affairs (VA) and unguaranteed loans held in the portfolio of banks and other lenders).⁴

We track many loan characteristics that, taken together, are highly predictive of loan performance. These characteristics include the borrower's credit score, the debt-payment to

² Earlier versions of the paper were limited to home purchase loans. We have now added refinance loans.

¹ For readers seeking to explore this vast literature, the appendix table in Ferreira and Gyourko (2015) lists more than 30 papers on various aspects of the mortgage market. Foote and Willen (2018) discuss the post-crisis surge of research on the determinants of mortgage default. And Mian and Sufi (2018) cover research on the expansion of mortgage credit supply during the housing boom and its implications for house prices.

³ The Enterprise data source is the Mortgage Loan Information System (MLIS) at the Federal Housing Finance Agency (FHFA). No personally identifiable information is contained in the tables, charts, or the database associated with this paper. Results presented pertaining to these data are aggregates (including model outputs) and rounded where appropriate.

⁴ For FHA and VA loans originated during 2013-2019, we also have Ginnie Mae data provided by the American Enterprise Institute (AEI) Housing Center. Because the Ginnie Mae data maintained at AEI cover virtually all FHA and VA loans, we use these data for 2013-2019 originations in place of the servicer data.

income ratio (DTI), the combined loan-to-value ratio (CLTV) that accounts for any subordinate liens at origination, loan type (fixed or adjustable mortgage rate), loan term, loan purpose, whether the borrower's income is fully documented, and whether the mortgage has a feature that modifies the paydown of loan principal (such as a period of interest-only payments).

Given the multitude of loan characteristics, it is important to develop a summary measure of default risk. This measure should convey the risk of default in a simple, straightforward manner, and to be of most use to policymakers with prudential oversight responsibilities, it should focus on default under severely stressed conditions. To this end, we calculate what we call the "stressed default rate" for all loans in the dataset based on the observed default experience of similar loans originated nationwide in 2006 and 2007, just before the financial crisis. The stressed default rate for a given loan thus represents its expected counterfactual default rate if it were hit shortly after origination with a replay of the financial crisis, including the observed national average decline in house prices and ensuing policy responses. Because the drop in house prices varied enormously across localities, the stressed default rate calculated in this way will only be valid for a national portfolio of loans. As an extension, we also calculate a stressed default measure for states and metropolitan areas. This extension embeds the estimated magnitude of a severe local house price shock in each year using the framework in Smith and Weiher (2012) and Smith et al. (2016).

The stressed default rates presented in this paper build on those currently published by the AEI Housing Center and the Urban Institute. AEI unveiled its National Mortgage Risk Index (NMRI) in 2013, while the Urban Institute introduced its Housing Credit Availability Index (HCAI) a year later. The NMRI uses highly accurate and complete data for governmentguaranteed loans but only goes back to late 2012 and does not cover private portfolio loans or

2

loans in private mortgage-backed securities. The HCAI covers the entire market back to 1998 but misses developments over 1990-1997 that we cover, uses incomplete data for pre-2013 Enterprise loans, pays less attention to imputing missing loan information, and has a much less granular system for assigning stressed default rates.⁵ In short, we substantially improve the scope and quality of stressed default measures that already have a wide audience.

Our paper makes numerous contributions to the literature. The first, and most basic, is that we document the characteristics of the entire home mortgage market back to 1990 and provide a summary measure of risk going back almost as far. As a result, researchers and policymakers now have at their disposal more complete and more accurate historical information than before.⁶ All the data presented in the paper and many other series are available for free download from the FHFA website at https://www.fhfa.gov/papers/wp1902.aspx.

Among the insights provided by the longer historical analysis is that seeds of the financial crisis were planted in the 1990s. We show that the average CLTV and average DTI on both home purchase and refinance loans increased over the decade, and there was some decline in the average credit score. By 2000, the stressed default rate had already risen considerably for home purchase loans and for refinance loans as well after controlling for the effects of changes in refi volume on loan risk (more on this important control below). This finding calls into question the common view that mortgage lending conditions were normal in the early 2000s (CoreLogic, 2017; Goldman Sachs, 2014; Urban Institute, 2018).⁷

⁵ For more information on the NMRI and the HCAI, see <u>https://www.aei.org/housing/mortgage-risk-index/</u> and <u>https://www.urban.org/policy-centers/housing-finance-policy-center/projects/housing-credit-availability-index</u>. The HCAI is based on analysis in Li and Goodman (2014).

⁶ From the outset, we wish to make clear that while we focus on mortgage risk, there may be substantial benefits to increased access to credit. It is our hope that the metrics in this paper provide the basis for future benefit-cost analysis of policy decisions.

⁷ To be clear, we are not saying that every risk factor for every market segment experienced increases in mortgage risk before the early 2000s. However, combining the various risk factors, the average risk profile of newly-originated mortgages had already risen by 2000.

Although the stressed default rate cannot identify the influence of credit supply versus credit demand on mortgage risk, we provide separate evidence that credit supply expanded in the early and mid-2000s. We do so by documenting a compression of mortgage rate spreads between the riskiest and least risky loans. To cleanly identify changes in credit supply, we limit the analysis to loans for which lenders and investors fully bear the credit risk – private sector loans with no government guarantee and no private mortgage insurance. To our knowledge, this is the first exploration of spreads across risk tiers.⁸

Our results contribute as well to the ongoing debate about the role of "subprime" borrowers in the housing boom and bust.⁹ Mian and Sufi (2009, 2014, 2017a) have focused on an increase in credit availability for subprime borrowers, which they define as borrowers with a credit score less than 660, while several recent papers have argued that the credit expansion was more widespread (Adelino, Schoar, and Severino, 2016, 2017; Albanesi, Di Giorgi, and Nosal, 2017; Conklin et al., 2018; Ferreira and Gyourko, 2015). Our results favor the latter view. We find that the below-660 share of mortgage loans was flat on net from 2000 through 2006, the primary years of the housing boom, though there was some increase in the 1990s. In addition, the stressed default rate on loans to below-660 borrowers rose largely in sync with that on loans to higher-score borrowers.

Another question of interest is the role played by loans with risky product features in the buildup of risk during the boom. We define such loans to be those having one or more of the

⁸ For other discussions of mortgage spreads, see Demyanyk and van Hemert (2011), Justiniano, Primiceri, and Tambalotti (2017), Levitin and Wachter (2020), and Mian and Sufi (2017a). Anenberg et al. (2018) complement this evidence by showing that the credit supply frontier – defined as the largest loan available for a given set of loan and borrower characteristics – shifted up during the early and mid-2000s.

⁹ Throughout the paper, we define low-credit-score borrowers as those with a credit score of less than 660 at origination. Such borrowers are often referred to as "subprime" in the academic literature. In other contexts, there is no agreed-upon definition of the term. Accordingly, we refrain from using the subprime label throughout the paper except in reference to others' work.

following features: low or no documentation of borrower income, non-standard amortization of loan principal, and a term greater than 30 years.¹⁰ We find that roughly half of the overall rise in the stressed default rate owed to these risky product features; the other half of the rise stemmed from more "plain vanilla" forms of borrower leverage, such as an increase in DTIs. Thus, a narrative that focuses primarily on risky product features overstates their role during the boom and underplays the risk-increasing effect of more prosaic forms of leverage.

The final part of the paper brings house price risk explicitly into the analysis. We use a method based on Smith and Weiher (2012) and Smith et al. (2016) to construct severe potential house price shocks. The shocks vary over time and geography based on FHFA house price indices for states and metropolitan areas. We adjust each loan's reported CLTV at origination to reflect the lower house value if the shock were realized. With the large house price increases starting in the late 1990s, these "shock CLTVs" move further and further above the reported CLTVs. The average shock CLTV peaks in 2006 at about 130 percent, illustrating the enormous house price risk borne by lenders and mortgage insurers at that time.

2. Data

We rely on several sources of loan-level data over the period 1990-2019. For Enterprise loans, we use the internal data maintained by FHFA, the Mortgage Loan Information System (MLIS). The MLIS dataset covers all mortgage loans acquired by the Enterprises, providing detailed information about loan characteristics and performance.¹¹ As noted in the introduction,

¹⁰ This definition adopts some of the key product features that make a loan ineligible for Qualified Mortgage status under the Dodd-Frank Act and regulations adopted by the Consumer Financial Protection Bureau. Non-standard amortization refers to loans with an interest-only period, a negative amortization period, or a balloon payment. ¹¹ MLIS includes all Enterprise acquisitions of whole loans regardless of whether the loans were securitized or retained in their portfolios. It excludes the private-label mortgage-backed securities purchased by the Enterprises. A separate dataset, described below, captures the private-label securities purchased by the Enterprises and other investors.

we believe our paper is the first to use the full book of Enterprise loans over such a long history.¹²

The internal FHFA data are much more comprehensive than the public-use loan-level Enterprise datasets that have been available for a number of years, which are limited to fixed-rate mortgages with full documentation and standard amortization of loan principal and that exclude many seasoned loans, Alt-A loans, and loans made under affordable housing programs.¹³ As a result, the public-use datasets available to date understate the risk in the Enterprise guarantee book, especially during the housing boom. To promote greater transparency, FHFA recently directed the Enterprises to expand the coverage of the public-use datasets.¹⁴

For loans securitized in the private market without an Enterprise guarantee, we use CoreLogic's dataset on non-agency residential mortgage-backed securities. The CoreLogic dataset is the most comprehensive source for loans included in private-label securities (PLS). It covers all segments of the PLS market, with the loans in the dataset accounting for more than 90 percent of the entire market. Many previous studies have used this dataset, including Adelino, Frame, and Gerardi (2017), Demyanyk and Van Hemert (2011), Houghwout, Peach, and Tracy (2008), Keys et al. (2010), and Mayer, Pence and Sherlund (2009). Our analysis builds on these studies by constructing much longer historical time series.

¹² Other research has studied loan performance using internal Fannie Mae or Freddie Mac data over shorter periods. For example, Fout et al. (2018) use internal Fannie Mae loan data over 2002-2013, while Firestone, Van Order, and Zorn (2007) use internal Freddie Mac data over 1993-1997.

¹³ The publicly available data are Fannie Mae's Single-Family Loan Performance Dataset and Freddie Mac's Single-Family Loan-Level Dataset, which are posted at <u>http://www.fanniemae.com/portal/funding-the-market/data/loan-performance-data.html</u> and <u>http://www.freddiemac.com/research/datasets/sf_loanlevel_dataset.html</u>, respectively.

¹⁴ At about the time we completed the paper, the Enterprises released supplementary datasets for originations back to 1999. We will examine the coverage of the new datasets and summarize what we find in the next version of the paper. In any case, the internal FHFA data that we use will continue to be the only comprehensive source of loan-level Enterprise data before 1999.

For loans held in portfolio by private lenders, we use the Loan-Level Market Analytics (LLMA) dataset from CoreLogic and the McDash dataset from Black Knight, Inc. Both datasets compile information provided by large loan servicers, though the set of servicers differs across the two datasets. Studies that have used one of the servicer datasets include Bubb and Kaufman (2014), Courchane, Kiefer, and Zorn (2015), DeFusco, Johnson, and Mondragon (2017), Foote et al. (2010), and Keys, Seru, and Vig (2012), among others. In contrast to these studies, we merge the two datasets to provide broader coverage than with either one alone.

Distinguishing portfolio loans from other conventional loans in the servicer datasets is not always straightforward. LLMA and McDash include investor codes to identify whether a loan was acquired by the Enterprises, but the information in this field is sometimes incomplete or missing. In addition, neither LLMA nor McDash identify whether a loan was securitized in the PLS market. We use the procedure described in Appendix A to remove conventional loans that we assess to be Enterprise or PLS loans. The remaining conventional loans constitute our portfolio loan dataset.

For FHA and VA loans, we use the two servicer datasets through 2012 and then switch for 2013-2019 to Ginnie Mae data processed by the AEI Housing Center. The Ginnie Mae dataset is a near-census of FHA and VA loans and provides detailed information about risk characteristics at origination. It is more comprehensive than the servicer datasets but is only available starting in late 2012.¹⁵

¹⁵ The Ginnie Mae data cover not only FHA and VA loans, but also loans guaranteed by the Rural Housing Service (RHS), which are not included in this analysis. The source data for FHA, VA, and RHS loans are available at https://www.ginniemae.gov/Pages/profile.aspx?src=%2fdata_and_reports%2fdisclosure_data%2fPages%2fdatadow nload_bulk.aspx.

For all of these market segments, we use data on first-lien, 1-4 unit home mortgage loans that pass a variety of data quality filters. These filters remove, for example, loans that lack information on such variables as loan term or property location.¹⁶ In all, the filters remove less than 2 percent of Enterprise loans in the source data, about 5 percent of FHA/VA loans, and about 10 percent of both PLS loans and the private-sector loans that are candidates for inclusion in our portfolio loan dataset.¹⁷ After applying the filters and removing duplicate loans, the dataset includes more than 200 million home mortgage loans originated from 1990 through 2019.

Despite using the best available mortgage data, information on key risk factors is missing for many loans. This is especially true for the early years of our analysis, when the reporting of credit scores and DTIs is very spotty. Although we could simply drop observations with missing data, we would lose the non-missing data fields that contain useful information on the likelihood of default. Furthermore, this information is not missing solely by chance, as the likelihood of a missing risk factor is correlated with observable borrower and loan characteristics. Hence, dropping observations with missing information would bias the sample and resulting statistics.

To be able to use loans with incomplete information in our analysis, we impute missing values for the following risk factors: DTI, credit score, CLTV, loan documentation status, amortization status, occupancy status, and type of refinance loan (rate-and-term versus cash-out). Table 1 shows the share of each of these risk factors that must be imputed in each market segment. We impute half of the DTIs for PLS loans and more than half for portfolio and

¹⁶ See Appendix A for full detail on these data quality filters and all other aspects of our data preparation.
¹⁷ These private-sector loans are only candidates for the portfolio dataset because we still have to remove the PLS loans in the servicer datasets to avoid double-counting these loans. In addition, because we merge data from the servicer datasets for portfolio loans and FHA/VA loans, there are many duplicates that must be removed. The percentages cited in the text represent the shares of loans in both groups that are removed by the data quality filters over and above the removal of duplicates and PLS loans.

FHA/VA loans. In addition, about 35 percent of portfolio loans require imputations for credit scores and 40 percent require imputations for documentation status. For the other cells in Table 1, imputations are less frequent or are not required at all.¹⁸

Figure 1 displays the share of imputations by year for the entire dataset of purchase and refinance loans. As shown, nearly all credit scores and DTIs are imputed for 1990-1992. The imputation share for DTIs falls dramatically in 1993 and the share for credit scores drops notably in 1993, 1994, and 1996. Improved reporting for Enterprise loans largely accounts for these changes. For the other risk factors shown in the figure, the imputed share is relatively low in all years.¹⁹

The near-complete reliance on imputed DTIs and credit scores in the early 1990s raises concerns about the accuracy of those results. To ensure that our findings are anchored to real data, we do not present results for DTIs and credit scores until the first year in which these risk factors are well reported by the Enterprises, the dominant institutions in the mortgage market. This rule implies that our DTI and credit score results begin in 1993 and 1994, respectively. By 1993, more than 90 percent of Enterprise loans had a reported DTI, up sharply from less than 10 percent in prior years. In 1994, one of the two Enterprises began to systematically report credit scores, with the other following suit in 1996. Because the credit profiles for the two Enterprises

¹⁸ Table 1 indicates that we do not impute occupancy status for FHA/VA loans. Although some FHA/VA loans in our source datasets have missing data on occupancy status, we assume that these loans are for primary owner-occupied properties given that second-home loans and investor loans make up a very small share of the loans with reported occupancy status. For Enterprise loans, documentation status is well reported in the MLIS dataset (we impute this variable for only 2 percent of loans), but we use the reported information differently across the two Enterprises. For one Enterprise, we classify a loan as having less than full documentation if it is either reported as such by the documentation status variable or is classified as an Alt-A loan; for the other Enterprise, we rely solely on the documentation is in general agreement with information from the Securities and Exchange Commission and Financial Crisis Inquiry Commission.

¹⁹ To save space, Figure 1 does not include a panel for CLTVs. We impute CLTVs only for FHA/VA refinance loans over 2013-2019.

are similar, the data available as of 1994 provide a very good estimate for the full Enterprise book. Given the central role of credit scores as a risk factor, we begin reporting the stressed default rate in 1994. Anchoring to well-reported Enterprise data supports the accuracy of our results for the mortgage market as a whole, even though many non-Enterprise loans require imputations in 1994 and beyond.

As detailed in Appendix A, the imputations for all variables are done under the general framework of multiple imputation (Rubin, 1976).²⁰ Within this framework, we employ predictive mean matching (PMM) as developed by Little (1988). The PMM procedure uses regression-based predictions to find the nearest "donors" of a given variable for loans with missing values. We randomly select one of the eight closest donors to provide the missing value. PMM is well suited for imputing variables that are not normally distributed, such as credit scores and DTIs, and it avoids the convergence problems that can affect other methods, such as logit models, for predicting categorical variables.

The PMM models are estimated separately for each market segment. To allow the estimated parameters to vary over time, we use the shortest estimation window that we judge to have sufficient data for reliable estimation. For Enterprise loans, we estimate separate PMM regressions every month starting in 1995, with some pooling of months for earlier years; for other market segments, we use a mix of windows ranging from monthly to grouped years. In addition, all the models use a rich set of loan characteristics as explanatory variables.

Because the coverage of portfolio and FHA/VA loans in the servicer datasets is incomplete, we weight the included loans to be representative of the full national market using

²⁰ Multiple imputation preserves both the first and second moments of the underlying data, which is critical to our exercise; the relation between risk factors and default is often highly non-linear, making preservation of the second moment in the imputed data of paramount concern.

data reported by lenders under the Home Mortgage Disclosure Act (HMDA). We adjust the loan counts in HMDA to include loans not subject to HMDA reporting and then distribute the counts across a four-way matrix of origination year, loan type (purchase or refinance), state, and loan amount ranges. We then construct cell-level weights for portfolio loans and FHA/VA loans that equal the adjusted HMDA count in each cell divided by the count from our servicer-based dataset.

Despite this weighting, the servicer data still may not be fully representative of the national market if the loans in a given cell have risk characteristics that differ from the universe of loans in that cell. This issue can only be addressed by benchmarking to a representative external database. The National Mortgage Database (NMDB), an ongoing project jointly managed by FHFA and the Consumer Financial Protection Bureau, has the potential to provide such an external benchmark. The NMDB, still under development, is drawn from a 5 percent random sample of mortgage files at a national credit repository dating back to 1999 (see Avery et al., 2017, for details). As described in Appendix A, we make some use of the NMDB and other benchmark information.

3. Stressed default rates

We calculate a stressed default rate for every loan in the dataset based on the observed default experience of similar loans originated nationwide in 2006 and 2007. We define a loan to have defaulted if it was ever 180 days delinquent or was terminated with less than full repayment of the outstanding loan balance. Stressed default rates are calculated by measuring lifetime loan performance for fine disaggregations of the 2006-2007 cohort and then applying the cell-level default rates to all loans originated between 1994 and 2019. The cells are highly granular and span a number of loan-level risk factors. This approach can be thought of as equivalent to estimating a standard default model with nearly unlimited interaction terms among the modelled

11

risk factors. It is less flexible than standard machine-learning algorithms such as CART models, which let the data determine the structure of the cells into which the loans are allocated. Nonetheless, as we show in Appendix B, the results from our approach are very similar to those from machine-learning models.

It is important to be clear about the interpretation of our default measure. The stressed default rate for a given loan represents its expected performance had it been hit shortly after origination with a replay of the financial crisis (including the observed policy response) <u>and</u> experienced the national average decline in house prices. The second part of the interpretation holds because the observed performance of 2006-2007 originations nationwide is used to estimate the stressed default rates. Given that the drop in house prices during and after the crisis varied enormously across localities, the stressed default rate calculated in this way will only be valid for a national portfolio of loans. In section 6, we introduce an extension of the stressed default rate that incorporates location-specific house price shocks and thus is useful for states and metropolitan areas.

The stressed default rate is the analogue in the mortgage market to crash tests for motor vehicles or wind ratings for doors and windows in hurricane zones. In all of these cases, the goal is to assess performance under severe stress. This measure of mortgage risk should be of primary interest to policymakers because the stability of the mortgage market depends on its ability to withstand extreme events.

To capture the wide variation in default rates, we calculate eight separate default tables for home purchase loans originated in 2006-2007 and do the same for rate-and-term refinance loans as well as for cash-out refinances. In each case, as shown in Table 2, four tables apply to different types of fixed-rate mortgages, with a parallel set of tables for adjustable-rate mortgages

12

(ARMs). The four default tables cover each combination of documentation status (full doc or low/no doc) and amortization of principal (standard or non-standard amortization). Each table contains 320 cells to account for all combinations of eight credit score buckets, eight CLTV buckets, and five DTI buckets.²¹ Given the eight tables and 320 cells per table, we allocate the 2006-07 home purchase originations across 2,560 cells in total, and do the same for rate-and-term refinances and for cash-out refinances.²²

We produce separate default tables for Enterprise, PLS, FHA, and VA loans. For portfolio loans, we have not yet been able to produce tables we deem sufficiently reliable and instead use the default tables for Enterprise loans. The maintained assumption is that portfolio loans originated in 2006-07 with the same risk characteristics would have the same default experience as Enterprise loans.²³

As an illustration of the default tables, Table 3 displays two slices from the default table for Enterprise 30-year fixed-rate home purchase loans with full documentation and standard amortization. The top panel shows the slice of the table for credit scores of 720-769 and the bottom panel shows the slice for credit scores of 660-689. To help visualize the pattern of default rates in the table, the cells with default rates of 8 percent or less have green shading,

 $^{^{21}}$ The credit score buckets are 579 or less, 580-619, 620-639, 640-659, 660-689, 690-719, 720-769, and 770+; the CLTV buckets (in percent) are 60 or less, 61-70, 71-75, 76-80, 81-85, 86-90, 91-95, and 96+; and the DTI buckets (in percent) are 33 or less, 34-38, 39-43, 44-50, and 51+. All non-integer values for CLTVs and DTIs are rounded up to the nearest integer.

²² For the cells in the tables with 100 or more loans, we use the actual default rate for the loans in that cell. For cells with less than 100 loans, we use the average estimated default rate from a logit model built using all loans in the default tables; details of the logit model are available on request. Cells with no loans use the average estimated default rate from the logit model for a loan with the median value for each risk factor that defines the bucket. ²³ We are continuing with efforts to produce default tables for portfolio loans. The main challenge is estimating the default status of loans with incomplete performance histories. We attempted to do this by applying the probability of default, conditional on survival to month m (m = 1,...,M) after origination, from portfolio loans with full performance histories, but many of these loans are shown in the performance files as having been paid off very soon after origination, which we found implausible. This method worked substantially better for FHA and VA loans. The resulting default tables for VA loans show that these loans default much less often than FHA loans with similar characteristics, consistent with results in Goodman, Seidman, and Zhu (2014).

those with default rates of 8.01 to 16 percent have orange shading, and those with higher default rates have red shading.²⁴

Both panels show that higher DTIs and CLTVs increase stressed default rates, though the CLTV effect is considerably stronger. Moving from the lowest CLTV bucket to the highest in either panel increases the stressed default rate by a factor between 6 to 12, while moving from the lowest DTI bucket to the highest raises stressed defaults by a factor of only 1.5 to 2.5. The effect of credit scores can be seen by comparing the same cells across the two panels. This comparison indicates that lower scores are associated with substantially higher default rates. Although Table 3 does not show the lowest and highest credit score buckets, the difference in default rates across those buckets is comparable to that for CLTVs. Thus, the default tables embed standard results from empirical studies of mortgage default – that credit scores and CLTVs at origination are highly predictive of loan performance, with DTIs contributing some additional information (see, for example, Mahoney and Zorn, 1997; Haughwout, Peach, and Tracy, 2008; Dunsky, Kelly, and Lam, 2013; and Fout et al., 2018).

A few studies have asserted that DTIs not only have less predictive power than credit scores and CLTVs, but add little to default models (Avery et al., 1996; Foote et al., 2010). This conclusion is not supported by our results. The early research cited by Avery et al. (1996) was conducted in an era when underwriting practices generally kept DTIs within strict limits (Quercia and Stegman, 1992; Herzog and Earley, 1970). The limited variation may explain why these studies found that DTIs had so little explanatory power. More recently, Foote et al. (2010) studied the influence of DTIs on defaults for mortgages originated during 2005-2008, finding

 $^{^{24}}$ The default tables do not control for the influence of house prices because they pool loans originated across the U.S., as mentioned earlier. In Section 6, however, we amend the baseline default tables to incorporate loan-level effects of house price movements. Those tables display the same general effects of CLTVs, credit scores, and DTIs on stressed defaults as in Table 3.

much smaller effects than those shown in Table 3. Their analysis, however, only tracked loan performance through the end of 2008, thus omitting about half of the total jump in the unemployment rate during the financial crisis. Thus, their results miss a good part of the income shock during the crisis, which mutes the estimated effect on households with heavy payment burdens. In contrast, our analysis – and that in DeFusco, Johnson, and Mondragon (2017) – tracks loan performance over a much longer period, which allows the full effect of payment burdens to emerge. A key takeaway from our research is that rising DTIs were a significant factor behind the wave of mortgage defaults during the housing bust.

All of the default tables pertain to 30-year mortgages secured by owner-occupied properties. We then apply adjustment factors to these tables for loans with 15- or 20-year terms, loans with 40-year terms, loans originated to investors, and loans used to purchase second homes. To calculate these adjustment factors, we estimate separate logit default models for Enterprise, PLS, FHA, and VA loans originated in 2006-2007, each divided into purchase loans, rate-and-term refinances, and cash-out refinances, for a total of 12 models. Each logit includes dummy variables for credit scores, DTIs, and CLTVs using all the buckets in the default tables, along with dummies for loan type (fixed rate vs. ARM), documentation status (full doc vs. low or no doc), amortization status (standard vs. non-standard), loan term (15-20 year, 30-year, 40-year), and occupancy status (primary owner-occupied, second home, investor). After estimation, we run loans with one of the characteristics of interest (say, investor loans) through the model as reported and a second time with the characteristic set to the baseline value (primary owner-occupied in this case). The average default rate with the characteristics as reported divided by the

average default rate with the characteristic "turned off" represents the adjustment factor. ²⁵ The estimated adjustment factors reduce the stressed default rates for 15- and 20-year loans, increase or occasionally leave unchanged the rates for investor loans and second-home loans, and increase the rates for 40-year loans with one exception. The exception is for Enterprise loans, where the adjustment factor reduces the stressed default rate for 40-year loans relative to observably identical 30-year loans. Although this result is counter-intuitive, it affects only 0.2 percent of the Enterprise loans in our dataset.²⁶

4. Origination volumes and market shares

Figure 2 displays origination counts for home purchase loans and refinance loans. As shown in the upper panel, refinance volume exceeded purchase volume in a majority of years, with refinance loans representing about 55 percent of the total loan count over 1990-2019. Refinance activity is much more volatile year to year than is purchase lending, as borrowers take advantage of drops in mortgage rates to refinance existing loans and then largely withdraw from the market when the refinance option is out of the money. The bottom panel scales the number of refinance loans by the prior-year stock of mortgages to indicate the share of the stock that was refinanced.²⁷ This share ranges from about 2 percent in 1990 to nearly 35 percent in 2003, which dwarfs the share in all other years. Apart from the 2003 refinance tsunami, the largest refi waves

 $^{^{25}}$ The actual adjustment factors used in the analysis include a refinement beyond this basic description. After calculating the logit-based estimate of each loan's default rate, we divide the loans with the characteristic in question into two groups – those with estimated default rates above the median and those below the median. We then calculate the adjustment factor for each group separately. This refinement allows the adjustment factors to have a different effect on defaults for relatively low risk and relatively high risk loans.

²⁶ We apply the Enterprise adjustment factors to portfolio loans, consistent with our use of the Enterprise-based stressed default tables for these loans. Note that the Enterprise adjustment factor for 40-year loans affects only about 3 percent of portfolio loans in our dataset.

²⁷ The data for the stock of mortgages come from the American Community Survey, Table S2506, starting in 2005. For earlier years, we use data from the American Housing Survey, Table 3-15. The AHS data are only published every other year, and we linearly interpolate between consecutive surveys to fill in the missing years. For both the ACS and the AHS, the stock is measured as the number of owner-occupied units with a mortgage.

were in 1993, 1998, 2001, and 2002. As we will demonstrate below, this annual variation in refinance activity has a significant effect on the risk characteristics of refinance loans.

Figure 3 shows the annual shares of home purchase loans (top panel) and refinance loans (bottom panel) by market segment over 1990-2019. The shares in both panels are based on loan counts. For purchase loans, the Enterprises generally accounted for about 40 to 50 percent of the market over this period, with a spike above 50 percent in 2007. FHA/VA loans represented roughly another 20 percent of the market in the 1990s, then shrank during the boom years in the 2000s, as they gave up market share to PLS loans, before rebounding in importance after the financial crisis. Altogether, government guaranteed loans have accounted for 70 to 80 percent of the purchase loan market since 2009, a historically high share. The increased share has coincided with a significant reduction in loans held in portfolio and the near-disappearance of the PLS market.

For refinance loans, the Enterprises have played an even larger role than for purchase loans, accounting for slightly more than half of the market on average over 1990-2019. Before the financial crisis, the Enterprise share rose sharply during years with heavy refinancing activity and then dropped back when the refi wave abated.²⁸ Since the crisis, the Enterprise share has been higher and more stable, with a peak in 2011-2013 when the Home Affordable Refinance Program (HARP) was most active.²⁹ In contrast to the Enterprises, FHA and VA had been relatively small players in the refinance market before the financial crisis. However, their role

²⁸ This pattern likely reflects, at least in part, capacity constraints on lenders when refi volume spikes. In this situation, lenders prioritize relatively high-quality loans that require limited effort to underwrite (Sharpe and Sherlund, 2016). Such loans are prime candidates for sale to the Enterprises.

²⁹ HARP allowed borrowers to refinance Enterprise loans that would otherwise be ineligible for refinancing because the loans had too little (or negative) equity. See

https://www.fhfa.gov/AboutUs/Reports/ReportDocuments/Refi 4Q2016.pdf for details.

grew after the crisis, and since then Enterprise and FHA/VA loans together have accounted for 70 to 80 percent of the refinance market, about the same share as for purchase loans.

5. Main results

This section reports the main results from our analysis of the data described in Section 2, starting with the stressed default rate and then turning to individual risk factors.

Stressed default rate

Figure 4 shows the results for the stressed default rate – our summary measure of risk – from 1994 to 2019. The top left panel plots the series for home purchase loans, while the other panels cover refinance loans and the combination of purchase loans and refis. All panels use the same scale to facilitate comparisons across the loan types.

The top left panel shows that mortgage risk for purchase loans held in a narrow band from 1994 to 1998. It then moved up to a higher range for 1999-2003, followed by a steep ascent over 2004-2006, peaking at 35 percent in 2006. The jump from an average of 17 percent for loans originated over 1994-1998 to 35 percent for loans originated in 2006 implies that the earlier origination cohorts would have been much more resilient than the 2006 cohort had they been exposed to the same shock. Nonetheless, even a 17 percent default rate is extremely high, which speaks to the rigor of the stress test that we perform.

From 2007 through 2013, the stressed default rate fell sharply as credit standards tightened in the wake of the housing bust. Since then, the risk measure has edged higher, but as of 2019 it remained near the bottom of the range observed since 1994. The low level in recent years owes importantly to the high credit scores for most borrowers and to the very limited use of loans with risky product features such as a period with interest-only payments.

18

The top right panel shows the stressed default rate for refinance loans (the solid blue line), along with refinance volume as a share of the prior-year stock of loans (the dashed grey line, repeated from the bottom panel of Figure 2). As with purchase loans, the stressed default rate for refis peaked in 2006 at a level far above those in the 1990s, then fell sharply during the financial crisis and remained relatively low through 2019.

However, compared to purchase loans, the stressed default rate for refis is more volatile year-to-year, especially prior to the financial crisis, when the rate dropped in 1998 before jumping in 2000 and falling again in 2001-2003. This volatility is associated with refi booms and busts, as can be seen from the negative correlation between the stressed default rate and refi activity. During refi booms, higher-quality borrowers with no immediate need for cash enter the market to lower their mortgage rate. Their entry reduces the average risk of the borrower pool, which pushes down the stressed default rate. In contrast, when the option to refinance is generally out of the money, these borrowers move to the sidelines, leaving the pool tilted toward higher risk, credit constrained borrowers who cash-out some of their accumulated equity or lower their monthly payment by extending their mortgage term even if the new rate is no lower than their old rate. This adverse shift in the borrower pool increases the stressed default rate.

We use a simple regression method to adjust for this refi volume effect. Let R_t denote the number of refinance loans scaled by the prior-year stock of mortgages, the measure of refi volume shown in the top right panel of Figure 4. We then estimate the following regression for each variable of interest, Y_t , which includes the stressed default rate and a number of loan characteristics:

$$Y_t = \alpha + \beta_1 D_1 (R_t - \bar{R}) + \beta_2 D_2 (R_t - \bar{R}) + \sum_i \delta_i t^i + \epsilon_t$$

where D_1 is a dummy variable that equals one for years through 2007, D_2 is a dummy for the years 2008-2019, \overline{R} is the mean of R_t over the entire period through 2019, and $\delta_t t^i$ represents the *i*th term in a polynomial function of time. The dummies allow the effect of refi volume to differ between the pre-crisis period and later years, and the polynomial in time allows Y_t to vary flexibly over the sample period after controlling for the refi volume effect.³⁰ Our adjustment to Y_t to account for changes in refi volume is $\beta_1(\overline{R} - R_t)$ for years through 2007 and $\beta_2(\overline{R} - R_t)$ for later years, in effect substituting the mean level of refi activity for the actual level in each year. Note that we only apply the adjustment when the relevant β coefficient is significant at the five percent level. In particular, if β_1 is significant but β_2 is not (the usual pattern), we apply the adjustment through 2007 but not for later years.

The lower left panel of Figure 4 shows the adjusted and unadjusted stressed default rate for refinance loans. The two series coincide over 2008-2019 because the estimate of β_2 is insignificant. However, for earlier years, the adjusted series (the dashed line) smooths out the wide swings in the unadjusted series before the financial crisis, revealing a sustained uptrend in the stressed default rate for refis from the mid-1990s to the mid-2000s.

The results for the aggregate of purchase and refinance loans are displayed in the lower right panel. Note that the adjusted series for the all-loan aggregate is a weighted average of the purchase loan series and the adjusted refi series for years when β is significant and the unadjusted refi series for years when it is not. The annual weights in the adjusted series reflect the actual count of purchase loans and a "normalized" count for refi loans, where the normalized count is the count implied by using the average ratio over 1990-2019 of refis to the prior-year

³⁰ We estimated the regression for each variable Y_t with polynomials ranging from first to sixth order and used the Bayesian information criterion (BIC) to select the order of the polynomial. The BIC provides a consistent estimate of the appropriate order of the polynomial (Stock and Watson, 2015).

stock of loans. The normalized weights control for an additional way that changes in refi volume can affect the aggregate results. Even if changes in refi volume do not have a significant effect on a particular refi series, the change in volume can affect the all-loan aggregate if the level of the purchase loan series differs from the level of the refi series.

As shown in the lower right panel, the adjusted stressed default rate for the all-loan aggregate trends up starting in the mid-1990s, while the unadjusted series inherits a damped version of the pre-crisis swings in the unadjusted refi series. During and after the crisis, the adjusted and unadjusted series move virtually in lockstep.³¹

We can use these results to evaluate the common view that the early 2000s represent a normal period in the mortgage market, a benchmark by which to assess whether lending standards in other periods are loose or tight (CoreLogic, 2017; Goldman Sachs, 2014; Urban Institute, 2018). The shading in Figure 4 covers the period 2000-2003 to facilitate the comparison to earlier years. For home purchase loans, the average stressed default rate over 2000-2003 was considerably above the average over 1994-1999. The increase is even more apparent for refinance loans and for the aggregate of purchase loans and refis after adjusting for changes in refinance volume.

Determining what constitutes "normal" lending conditions is inherently subjective. The lower right panel of Figure 4 shows why some analysts could have regarded the early 2000s as a normal period, as risk for the unadjusted all-loan aggregate had not yet moved up decisively. However, once the risk of refinance loans is adjusted to account for changes in refi volume, an alternative story becomes clear: the 2000-2003 window is near the midpoint of a large and steady

³¹ The barely visible differences between the series over 2008-2019 are due to the differences in weighting discussed in the previous paragraph.

increase in risk between the mid-1990s and 2006. Thus, the evidence presented here calls into question the view that the early 2000s represented a period of normal lending conditions.

The stressed default rates in Figure 4 pertain to the entire home mortgage market. Figure 5 shows the stressed default rates for major segments of the market. All the series in Figure 5 cover the aggregate of purchase and refinance loans. The solid lines in each panel show the stressed default rate before adjusting for refi volume, while the dashed lines show the adjusted series. This figure uses a ratio scale to facilitate the comparison of changes across the market segments given the wide variation in levels.

The Enterprise stressed default series have the same broad contour as for the market as a whole in Figure 4, with the adjusted series showing a sustained upward trend in risk over roughly the decade before the financial crisis and then a steep drop during the crisis. This similarity would be expected given that the Enterprises are the dominant institutions in the U.S. mortgage market. In contrast, the stressed default rate for FHA/VA loans was little changed on net from the mid-1990s through 2007.

The right panel shows that the stressed default rate for PLS loans moved steadily higher from the mid-1990s through 2006. With the collapse of the PLS market in 2007, the rate dropped sharply through 2010 and remained low through 2013, before heading back up on volume that remains light. Portfolio loans followed a similar pattern, though the increase in risk in recent years has been considerably milder than for PLS loans.

In terms of the levels for the stressed default rate, Enterprise loans consistently have had lower risk than other market segments, while FHA/VA loans have been more risky except during the housing boom, when risk surged for PLS and portfolio loans. The availability of loans with

22

looser underwriting elsewhere likely explains why FHA and VA lost market share during the boom.

Risk factors

Figures 6-11 present the time series for key risk factors.

<u>DTIs</u>

Figure 6 shows the average DTI for purchase loans, refis, and the aggregate of the two types of loans. As in Figures 4 and 5, the solid lines for refis and the all-loan aggregate represents the series without adjusting for refinance volume, while the dashed lines show the adjusted series.

As shown, the average DTI rose sharply on net from 1993 to 2007.³² For purchase loans, the average DTI posted a fairly steady uptrend over this period; the same is true for refis and the all-loan aggregate after adjusting for changes in refi volume. The average DTI retraced a good part of this increase during and shortly after the financial crisis, before increasing again. As of 2019, the all-loan average DTI had returned to levels similar to those in 2000-2002 or later in the housing boom, depending on whether one adjusts for changes in refi volume or not. Either way, recent years have seen a significant move back to the high debt payment burdens that were common during the boom.

The post-crisis rise in the average DTI likely would have been greater if not for the Qualified Mortgage (QM) rule issued by the Consumer Financial Protection Bureau in 2013.³³ The Dodd-Frank Act and the QM rule grant private lenders a safe harbor against borrower

³² Although Foote, Loewenstein, and Willen (2018) do not directly measure DTIs, they present evidence consistent with this increase in the average DTI. Specifically, using loan-level data, they regress the purchase loan amount at origination on borrower income and a set of control variables. They find that the relationship between the loan amount and income became weaker over the 1990s and into the 2000s, indicating that income constraints on loan size had loosened.

³³ For a summary of the QM rule, see Consumer Financial Protection Bureau (2014).

lawsuits for loans that have DTIs of 43 percent or less (and other risk-reducing features). As shown by DeFusco, Johnson, and Mondragon (2017) and confirmed by our data, lenders have responded by limiting their holdings of portfolio loans with DTIs above 43 percent. By contrast, the QM rule granted the Enterprises an exemption from the 43 percent limit until January 2021.³⁴ In addition, Dodd-Frank allowed the FHA and VA (along with other smaller guarantee programs) to adopt their own QM rules, and the FHA and VA rules do not limit DTIs to 43 percent. Accordingly, the risk associated with high DTI loans has migrated to government guarantee programs. In 2019, 90 percent of the first-lien mortgage loans with DTIs above 43 percent in 2006. *CLTVs*

Figure 7 shows the average CLTV for purchase loans, refis, and the aggregate of the two types of loans. For purchase loans, the average CLTV rose substantially on net in the first half of the 1990s, with a second, smaller increase from 2003 to 2007.³⁵ The average CLTV remained elevated after 2007, indicating that high borrower leverage in the form of small down payments for home purchases continued to be the norm. The high post-crisis level for the average CLTV partly owes to a shift in the mix of loans. Although the average CLTV for conventional loans (consisting of Enterprise, portfolio, and PLS loans) retreated somewhat after the crisis, the

³⁴ Technically, the rule allows lenders to obtain QM status for a loan that is eligible for purchase by the Enterprises even if the lender retains the loan on its balance sheet. Our data show, however, that portfolio lenders have restricted their holdings of both conforming and jumbo loans with DTIs above 43 percent. On December 10, 2020, the CFPB announced a replacement for the original QM rule, under which the Enterprise exemption will expire and the DTI limit will be replaced by a market pricing criterion to determine eligibility for QM status. For details, see <u>https://www.consumerfinance.gov/about-us/newsroom/consumer-financial-protection-bureau-issues-two-final-rulespromote-access-responsible-affordable-mortgage-credit/</u>. The switchover to the new QM rule was originally set to occur in July 2021, but the CFPB has since delayed the compliance date to October 2022.

³⁵ In the first half of the 1990s, the increase for Enterprise loans was especially large and owed to a sharp rise in the share of loans with CLTVs of 90 percent or more. The longest similar measures of CLTVs in the literature start in 1996 (Adelino, McCartney, and Schoar, 2020) or 1997 (Ferreira and Gyourko, 2015), and thus omit the large run-up in the first half of the 1990s, highlighting the value of our longer history. Our series and the two other measures all show relatively small changes in the average CLTV for purchase loans over the part of the housing boom they have in common (1997-2007).

market share for FHA and VA loans – for which the average CLTV stayed close to 100 percent – greatly expanded.

For refinance loans, the average CLTV increased about the same amount on net before the financial crisis as for purchase loans, though the rise was spread out over more years. After the onset of the crisis, the two series follow different paths, as the average CLTV for refis jumped to a series high in 2012 and then retreated, ending up in 2019 somewhat below the peak in the housing boom. The difference between purchase and refinance loans reflects two factors. First, the loan-to-value limits in the HARP program were removed in late 2011, enabling many Enterprise borrowers to refinance loans with CLTVs well above 100 percent. This explains most of the jump in 2012. As the HARP program wound down in subsequent years, the boost to the average CLTV diminished.³⁶ Second, the expansion of the FHA/VA market share after the crisis was much smaller for refinance loans than for purchase loans, tempering the mix shift that kept the average CLTV high for purchase loans.

Despite the net decline for refinance loans after the crisis, the average CLTV for the allloan aggregate, before adjusting for changes in refi volume, was as high in recent years as in 2006-2007. The overall average CLTV stayed elevated because refi volume fell off after 2012, causing a shift toward purchase loans, which have higher average CLTVs than refinances (note the differing scales in the figure). The adjusted series uses a normalized amount of refi activity to control for this mix shift, and it shows a small net decline in the average CLTV between 2012 and 2019. Nonetheless, both the adjusted and unadjusted series indicate that the average CLTV in 2019 was relatively high compared to its history back to 1990.

³⁶ Appendix C compares the average CLTV for HARP and non-HARP refinance loans and the stressed default rates for these loans.

A possible issue with the CLTVs in our dataset is that they may not fully capture the second liens taken out in connection with home purchases (so-called "piggyback" loans). We examined this question by comparing the prevalence of such loans in our dataset to the estimates in Adelino, McCartney, and Schoar (2020), Bhutta and Keys (2018), and LaCour-Little, Calhoun, and Yu (2011), who show that the use of piggybacks increased during the housing boom and then plummeted during the bust. Although our dataset does not explicitly identify piggyback loans, we deem a piggyback to exist whenever the CLTV at origination exceeds the LTV by at least 5 percentage points.³⁷ For 2004 and later years, the occurrence of piggybacks in our data closely tracks the other estimates. Thus, the average CLTVs shown in Figure 7 appear to be accurate from 2004 forward. Before 2004, however, the reporting of piggybacks in our dataset is incomplete. Our rough estimate is that the true CLTV for home purchase loans could be understated by ½ to ¾ percentage point in 2003 and by perhaps twice that amount over 1997-2002. Correcting for this understatement would not materially change the contour shown in the figure.³⁸

Credit scores

Figure 8 presents the average credit score for purchase loans, refis, and the all-loan aggregate using the same format as in Figures 6 and 7. As shown in the top panel, the average credit score for purchase loans edged down over 1994-2000 and then retraced this small decline over 2000-2006. The average score then posted a large and sustained rise through 2012.

³⁷ This assumption is based on the observation that piggybacks tend to occur at 5 percentage point intervals; our histograms have major spikes at 10, 15, and 20 percentage points, with smaller bumps at 5 and 25 percentage points. Accordingly, we set the minimum threshold at a 5 percentage point difference between the LTV and CLTV to infer the existence of a piggyback loan.

³⁸ In addition to piggyback loans, second liens can be taken out after the purchase date by borrowing against accumulated home equity. We do not track these subsequent second liens. Using data for one of the Enterprises, Leventis (2014) estimated that approximately 5 percent of the first liens originated in 2006-2007 had a subsequent second lien. Thus, the performance of the 2006-2007 loans used to calculate our default tables would reflect the CLTV at origination and, to a modest extent, unobserved subsequent claims against home equity.

Although the average score has declined a bit since 2013, it remains well above the pre-crisis level.

For refinance loans, the average credit score trended down more noticeably than for purchase loans over 1994-2000. The downtrend is smoother after adjusting for changes in refi volume than in the raw series. The adjusted series then shows little net change during the height of the housing boom from 2000 to 2006. After 2006, the average score for refis jumped even more than for purchase loans, exceeding 750 over 2010-2012 before backing down to a slightly less elevated level in recent years. The aggregate that combines purchase loans and refis shows a decline in the average score from 1994 to 2000, followed by little net change from 2000 to 2006 and a jump during the financial crisis that was largely still in place in 2019.³⁹

There are two important takeaways from this figure. First, the substantial increase in risk for home mortgage loans during the height of the housing boom was not driven by a shift toward lower-score borrowers. We provide more detail below on the low-credit-score part of the mortgage market. Second, credit scores remain unusually high despite the downdrift in recent years. The higher average scores likely represent a combination of tighter credit supply and weaker demand from high-risk borrowers. Regardless of the relative importance of supply versus demand factors, high credit scores have caused stressed default rates to remain low despite the relatively high level of borrower leverage.

³⁹ Because we compare credit scores over many years, an important question is whether a given score indicates the same level of credit risk under successive FICO scoring models. At the time of a model changeover, FICO ensures that borrowers assessed to have the same risk under both the old and the new models will have no change in their FICO score. Some borrowers, though, will be assessed as more risky under the new model than the old, and their scores will fall. Others will be assessed as less risky, and their scores will rise. These "swaps" could have a small impact on the distribution of scores. Overall, however, changes in scoring models do not appear to seriously compromise the comparability of credit scores over time. We thank Joanne Gaskin, Vice President, Scores and Analytics, at FICO for this information, which was obtained through email communication dated June 27-July 1, 2019.

Other risk factors

Our analysis tracks a number of other significant factors that affect loan performance. Figure 9 shows the share of mortgage loans with less than full documentation of the borrower's income or assets. Borrowers who are self-employed or who have highly variable income are the traditional clientele for such loans. In 1990, more than 10 percent of all home purchase loans had less than full documentation. These loans then largely disappeared for the next several years as lenders cut back these offerings after experiencing worse-than-expected loan performance (Sichelman, 1990; Pacelle, 1991). The low/no doc shares for refinance loans show a similar time pattern, though the level of the share was higher. Starting in the late 1990s and continuing through the first half of the 2000s, low/no doc loans grew in popularity. By 2006, these loans accounted for nearly 40 percent of purchase loans and refis. Many borrowers used low/no doc loans to overstate their true income and hence their borrowing capacity in the face of rising house prices (see, for example, Mian and Sufi, 2017b). Since the housing bust, low/no doc loans have become much less common because the ability-to-repay rules in Dodd-Frank require the documentation of borrower income with limited exceptions.⁴⁰ Most of the low/no doc loans since the financial crisis have been streamline refinances of existing FHA and VA loans.

Figure 10 displays the share of loans with non-standard amortization, which includes interest-only, negative amortization ("neg-am"), and balloon loans. From 1990 through 2002, about 5 percent of all home purchase loans, on average, had non-standard amortization. The share then moved sharply higher, reaching 30 percent in 2005 and 2006. The pattern for refis was broadly similar. Amromin et al. (2018) and Garmaise (2018) show that the borrowers taking out loans with non-standard amortization were primarily higher income households with prime

⁴⁰ See Consumer Financial Protection Bureau (2014), section 3.13, for these exceptions.

credit scores buying homes in states with rapidly rising house prices. Like low/no doc loans, these loans were used to maintain borrowing capacity at a time when household income was rising much more slowly than house prices. This strategy worked as long as house prices continued rising but was associated with high default rates once prices came down. After the housing bust, these loans became extremely uncommon, largely because interest-only and neg-am loans and the vast majority of balloon loans do not qualify for QM status.

Figure 11 shows the prevalence of three additional risk factors for home purchase loans, without the decomposition into purchase loans and refis as in previous figures. All three factors contributed to the build-up of mortgage risk during the boom. The ARM share of mortgage loans (upper panel) jumped from 2001 to 2005, peaking above 40 percent, before plummeting. The investor share (middle panel) also peaked in 2005, and the share of loans with terms of 15 or 20 years (bottom panel) hit bottom in 2005-2006, which slowed the accumulation of borrower equity. The shift from fixed-rate mortgages to ARMs, from owner-occupied loans to investor loans, and from 15- or 20-year loans to 30-year loans each propelled the stressed default rate to higher levels.

Role of risky product features during the boom

How much of the build-up of risk during the housing boom can be traced to standard forms of borrower leverage (such as rising DTIs) versus the growing use of risky products (such as interest-only loans)? We address this question by comparing the stressed default rate shown above, which incorporates the full set of risk factors, to an alternative stressed default rate that omits a specified set of risky product features.

We define risky product features as those characteristics that make a loan ineligible for QM status – non-standard amortization, less than full documentation, and a term greater than 30

29

years.⁴¹ To calculate our alternative stressed default rate that excludes risky product features, we run low/no doc loans and loans with non-standard amortization through the default tables as loans without those features and we remove the adjustment factor for loans with a 40-year term.

Table 4 displays the results of this exercise for the aggregate of purchase loans and refis. The first line shows the baseline stressed default rate that embeds all risk factors, while the next line shows the alternative stressed default rate that excludes risky product features. We focus on the change over two periods: 1994 and 2006, the entire span of our dataset before the peak in the housing market, and 2000-2006, the height of the housing boom. The data in the table have not been adjusted for changes in refi volume; this adjustment has no material effect on the results.

As shown, the baseline stressed default rate rose 20.4 percentage points from 1994 through the peak in 2006. The alternative series that excludes risky product features increased 11.9 percentage points over the same period, thus accounting for about 58 percent of the rise in the baseline series. Over the shorter period 2000-2006, the alternative series accounted for 43 percent of the increase. It should be noted that even these sizable percentages likely understate the contribution from the "plain-vanilla" factors in the alternative series, as one of these factors, the reported DTI, was held down by the overstatement of income for low/no doc loans during the boom. These results indicate that "plain-vanilla" factors played an important role in the rise of mortgage risk from the mid-1990s through the height of the boom, even though risky product features have garnered a great deal of attention.⁴²

⁴¹ Technically, balloon loans originated by small lenders in rural or underserved areas remain eligible for QM status, but we do not distinguish these loans from other balloons for simplicity.

⁴² Li and Goodman (2014) perform a similar decomposition and find a larger role for risky product features. This difference likely relates to their estimate of a very small rise in stressed defaults for Enterprise loans, with portfolio and PLS loans accounting for nearly the entire increase in the market-wide stressed default rate. Since risky product features were more common in portfolio and PLS loans than in Enterprise loans, these features end up dominating plain-vanilla leverage in the Li-Goodman decomposition. However, our results imply that they substantially understated the rise in risk for Enterprise loans through their use of the publicly-available data at the time.

Mortgage rate spreads

We have documented a sharp rise in the riskiness of home mortgage loans over a long period leading up to the housing bust. This finding, on its own, does not identify whether the increase in risk owed to an expansion of credit supply, greater credit demand, or both. However, the literature provides ample evidence that an easing of credit supply was at least part of the story.⁴³

One of the key pieces of evidence supporting an expansion of credit supply is that mortgage rate spreads came down during the boom period (Demyanyk and van Hemert, 2011; Justiniano, Primiceri, and Tambalotti, 2017; Levitin and Wachter, 2020 (Fig. 7.9); Mian and Sufi, 2017a). This decline implies that the supply of credit increased by more than enough to accommodate any outward shift in mortgage demand. Our data add to this body of evidence. In particular, we show that rate spreads for the mortgages with the highest stressed default rates compressed sharply during the boom years, which indicates that lenders and mortgage investors became significantly more willing to extend credit to high-risk borrowers. To our knowledge, this is the first exploration of spreads across risk tiers.

Figure 12 presents the results. We limit our attention to loans for which lenders and investors fully bear the credit risk – PLS and portfolio loans without any private mortgage insurance – to get a clean read on changes in supply. Each panel of the figure shows the average annual spreads from 1998 to 2007 for loans with stressed default rates in progressively higher

⁴³ See Mian and Sufi (2017a) for a discussion of the evidence. Anenberg et al. (2018) provide a nice summary measure of the expansion of mortgage credit supply during the boom by estimating a supply frontier, which represents the maximum loan size that could be obtained for a given set of observable borrower and loan characteristics; they show that the frontier moved substantially higher from 2001 to 2005-2006. Despite this evidence, Albanesi, De Giorgi, and Nosal (2017) question whether there was any increase in credit supply based on their finding that mortgage debt growth was strongly correlated with income growth over this period. This correlation, however, is consistent with a broad-based increase in credit supply that left intact the demand-side linkage between income and debt growth.

risk buckets measured relative to the mortgage rate for loans in the lowest stressed default rate bucket (0-10 percent).⁴⁴

For PLS purchase and refinance loans (the left panels), the level of spreads corresponds one-for-one with the ordering of the risk buckets, confirming that the market was pricing for risk. Spreads for the highest risk buckets fell dramatically between 2000-2001 and 2005, before turning up in 2006-2007, when the performance of subprime PLS loans began to deteriorate (Mayer, Pence, and Sherlund, 2009). For portfolio loans (right panels), spreads also compressed relative to the lowest risk bucket.⁴⁵ Overall, these results provide additional evidence of an expansion of credit supply for riskier borrowers during the housing boom.

Borrowers with low credit scores

An ongoing debate in the literature concerns the role of "subprime" borrowers in the housing boom and bust.⁴⁶ Mian and Sufi (2009, 2014, 2017a) have emphasized the importance of mortgage lending to marginal borrowers, who traditionally would have been denied credit. However, a number of recent papers have questioned the focus on this sector, arguing that (a) the growth of mortgage debt was spread across the credit score distribution, (b) loan defaults during

⁴⁴ We begin in 1998 because our data show limited pricing for risk in earlier years; risk pricing likely became commonplace only with the widespread use of credit scores. To compute the spreads, we use only 30-year fixed-rate mortgages (FRMs) to avoid mixing loans with different terms and different product types. We also screen out loans with implausibly high or low rates. On the high side, we remove any loan with a reported mortgage rate above 20 percent, and on the low side, we remove any FRM with a reported rate more than 100 basis points below the 30-year FRM rate in Freddie Mac's Primary Mortgage Market Survey (http://www.freddiemac.com/pmms/). The spreads we calculate are based on the loan's note rate, which excludes the effect of fees and points paid to the lender at closing. Although fees and points are not reported in the servicer or PLS datasets, separate data on conventional home purchase loans from FHFA's Mortgage Interest Rate Survey indicate that the effective mortgage rate that includes these charges was only slightly above the note rate on average over 1998-2007, with no meaningful trend in the gap over the period. This was true not only for the aggregate of all surveyed loans but also for the subset of loans with LTVs of 95 percent or more (which we use as a proxy for higher-risk loans) and the subset with LTVs of 80 percent or less (which use as a proxy for lower-risk loans).

⁴⁵ It is not clear why the spread for the highest risk bucket for portfolio purchase loans lies below the spread for the next-highest bucket in some years. This anomaly aside, the portfolio loan spreads align properly with risk.
⁴⁶ As stated previously, we define low-credit-score borrowers as those with a credit score of less than 660 at origination. Such borrowers are often referred to as "subprime" in the academic literature. In other contexts, there is no agreed-upon definition of the term. Accordingly, we refrain from using the subprime label throughout the paper except in reference to others' work.

the crisis were more skewed toward middle- and higher-income borrowers than in previous periods, and (c) house prices increased the most in areas with relatively weak lending to borrowers with low credit scores (Adelino, Schoar, and Severino, 2016 and 2017; Albanesi, De Giorgi, and Nosal, 2017; Conklin et al., 2018; Ferreira and Gyourko, 2015).

We make two contributions to this debate. First, using our data for the entire mortgage market, we track the low-credit-score share of loan originations. And, second, we examine whether low-credit-score loans became markedly riskier than other loans during the boom. Our definition of low-credit-score loans as those with scores below 660 follows Adelino, Schoar, and Severino (2016, 2017), Conklin et al. (2018), and Mian and Sufi (2009).

Figure 13 displays the low-credit-score share over 1994-2019. Focusing on the period before the financial crisis, the low-score share for purchase loans edged up over 1994-2000 and then retraced this rise over 2000-2006. For refinance loans, the share bounced around, but after controlling for changes in refi volume, we estimate that it trended up over 1994 to 2000 and then changed little on net over 2000-2006. This same pattern is evident for the all-loan aggregate. Thus, while we find some shift toward low-score borrowers during the 1990s, perhaps spurred by the increasing use of automated underwriting models, there no evidence that this shift continued from 2000 through 2006, when the housing boom was in full swing. On balance, these results provide little support for the view that low-score borrowers drove the growth of mortgage lending during the boom.

Figure 14 compares the stressed default rate for loans below the 660 credit score threshold versus loans with higher scores. Notably, the stressed default rate for low-score loans moved in close alignment with that for higher-score loans before the crisis, indicating there was no systematic increase in the riskiness of low-score loans relative to other loans.

33

Taking together, Figures 13 and 14 leave only one channel for a "subprime-centric" view of the housing boom to have operated. In the 1990s, overall mortgage lending shifted toward low-score borrowers, who on average were substantially riskier than higher-score borrowers. This shift boosted risk in the market as a whole. However, from 2000 to 2006 – the primary years of the boom – there was no such shift. During this period, the rise in mortgage risk was broad-based, as risky lending proliferated for both low- and high-credit-score borrowers.⁴⁷

6. Incorporating House Price Shocks

Measuring Shock CLTVs

The national stressed default rate presented above is based on default tables that amalgamate the widely varying outcomes for house prices across the U.S. during and after the Great Recession. Given that house prices plunged in some places and were fairly stable in others, it would not be appropriate to use the national default tables to construct a risk indicator for any particular locality. Such an indicator would require a measure of location-specific house price risk. In this section, we implement a straightforward local risk measure under stress by incorporating hypothetical local house price shocks in the risk indicator.⁴⁸

We define a "shock combined loan-to-value" ratio at origination (SCLTV) as the ratio of the unpaid principal balance at origination (UPB) divided by the "shock house value," which is set equal to the house value at origination (V) multiplied by one plus a projected 3-year house price shock.

⁴⁷ An alternative definition of subprime loans uses 620 as the credit score threshold. We think this alternative definition is of less interest than the 660 cutoff because the below-620 share of the mortgage market is small – only about 15 percent on average over 1994-2006. That said, if we redo Figures 13 and 14 with 620 as the threshold credit score, the results are unfavorable to the subprime-centric view of the housing boom, as the stressed default rate rises considerably less over 1994-2006 for below-620 loans than for loans with higher scores. Clearly, the rise in risk was not concentrated among borrowers with the lowest credit scores.

⁴⁸ Other location-specific stresses could potentially be implemented, including negative income shocks (via DTIs) and possible credit score deterioration.

(1)
$$SCLTV = \frac{UPB}{V \times (1 + \Delta V^s)}$$

The SCLTV represents the expected combined loan-to-value ratio of a loan three years after the onset of severely stressed conditions; the three-year period allows the price shock to play out over a realistic time horizon. Because the assumed shock involves a drop in house prices, ΔV^s is negative, causing the SCLTV to be higher than the stated CLTV at origination.

Our price shock variable is constructed following Smith and Weiher (2012) and Smith et al. (2016), who describe a simple method for constructing a house price path associated with severe economic stress. The concept behind this method is that house prices tend to fall below a long-term trend during a period of severe stress. The trend serves as a reduced-form proxy for economic fundamentals, such as the house price-to-income ratio or the house price-to-rent ratio. Different locations face different degrees of variation around this trend, so both the house price level in relation to the trend and the history of price declines are taken into account when setting the shock value.

We begin with a real house price series constructed using a nominal series divided by the consumer price index for all urban consumers (CPI). The construction of the SCLTV then proceeds in 4 steps:

- 1. Fit a trend line to the series for real house prices for a given locality using annual data for 1975 through 2019.⁴⁹ If the trend slope is negative, set it to 0. Convert the real trend back to nominal terms using the CPI, as all subsequent calculations are in nominal terms.
- 2. Considering the entire period 1975-2019, find the year in which the house price series was furthest below trend in percentage terms. Let T* denote that year and let L(T*) denote the maximum percentage deviation below trend. L(T*) represents the amount by which the house price index is assumed to drop below trend under severe stress. We set L*(T) to be 5 percent if the unconstrained calculation yields a smaller drop below trend.

⁴⁹ The house price series used are the FHFA annual State and CBSA indices described in Bogin, Doerner, and Larson (2019).

- 3. Use L(T*) to calculate the stress loss in house value for each year, $\Delta V^{S}(T)$, as the percentage decline from the level of the house price index in year T to the below-trend level under severe stress three years in the future.⁵⁰ We enforce a minimum stress loss of 5 percent in each year.
- 4. For each loan in our dataset originated in year T (T = 1990, ..., 2019), use $\Delta V^{S}(T)$ to calculate the SCLTV in equation 1 above.

Figure 15 illustrates this procedure for the Washington, DC metropolitan statistical area (MSA). The trend increase in real house prices is estimated to be 1.4 percent per year, which we convert to nominal terms in the figure. The largest deviation below the nominal trend, $L(T^*)$, occurs in 1998, when the house price index fell to 18 percent below trend. Using $L(T^*) = 0.18$, the maximum stress loss is 38 percent in 2006, which is calculated using the house price index for 2006 and the stressed level for 2009 of 0.82 times the 2009 trend. The years immediately before and after 2006 also have large estimated stress losses, but for most other years during our 1990-2019 sample period, the estimated stress losses are much smaller, often only 5 percent.

This procedure is repeated for each MSA and each state. For each loan in the database, we calculate the SCLTV using the house price index for its MSA if available. If the MSA index is unavailable – for instance in small cities where city-specific indices are not available or in rural areas that are not part of a MSA – the maximum stress loss is constructed using the state index.

After calculating loan-level SCLTVs, we implement the procedure outlined in Section 3 to construct the stressed default rate for each loan based on SCLTVs substituted for CLTVs at origination. The buckets for SCLTVs in the default tables are (in percent) 60 or less, 61-80, 81-100, 101-115, 116-130, 131-145, 146-160, and 160+. Using the revised default tables, we

⁵⁰ Written out explicitly, $\Delta V^s(T) = [(1 - L(T^*)]Trend(T + 3)/HPI(T) - 1$. For T = 2018 and 2019, calculating the trend three years ahead requires an assumed value for the CPI beyond 2020. We assume the CPI rises 2 percent annually from the 2020 level.

construct national, state, and MSA stressed default rates by averaging the loan-level stressed default rates for loans originated in a given year.⁵¹

Results

The average SCLTV for the nation as a whole is shown in the top panel of Figure 16.⁵² By construction, the SCLTV is higher than the unadjusted CLTV for every loan because the value of the home is lower than the value used to construct the CLTV. The extent to which the average SCLTV exceeds the CLTV depends on the location-specific house price shocks averaged over the country as a whole. The top panel of the figure shows that the average SCLTV varies much more over time than the unadjusted average CLTV. In 2006, the national average SCLTV was nearly 130 percent, indicating the enormous collateral risk due to above-trend house prices.

The bottom panel shows that the stressed default rate calculated using the SCLTV exhibits a greater degree of pro-cyclical behavior than when calculated using the unadjusted CLTV. This can be seen from the larger rise in the stressed default rate on net over 1994-2006 with the SCLTV than the CLTV, the greater decline over 2006-2011, and the steeper increase over 2011-2019. The series based on the SCLTV is more pro-cyclical because the changes in house price risk over the cycle amplify the observed variation in CLTVs at origination, as shown in the upper panel. The stressed default rates converge in 2006-2007 by construction, as both sets of default tables reflect the observed performance of loans originated in those years.

⁵¹ We also estimate revised adjustment factors for 15-20 year, 40-year, second-home, and investor loans using the logit methodology described in Section 3 but with the SCLTV buckets replacing the reported CLTV buckets in the logit model.

⁵² This figure and the other figures in this section present data without the adjustment for changes in refi volume. The salient features of the figures are not affected by the adjustment.

The narrowing gap between the two series since 2013 highlights one of the key insights of this extension of the standard measure. Namely, default risk under stress can rise appreciably even when there are only modest overall changes in borrower and loan characteristics.

The second main purpose of SCLTV-based default risk estimates for individual loans is that they can be aggregated at fine levels of geography to construct measures of local risk. We calculate stressed default rates for all 50 states, the District of Columbia, and all 383 MSAs. These indicators show wide variation in stressed default risk both across areas and over time, reflecting region-specific lending and house price patterns.

Figure 17 shows stressed default rates by quintile for states and MSAs, averaged over 2006-2007. As displayed in the top panel, states with the highest risk include the "Sand States" (Arizona, California, Florida, and Nevada) as well as Georgia, Michigan, and several less populous states. These states had high default risk at the onset of the Great Recession due to the combination of risky loan characteristics and the potential for severe house price declines. The states with the lowest risk include all those in the vertical band from North Dakota to Texas, a few adjacent states, and Kentucky, North Carolina, and Vermont.

As shown in the bottom panel, almost all the MSAs in the Sand States match the high risk for the state as a whole, but in other states, there is more variation. For instance, New York state as a whole is in the middle quintile of default risk, which results from averaging relatively high risk in New York City with lower risk nearly everywhere else in the state.

Figure 18 shows the variation in the stressed default rate over time for several states and MSAs. The states and the MSAs within them were chosen to illustrate three elements of the diversity of the state- and MSA-level results. First, there are periods (such as 2010-2019) during which the risk profiles are broadly similar across states or MSAs, yet in other periods (especially

38

around the peak of the housing boom), the risk profiles are remarkably different. Second, in some cases MSAs have higher risk than the state in which they are located (Detroit relative to Michigan over 1994-2007), but in others the opposite is true (San Francisco relative to California in the mid-2000s). Finally, the rank-order among MSAs and states varies over time. For example, among the MSAs, Detroit had the highest stressed default rate for the entire period from 1994 to 2006, but it has been in the middle of the pack in recent years.

7. Conclusion

Understanding the evolution of risk in the mortgage market before the financial crisis and after requires a long historical account built from comprehensive and accurate data. Until now, that historical record did not exist, and this paper takes a major step toward filling the gap. We bring together several sources of data, including the entire Enterprise book, to cover essentially the entire market for home purchase loans from 1990 to 2019. We track important loan characteristics and compute a summary measure of risk under stressed conditions.

We use the data to reach a number of conclusions. First, we show that loan risk had already risen by 2000, calling into question the common view that the early 2000s represented a period of normal lending conditions. Second, we provide new evidence that credit supply expanded in the early and mid-2000s by documenting a compression of mortgage rate spreads between the riskiest and least risky loans in the PLS market and in lenders' portfolios. Third, the rise in risk before the financial crisis was similar for borrowers with low credit scores and those with higher scores. This fact, combined with little change in the low-score share of loans from 2000 through the peak of the housing boom, undercuts explanations of the crisis that focus on low-score borrowers. Fourth, plain-vanilla factors such as higher DTIs and CLTVs played a key role in driving up risk before the financial crisis, suggesting the typical focus on risky project features misses an important part of the story. Finally, in today's market, overall risk is low, despite high average DTIs and CLTVs, as risky product features have largely disappeared and average credit scores remain elevated. This highlights that the post-crisis regulatory environment succeeded, at least through 2019, in limiting overall mortgage risk, though the high market share for government-guaranteed loans has increased the portion of the risk borne by taxpayers.

References

- Adelino, Manuel, William B. McCartney, and Antoinette Schoar. 2020. "The Role of Government and Private Institutions in Credit Cycles in the U.S. Mortgage Market." NBER Working Paper 27499.
- Adelino, Manuel, W. Scott Frame, and Kristopher Gerardi. 2017. "The Effect of Large Investors on Asset Quality: Evidence from Subprime Mortgage Securities." *Journal of Monetary Economics* 87: 34-51.
- Adelino, Manuel, Antoinette Schoar, and Felipe Severino. 2016. "Loan Originations and Defaults in the Mortgage Crisis: The Role of the Middle Class." *Review of Financial Studies* 29(7): 1635-70.
- Adelino, Manuel, Antoinette Schoar, and Felipe Severino. 2017. "Dynamics of Housing Debt in the Recent Boom and Bust." *NBER Macroeconomics Annual* 32: 261–311.
- Albanesi, Stefania, Giacomo De Giorgi, and Jaromir Nosal. 2017. "Credit Growth and the Financial Crisis: A New Narrative." NBER Working Paper 23740.
- **Amromin, Gene, Jennifer Huang, Clemens Sialm, and Edward Zhong.** 2018. "Complex Mortgages." Forthcoming in *Review of Finance*.
- Anenberg, Elliot, Aurel Hizmo, Edward Kung, and Raven Molloy. 2018. "Measuring Mortgage Credit Availability: A Frontier Estimation Approach." Working paper, August 24. https://sites.google.com/site/edwardkung/
- Avery, Robert B., Raphael W. Bostic, Paul S. Calem, and Glenn B. Canner. 1996. "Credit Risk, Credit Scoring, and the Performance of Home Mortgages." *Federal Reserve Bulletin* 82 (July): 621-48.
- Avery, Robert B., Kenneth P. Brevoort, Tim Critchfield, Ian H. Keith, Ismail E. Mohamed, Forrest W. Pafenberg, Saty Patrabansh, Jay D. Schultz, and Claudia E. Wood. 2017. "National Mortgage Database Technical Report 1.2." NMDB Technical Report Series, October 30. <u>https://www.fhfa.gov/PolicyProgramsResearch/Programs/Documents/NMDB-Technical-Report_1.2_10302017.pdf</u>
- **Bhutta, Neil, and Benjamin J. Keys.** 2018. "Eyes Wide Shut? The Moral Hazard of Mortgage Insurers during the Housing Boom.' NBER Working Paper 24844, July.
- **Bogin, Alexander N., William M. Doerner, and William D. Larson.** 2019. "Local House Price Dynamics: New Indices and Stylized Facts." *Real Estate Economics* 47(2): 365-98.
- Bubb, Ryan, and Alex Kaufman. 2014. "Securitization and Moral Hazard: Evidence from Credit Score Cutoff Rules," *Journal of Monetary Economics* 63: 1-18.

- **Conklin, James, W. Scott Frame, Kristopher Gerardi, and Haoyang Liu.** 2018. "Villains or Scapegoats? The Role of Subprime Borrowers in Driving the Housing Boom." Federal Reserve Bank of Atlanta Working Paper 2018-10, August.
- **Consumer Financial Projection Bureau**. 2014. "Ability-to-Repay and Qualified Mortgage Rule: Small Entity Compliance Guide." November 3. https://files.consumerfinance.gov/f/201411_cfpb_atr-qm_small-entity-compliance-guide.pdf
- **CoreLogic**. 2017. "Housing Credit Index: First Quarter 2017". CoreLogic Insights Blog, June 20. <u>https://www.corelogic.com/blog/2017/06/housing-credit-index-first-quarter-2017.aspx</u>
- Courchane, Marsha J., Leonard C. Kiefer, and Peter M. Zorn. 2015. "A Tale of Two Tensions: Balancing Access to Credit and Credit Risk in Mortgage Underwriting." *Real Estate Economics* 43(4): 993-1034.
- **DeFusco, Anthony A., Stephanie Johnson, and John Mondragon.** 2017. "Regulating Household Leverage." Kellogg School of Management, Guthrie Center for Real Estate Research Working Paper, October.
- **Demyanyk, Yuliya, and Otto Van Hemert.** 2011. "Understanding the Subprime Mortgage Crisis." *Review of Financial Studies* 24(6): 1848–80.
- Dunsky, Robert M., Austin Kelly, and Ken Lam. 2013. "Impacts of Down Payment Underwriting Standards on Loan Performance – Evidence from the GSEs and FHA Portfolios." FHFA Working Paper 13- 3, December. <u>https://www.fhfa.gov/policyprogramsresearch/research/paperdocuments/2013-12_workingpaper_13-3-508.pdf</u>.
- **Ferreira, Fernando, and Joseph Gyourko.** 2015. "A New Look at the Foreclosure Crisis: Panel Data Evidence of Prime and Subprime Borrowers from 1997 to 2012." NBER Working Paper 21261.
- Firestone, Simon, Robert Van Order, and Peter Zorn. 2007. "The Performance of Low-Income and Minority Mortgages." *Real Estate Economics* 35(4): 479-504.
- Fisher, Lynn M, Mike Fratantoni, Stephen D. Oliner, and Tobias J. Peter. 2020. "Jumbo Rates Below Conforming Rates: When Did This Happen and Why?" *Real Estate Economics* (forthcoming).
- Foote, Christopher, Kristopher S. Gerardi, Lorenz Goette, and Paul S. Willen. 2010. "Reducing Foreclosures: No Easy Answers." In NBER Macroeconomics Annual 2009, edited by Daron Acemoglu, Kenneth Rogoff, and Michael Woodford, University of Chicago Press, pp. 89-138.
- Foote, Christopher L., Lara Loewenstein, and Paul S. Willen. 2018. "Technological Innovation in Mortgage Underwriting." Working paper, October 19.

- Foote, Christopher L., and Paul S. Willen. 2018. "Mortgage-Default Research and the Recent Foreclosure Crisis." *Annual Review of Financial Economics* 10: 59-100.
- Fout, Hamilton, Grace Li, Mark Palim, and Ying Pan. 2018. "Credit Risk of Low Income Mortgages." Forthcoming in *Regional Science and Urban Economics*.
- **Garmaise, Mark J.** 2018. "Alternative Mortgage Contracts and Affordability Overview." Forthcoming in *Regional Science and Urban Economics*.
- **Goldman Sachs.** 2014. "Are Mortgage Lending Standards Easing?" Goldman Sachs Credit Strategy Research, July 11.
- Goodman, Laurie, Ellen Seidman, and Jun Zhu. 2014. "VA Loans Outperform FHA Loans. Why? And What Can We Learn?" Urban Institute working paper. <u>https://www.urban.org/sites/default/files/publication/22776/413182-VA-Loans-Outperform-FHA-Loans-Why-And-What-Can-We-Learn-.PDF</u>
- Haughwout, Andrew, Richard Peach, and Joseph Tracy. 2008. "Juvenile Delinquent Mortgages: Bad Credit or Bad Economy?" *Journal of Urban Economics* 64(2): 246-57.
- Herzog, John P., and James S. Earley. 1970. *Home Mortgage Delinquency and Foreclosure*. National Bureau of Economic Research General Series No. 91. New York: Columbia University Press. <u>https://papers.nber.org/books/herz70-1</u>.
- Justiniano, Alejandro, Giorgio E. Primiceri, and Andrea Tambalotti. 2017. "The Mortgage Rate Conundrum." NBER Working Paper 23784. (decline in mortgage spreads)
- Keys, Benjamin J., Tanmoy Mukherjee, Amit Seru, and Vikrant Vig. 2010. "Did Securitization Lead to Lax Screening? Evidence from Subprime Loans." *Quarterly Journal of Economics* 125(1): 307–362.
- Keys, Benjamin J., Amit Seru, and Vikrant Vig. 2012. "Lender Screening and the Role of Securitization: Evidence from Prime and Subprime Mortgage Markets." *The Review of Financial Studies* 25(7): 2071-2108.
- LaCour-Little, Michael, Charles A. Calhoun, and Wei Yu. 2011. "What Role Did Piggyback Lending Play in the Housing Bubble and Mortgage Collapse?" *Journal of Housing Economics* 20: 81-100.
- Levitin, Adam J., and Susan M. Wachter. 2020. *The Great American Housing Bubble: What Went Wrong and How We Can Protect Ourselves in the Future*. Harvard University Press.
- Leventis, Andrew. 2014. "The Relationship between Second Liens, First Mortgage Outcomes, and Borrower Credit: 1996-2010." FHFA Working Paper 14-3, September.

https://www.fhfa.gov/PolicyProgramsResearch/Research/PaperDocuments/WP_14-3_Second_Liens.pdf

- Li, Wei, and Laurie Goodman. 2014. "Measuring Mortgage Credit Availability Using Ex-Ante Probability of Default." Urban Institute working paper, November. <u>https://www.urban.org/sites/default/files/publication/33581/2000018-Measuring-Mortgage-Credit-Availability-Using-Ex-Ante-Probability-of-Default.pdf</u>
- Little, Roderick J. A. 1988. "Missing-Data Adjustments in Large Surveys." *Journal of Business Economics and Statistics* 6(3): 287-96.
- Mahoney, Peter E., and Peter M. Zorn. 1997. "The Promise of Automated Underwriting: Freddie Mac's Loan Prospector." *Housing Finance International* 11(4): 13-21.
- Mayer Christopher, Karen Pence, and Shane M. Sherlund. 2009. "The Rise in Mortgage Defaults." *Journal of Economic Perspectives* 23(1): 27-50.
- Mian, Atif, and Amir Sufi. 2009. "The Consequences of Mortgage Credit Expansion: Evidence from the U.S. Mortgage Default Crisis." *Quarterly Journal of Economics* 124(4): 1449–96.
- Mian, Atif, and Amir Sufi. 2014. House of Debt: How They (and You) Caused the Great Recession, and How We Can Prevent It from Happening Again. University of Chicago Press.
- Mian, Atif, and Amir Sufi. 2017a. "Household Debt and Defaults from 2000 to 2010: The Credit Supply View." In *Evidence and Innovation in Housing Law and Policy*, edited by Lee Anne Fennell and Benjamin J. Keys, 257–88. Cambridge University Press.
- Mian, Atif, and Amir Sufi. 2017b. "Fraudulent Income Overstatement on Mortgage Applications during the Credit Expansion of 2002 to 2005." *Review of Financial Studies* 30(6): 1832–64.
- Mian, Atif, and Amir Sufi. 2018. "Finance and Business Cycles: The Credit-Driven Household Demand Channel." *Journal of Economic Perspectives* 32(3): 31-58.
- Pacelle, Mitchell. 1991. "Quick Home Loans Have Quickly Become Another Banking Mess." Wall Street Journal. July 5.
- Rubin, Donald B. 1976. "Inference and Missing Data." Biometrika 63(3): 581-92.
- **Quercia, Roberto G., and Michael A. Stegman.** 1992. "Residential Mortgage Default: A Review of the Literature." *Journal of Housing Research* 3(2): 341-79.
- Sharpe, Steve A., and Shane M. Sherlund. 2016. "Crowding Out Effects of Refinancing on New Purchase Mortgages." *Review of Industrial Organization* 48(2): 209-239.

- Sichelman, Lew. 1990. "Fannie Mae Sets 30% Down on Low-doc Loan." Chicago Tribune. July 14. https://www.chicagotribune.com/news/ct-xpm-1990-07-14-9002270602-story.html
- Smith, Scott, Debra Fuller, Alex Bogin, Nataliya Polkovnichenko, and Jesse Weiher. 2016. "Countercyclical Capital Regime Revisited: Tests of Robustness." *Journal of Economics and Business* 84: 50-78.
- Smith, Scott, and Jesse Weiher. 2012. "Countercyclical Capital Regime: A Proposed Design and Empirical Evaluation." Federal Housing Finance Agency Working Paper 12-2, April. https://www.fhfa.gov/PolicyProgramsResearch/Research/Pages/Working-Paper-12-2.aspx
- **Stock, James H., and Mark W. Watson.** 2015. *Introduction to Econometrics,* 3rd edition. Pearson Education Inc.
- **Urban Institute.** 2018. Housing Credit Availability Index. <u>https://www.urban.org/policy-centers/housing-finance-policy-center/projects/housing-credit-availability-index</u>
- White, Ian. R., Rhian Daniel, and Patrick Royston. 2010. "Avoiding Bias Due to Perfect Prediction in Multiple Imputation of Incomplete Categorical Variables." *Computational Statistics and Data Analysis* 54(10): 2267-75.

Table 1: Share of Home Purchase and Refinance Loans with Imputed Risk Factors, 1990-2019

(percent)

Risk Factor	Enterprise	Portfolio	PLS	FHA/VA
DTI	9	65	50	59
Credit score	12	36	9	26
Documentation status	2	40	2	7
Amortization status	0	28	0	0
Occupancy status	0	13	0	0
Type of refinance loan	0	24	0	16
CLTV	0	0	0	7

Note: The shares pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties and are based on unweighted loan-level data. The imputed share for the type of refinance loan equals the number of refinance loans requiring such an imputation divided by the total number of refinance loans; the numerator and denominator for all risk factors include both home purchase and refinance loans. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Table 2: Default Tables

•

Fixed-rate mortgages	ARMs
Full doc / Standard amortization	Full doc / Standard amortization
Full doc / Non-standard amortization	Full doc / Non-standard amortization
Low or no doc / Standard amortization	Low or no doc / Standard amortization
Low or no doc / Non-standard amortization	Low or no doc / Non-standard amortization

Note: Non-standard amortization includes loans with interest-only payments, negative amortization, or a balloon payment at the end of the stated term.

Table 3: Stressed Default Rates for Enterprise 30-year Fixed-Rate Home Purchase Loans with Full Documentation and Standard Amortization (percent)

DTI	CLTV (%)								
(%)	1-60	61-70	71-75	76-80	81-85	86-90	91-95	≥96	
1-33	1.05	2.34	3.42	4.10	3.93	6.24	7.51	10.70	
34-38	1.64	3.65	4.40	6.15	6.01	8.41	9.64	12.95	
39-43	1.99	4.36	5.26	7.12	6.75	10.17	11.64	15.57	
44-50	2.02	4.39	6.17	8.17	8.48	11.31	13.48	17.99	
≥ 51	2.12	4.68	6.44	8.54	9.55	12.75	16.09	24.48	

Credit scores of 720-769

Credit scores of 660-689

DTI	CLTV (%)							
(%)	1-60	61-70	71-75	76-80	81-85	86-90	91-95	≥96
1-33	3.30	6.04	8.82	8.62	8.17	13.06	14.59	22.90
34-38	3.85	7.19	9.05	12.57	13.30	15.80	17.83	26.80
39-43	4.73	10.19	11.54	13.39	14.86	19.15	20.85	30.20
44-50	5.46	9.90	12.77	15.28	16.84	21.30	23.68	32.72
≥ 51	4.89	11.19	14.52	16.40	21.81	23.92	29.26	40.32

Note: The stressed default rates pertain to first-lien Enterprise home purchase mortgage loans secured by 1-4 unit properties. The default rates are calculated from the performance of Enterprise loans originated in 2006-2007 and reflect unweighted loan-level data. Shading: green for stressed default rates of 8% or less, orange for 8.01% to 16%, and red for more than 16%. See the text for details about the calculation of the stressed default rates. *Source*: Authors' calculations using FHFA data.

	Stressed default rate					
Series	1994	2000	2006	Change, 1994-2006	Change, 2000-2006	
Baseline (Incl. risky product features)	15.9%	24.1%	36.4%	20.4 ppts	12.2 ppts	
Alternative (Excl. risky product features)	14.8%	21.3%	26.6%	11.9 ppts	5.3 ppts	

Table 4: Influence of Risky Product Features on the Stressed Default Rate, All Loans

Note: Results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. Risky product features include low/no documentation, non-standard amortization, and a loan term greater than 30 years. The stressed default rate excluding risky product features uses the same loans as the rate with risky product features but runs loans with those features through the default tables as full doc, standard amortization, 30-year loans. The changes shown may not equal the differences between the levels due to rounding. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

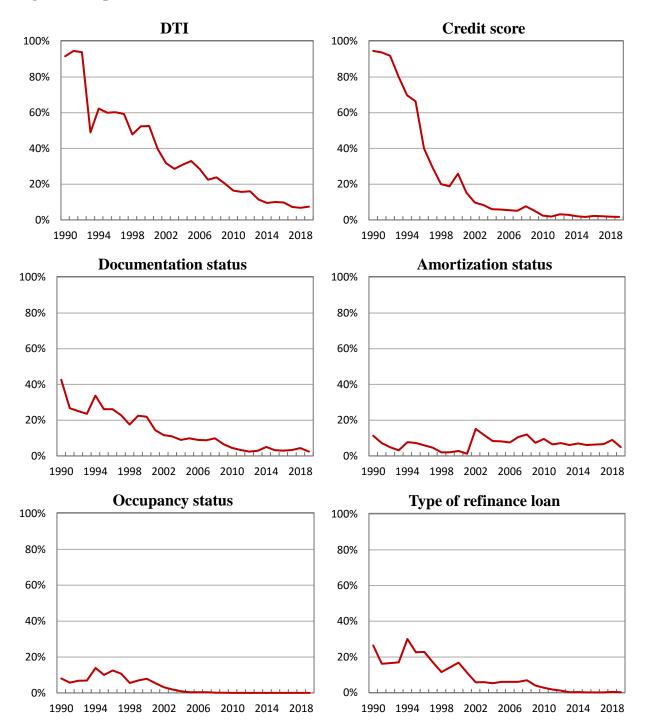
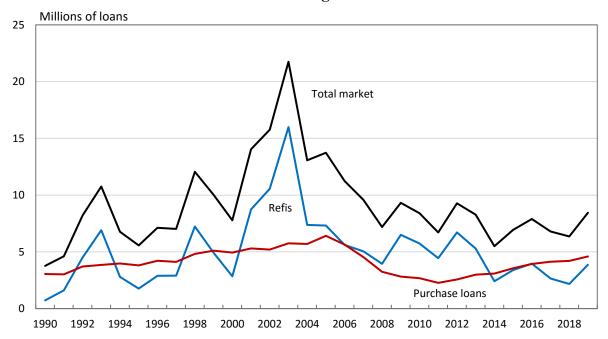


Figure 1: Imputation Share, Home Purchase and Refinance Loans

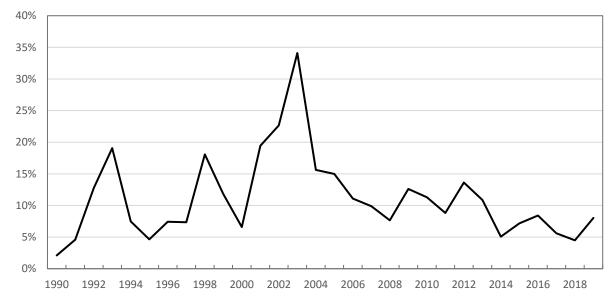
Note: Results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties and are based on unweighted loan counts within each market segment, which are then aggregated to the total market using the annual market shares for each segment. The imputation share for the type of refinance loan equals the number of refinance loans requiring such an imputation divided by the total number of refinance loans; the numerator and denominator for all other panels include both home purchase and refinance loans. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Figure 2: Home Mortgage Originations



Annual loan origination counts

Refinance loan originations as a share of the prior-year stock of mortgages



Note: Origination counts refer to home mortgages secured by 1-4 unit properties. The stock of mortgages comes from Census Bureau survey data and counts the number of owner-occupied units with a mortgage. There are small differences in definition between the origination counts and the stock of mortgages. *Source*: Authors' calculations using data from CoreLogic, FHFA, and HMDA (for loan counts) and the Census Bureau's American Housing Survey, Table 3-15, and the American Community Survey, Table S2506 (for the stock of mortgages).

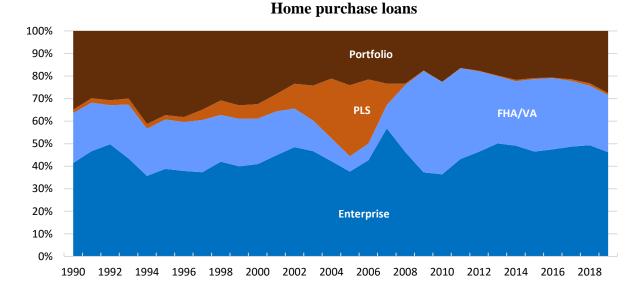
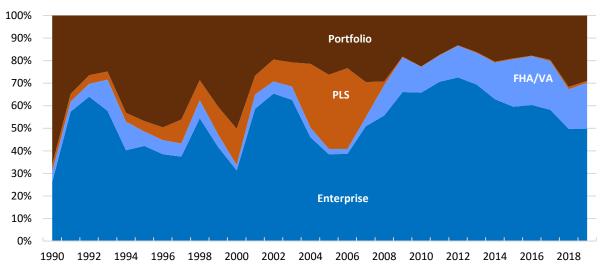


Figure 3: Market Shares



Refinance loans

Note: Results pertain to home mortgages secured by 1-4 unit properties and are based on loan counts. The counts for the total market and FHA/VA loans are based on HMDA data and are grossed-up by an estimate of the undercount in HMDA. The Enterprise count comes from FHFA data and covers the universe of such loans. The PLS count from CoreLogic covers nearly the entire market; we gross up the count in our cleaned dataset only to add back the loans removed during the data cleaning process. The portfolio loan count is calculated as the HMDA count for conventional loans (grossed-up by an estimate of the HMDA undercount) minus the Enterprise and PLS counts. Because HMDA only began to collect information on lien status in 2004, the market shares for 1990-2003 include both first liens and subordinate liens. Starting in 2004, the shares include first liens only. *Source*: Authors' calculations using data from CoreLogic, FHFA, and HMDA.

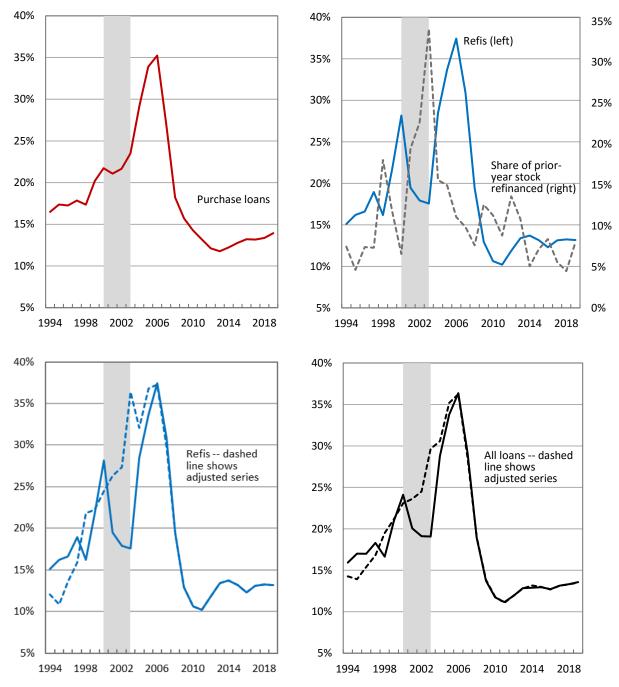


Figure 4: Stressed Default Rates, by Loan Type

Note: The stressed default rates pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment for 1994-2007 to control for changes in refi volume; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1994-2019 and the adjusted refi series for 1994-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. Shading is for 2000-2003. *Source*: Authors' calculations using loan-level data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center, and AHS and ACS data for the stock of mortgage loans.

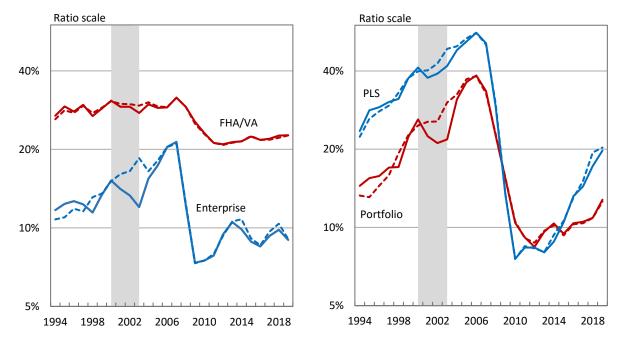
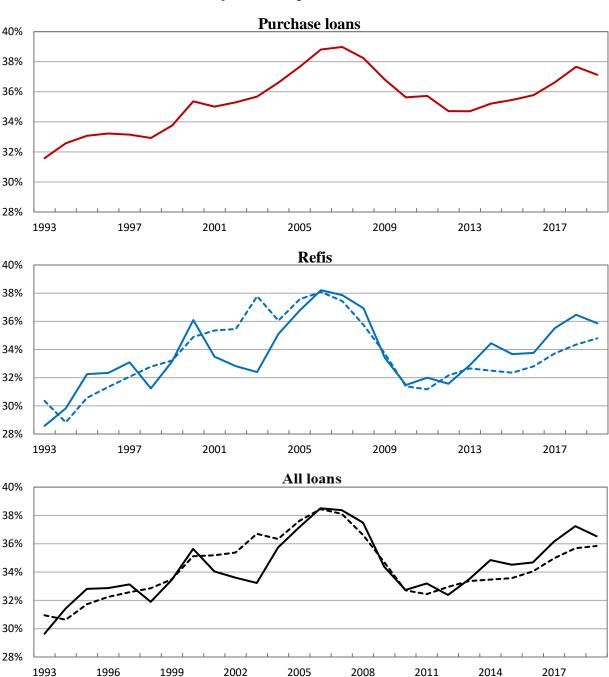


Figure 5: Stressed Default Rates for All Loans, by Market Segment

(dashed lines adjust for changes in refi volume)

Note: The results pertain to home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series include a regression-based adjustment to refi loans that controls for changes in refi volume. The adjusted refi series is combined with the purchase loan series with weights that reflect actual purchase loan volume and normalized refi volume. Shading is for 2000-2003. *Source*: Authors' calculations using loan-level data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.



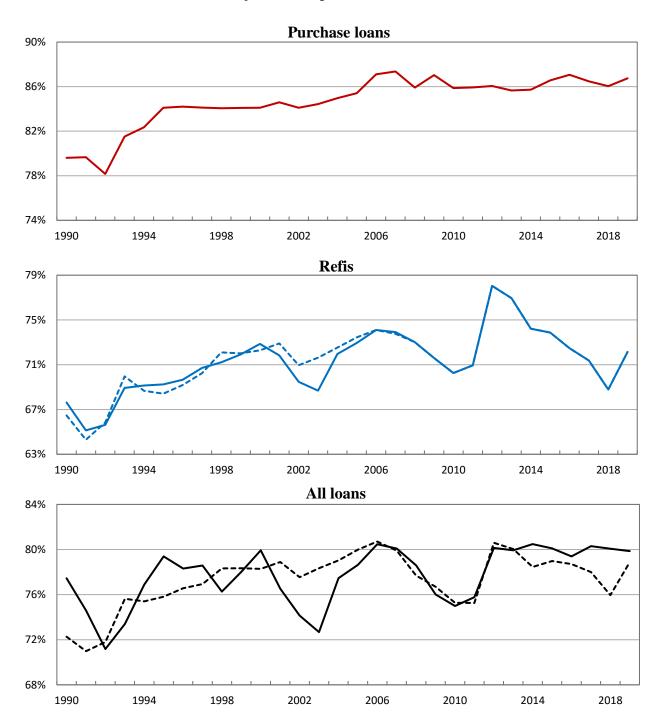


(dashed lines for refis and all loans adjust for changes in refi volume)

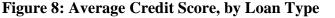
Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume. The adjusted series for all loans is a weighted average of the purchase loan series and the adjusted refi series; the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

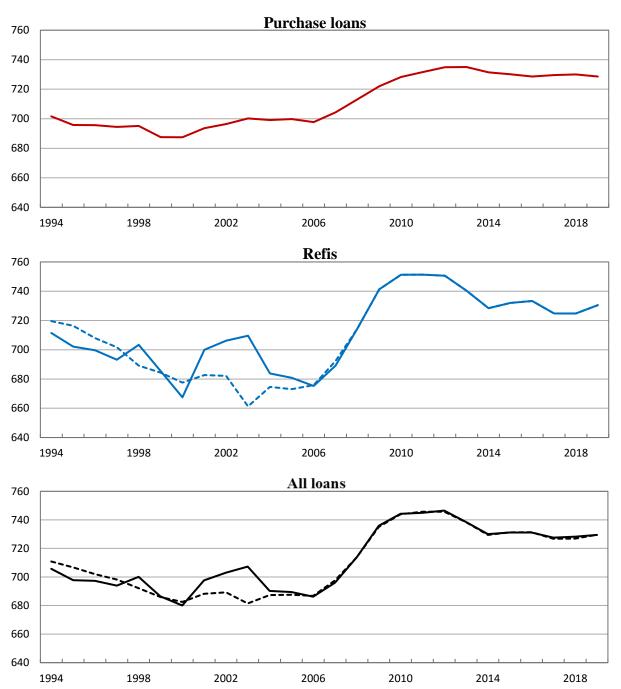
Figure 7: Average CLTV, by Loan Type

(dashed lines for refis and all loans adjust for changes in refi volume)



Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume for 1990-2007; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1990-2019 and the adjusted refi series for 1990-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.





(dashed lines for refis and all loans adjust for changes in refi volume)

Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume for 1994-2007; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1994-2019 and the adjusted refi series for 1994-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

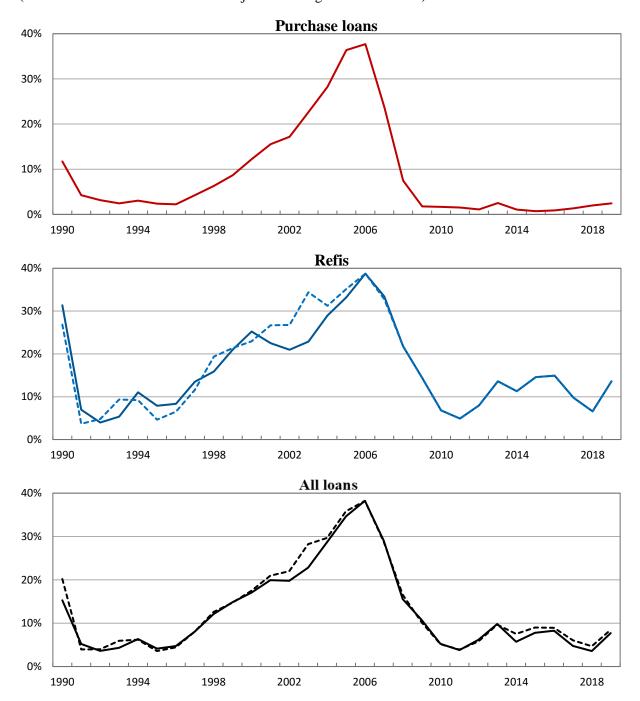


Figure 9: Share of Loans with Low or No Documentation, by Loan Type (dashed lines for refis and all loans adjust for changes in refi volume)

Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume for 1990-2007; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1990-2019 and the adjusted refi series for 1990-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

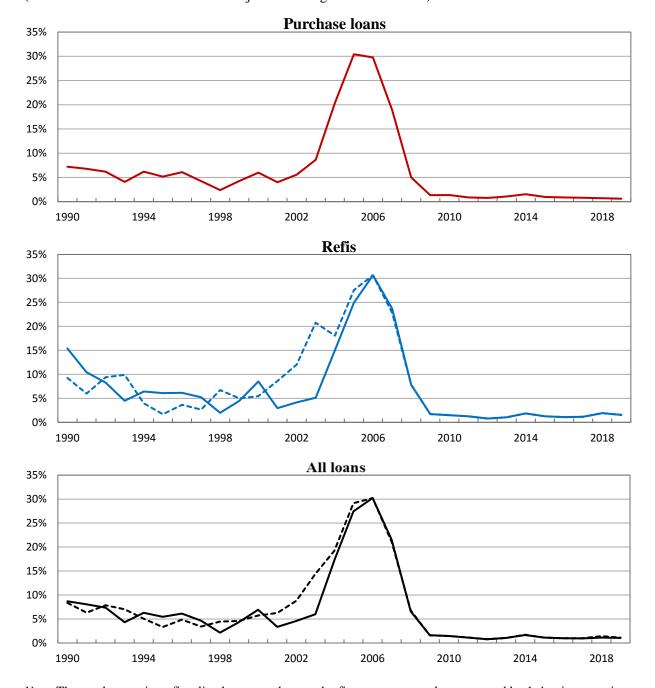
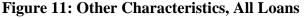
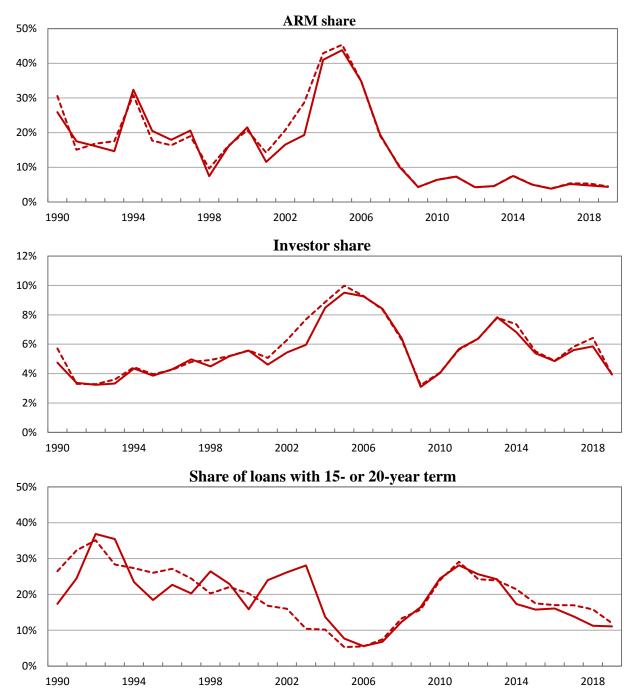


Figure 10: Share of Loans with Non-standard Amortization, by Loan Type (dashed lines for refis and all loans adjust for changes in refi volume)

Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume for 1990-2007; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1990-2019 and the adjusted refi series for 1990-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. A loan is classified as having non-standard amortization if it has an interest-only period, negative amortization, and/or a balloon payment. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.



(dashed lines adjust for changes in refi volume)



Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. The adjusted series in each panel is a weighted average of the purchase loan series for 1990-2019 and the adjusted series for refis for 1990-2007 and the unadjusted series for 2008-2019, as the regression-based adjustment is not significant over the latter period for the risk factors shown in the figure. In the adjusted series, the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

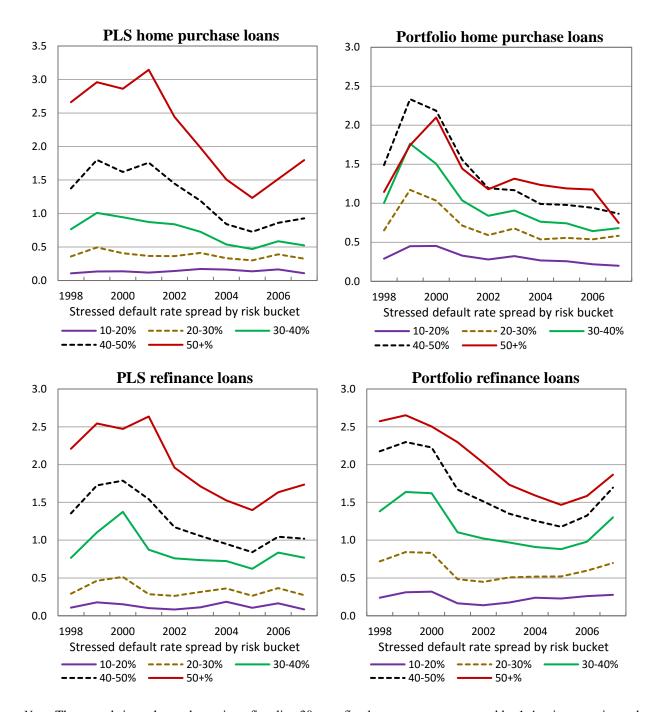
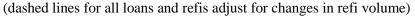
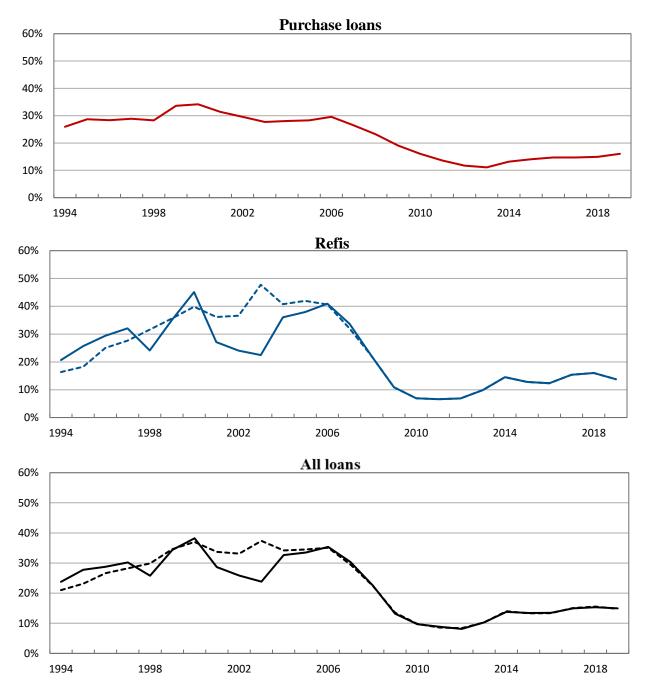


Figure 12: Average Mortgage Rate Spread, by Stressed Default Rate (in percentage points)

Note: The spreads in each panel pertain to first-lien 30-year fixed-rate mortgages secured by 1-4 unit properties and are calculated relative to the average mortgage rate for the lowest-risk group in that market segment (the group with stressed default rates of 0-10 percent). We exclude loans with private mortgage insurance to obtain spreads for lenders and investors that fully bear the credit risk. We also exclude loans with interest rates either above 20 percent or more than 100 basis points below the monthly 30-year FRM rate in Freddie Mac's Primary Mortgage Market Survey. *Source*: Authors' calculations using data from Black Knight, Inc. and CoreLogic.



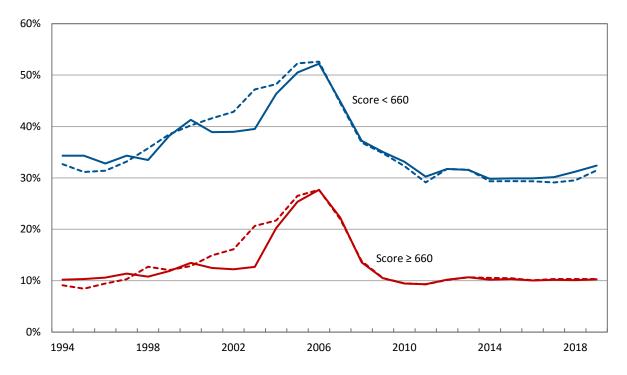




Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. Low-credit-score loans are defined as those with credit scores below 660. The adjusted series for refis includes a regression-based adjustment that controls for changes in refi volume for 1994-2007; for 2008-2019, the adjustment is not significant at the 5% level and is omitted. The adjusted series for all loans is a weighted average of the purchase loan series for 1990-2019 and the adjusted refi series for 1994-2007 and the unadjusted series for 2008-2019; the weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Figure 14: Stressed Default Rate for Low-Credit-Score vs. Higher-Score Borrowers, All Loans

(dashed lines adjust for changes in refi volume)



Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties. Low-credit-score loans are defined as those with credit scores below 660; higher-score loans have scores greater than or equal to 660. Each adjusted series shown is a weighted average of the purchase loan series for 1994-2019 and the adjusted series for refis for 1994-2007 and the unadjusted series for 2008-2019, as the regression-based adjustment is not significant over the latter period. The weights in every year reflect the actual purchase loan count and the normalized refi count. *Source*: Authors' calculations using data from Black Knight, Inc. CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

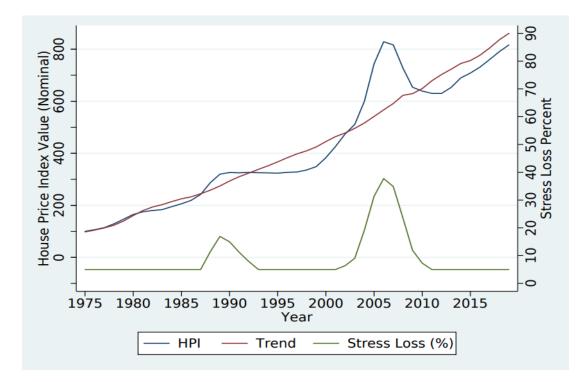


Figure 15: Construction of House Price Shock Series for Washington, DC MSA

Source: Authors' calculations using the FHFA house price index for MSA 47900 in Bogin, Doerner, and Larson (2019).

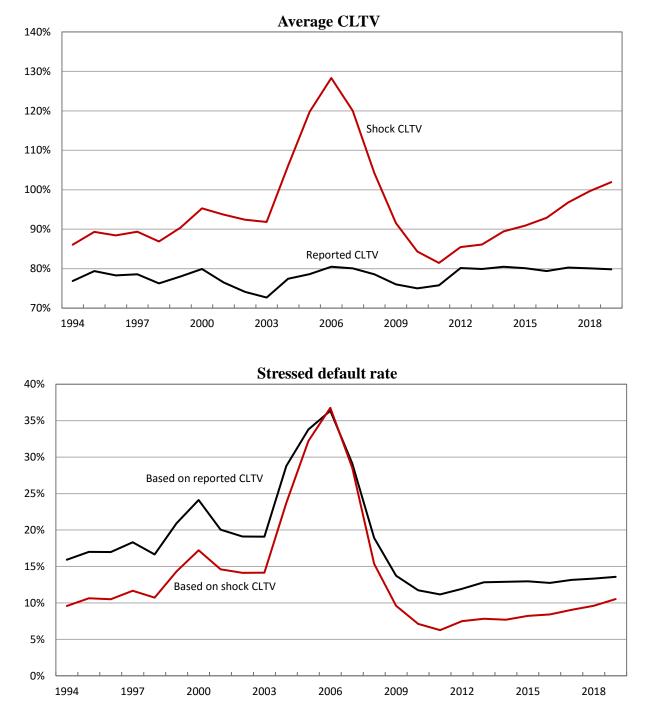
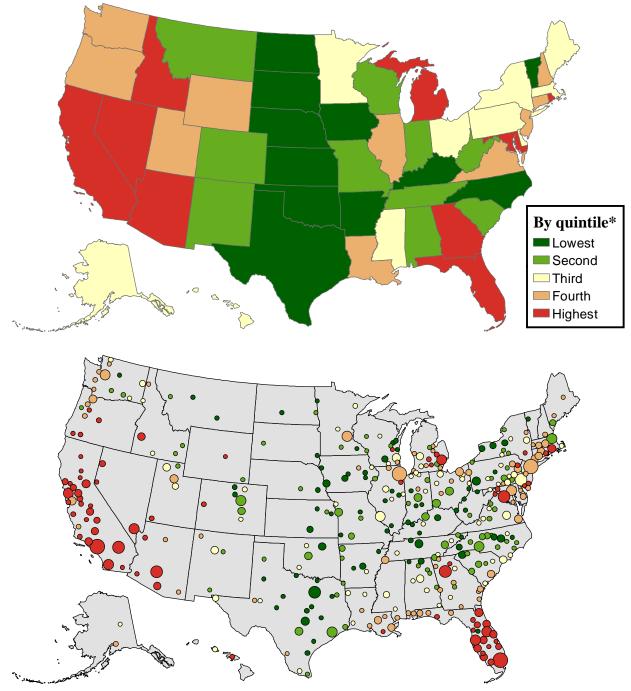


Figure 16: Two Versions of the Average CLTV and Stressed Default Rate, All Loans

Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties and are not adjusted for changes in refi volume. The shock CLTV adjusts the reported CLTV to reflect an estimate of the decline in home value that would occur in a severely stressed scenario. The stressed default rate based on the shock CLTV is calculated from default tables that use buckets for the shock CLTV instead of the reported CLTV. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Figure 17: Stressed Default Rate for All Loans using Shock CLTV, by State and MSA, 2006-2007



Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties and are not adjusted for changes in refi volume. The range of state stressed default rates by quintile (rounded to the nearest 1%) is 17% to 21%, 21% to 24%, 24% to 27%, 27% to 32%, and 32% to 61%. Range of MSA stressed default rates by quintile (rounded to the nearest 1%) is 13% to 20%, 20% to 24%, 24% to 28%, 28% to 35%, and 35% to 68%. Circle sizes represent estimated mortgage lending volume in 2006 and 2007. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

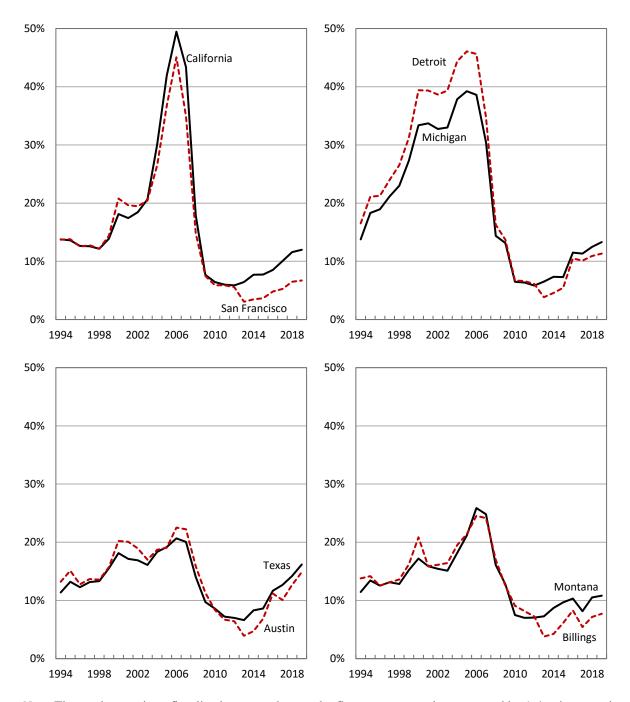


Figure 18: State- and MSA-Level Stressed Default Rate for All Loans, using Shock CLTV

Note: The results pertain to first-lien home purchase and refinance mortgage loans secured by 1-4 unit properties and are not adjusted for changes in refi volume. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Appendix A: Data Preparation

Scope of the dataset

As noted in the main text, our analysis uses data on first-lien mortgages originated in 1990-2019 and secured by 1-4 unit residential properties in the 50 states and the District of Columbia. The dataset includes both home purchase loans and refinance loans for primary owner-occupied properties, second homes, and investment properties. It covers all major segments of the residential mortgage market, including loans guaranteed by the Enterprises, FHA, and VA as well as loans without a government guarantee that are bundled into privatelabel securities (PLS) or held in the portfolios of banks and other lenders.

Identifying portfolio loans

The portfolio loans used in our analysis are drawn from two servicer datasets, the Loan-Level Market Analytics (LLMA) dataset from CoreLogic and the McDash dataset from Black Knight, Inc. Both datasets identify conventional home loans (i.e., loans held in portfolio by lenders, sold to the Enterprises, or packaged into PLS). Both datasets also include investor codes that identify the loans acquired by the Enterprises, but these codes are not fully populated and there is no field for PLS loans. Thus the information in LLMA and McDash is not sufficient to completely identify portfolio loans.

As a starting point for this identification, we discard the conventional loans that are ever reported as having been acquired by the Enterprises. Among the "never-GSE" loans that remain, we keep those that are ever reported as privately held or that we classify as a jumbo loan (see below for details on this classification). We keep jumbo loans even without any affirmative information that the loan was privately held because jumbos are ineligible for purchase by the Enterprises. This initial set of potential portfolio loans still needs to be purged of PLS loans and duplicate copies of true portfolio loans. Before undertaking that task, we apply a set of data cleaning filters to the potential portfolio loans and to Enterprise, PLS, and FHA/VA loans.

Filtering out loans from the source datasets

Table A.1 summarizes the exclusion of loans from the source datasets. We first remove loans for which any of the following important characteristics are not reported: loan amount, LTV, interest rate, state in which the property is located, and ZIP code. We then remove duplicates of loans that appear more than once in the source data.⁵³ Duplicates are common for both the potential portfolio loans and FHA/VA loans because both types of loans are drawn from the combination of LLMA and McDash (except for FHA/VA loans originated after 2012, which come from a separate dataset with no duplicates). Many potential portfolio loans and FHA/VA loans appear in both LLMA and McDash, and some appear more than once within each dataset. We also remove loans from the potential portfolio dataset that we believe to be PLS loans (detailed provided below).

After these exclusions, we further clean the dataset by removing loans for which the term, product type (fixed rate versus adjustable rate) or property type is either not reported or reported with incomplete or inconsistent information. We remove the very small share of Enterprise and PLS loans with missing occupancy status.⁵⁴ We also remove loans with LTVs below 25 percent, which we suspect are second liens incorrectly reported as first liens, and loans with CLTVs

⁵³ Loans with missing information on loan amount, LTV, interest rate, and property location are excluded before we check for duplicates because those loan characteristics are needed for the matching algorithm that identifies duplicates.

⁵⁴ To avoid unnecessary reductions in sample size, we assume that the substantial number of FHA and VA loans with missing occupancy status are owner-occupied given that this is the norm for FHA/VA loans, and for portfolio loans, we impute occupancy status when this information is missing.

above 135 percent if these loans are not in the Enterprises' Home Affordable Refinance Program (HARP), as such high CLTVs outside HARP likely are erroneous.

A final cleaning step applies to the PLS data. Some PLS loans were securitized long after they were originated, which raises questions about whether the reported loan characteristics represent those at origination or when the loan was securitized.⁵⁵ Because our analysis focuses on loan risk at the time of origination, this uncertainty introduces the potential for significant measurement error. Accordingly, we remove PLS loans that were securitized more than one year after origination.

As shown in the row labelled "Total percent excluded," these exclusions taken together remove less than 2 percent of Enterprise loans and about 10 percent of PLS loans. Larger fractions of potential portfolio and FHA/VA loans are excluded, but most of these are duplicate loans or potential portfolio loans we believe to be PLS loans. After netting out these exclusions, the data filters remove about 10 percent of potential portfolio loans and about 5 percent of FHA/VA loans.

Detail on removing duplicate loans from the servicer datasets

To detect duplicates among FHA and VA loans in LLMA and McDash, we attempt to match every FHA loan with every other FHA loan, and do the same for VA loans. If the loans in a given pair do not match on specified characteristics (described below), we declare them not to be duplicates. Because some data are erroneously reported, we allow some minor differences

⁵⁵ These delays, which sometimes exceed two or three years, could arise for various reasons. First, a loan may have become delinquent soon after origination and could not be placed in the market until the payment problem was cured or the loan had been modified in some way. Another source of delay, which was common during the financial crisis, is that market demand dried up for subprime loans and other loans with risky features. In this situation, the deal arranger would end up holding the loans until market conditions became more receptive. Finally, there are loans that a lender originally intended to hold in portfolio but were subsequently sold due to poor performance or because the lending institution failed.

across the match fields. When a pair of loans satisfies the match criteria, we deem that pair to be duplicates and exclude one of the loans from the dataset.

This computationally intensive matching algorithm proceeds in two steps:

- Declare a non-match for a given pair of loans when any of the following is true: the 3-digit ZIP code is different, the loan type is different, the origination date differs by more than one month, the interest rate differs by more than five basis points, or the rounded original loan amount differs by more than \$1,000. These non-matching pairs are deemed not to be duplicates.
- 2. For all remaining pairs of loans, score their similarity across a given set of fields. The fields used to score the loans are LTV, CLTV, DTI, credit score, product type, occupancy type, loan term, loan performance, origination month, original loan amount, 5-digit ZIP code, and interest rate. We declare pairs that match perfectly to be duplicates, and use a scoring algorithm to declare that additional pairs are duplicates if they match on a large majority of the fields, prioritizing the key match variables used in step 1.

The procedure for removing duplicates from the dataset of potential portfolio loans is very similar to that for FHA and VA loans. We repeat step 1 described above but modify step 2 to include the presence of private mortgage insurance as an additional matching field.

When we remove a duplicate from a pair of loans, we use all available information on loan characteristics across the two loans. For example, if one loan in the pair has a reported DTI but the other does not, we keep the reported DTI. In other cases, duplicate loans can have different values for one or more loan characteristics. The differences generally are small – otherwise the two loans would not have had a high match score in step 2 above. In these cases, we have a set of decision rules for which value to keep. When the value for a particular

characteristic has been rounded in one loan but not the other, we keep the more specific value. In addition, we keep the highest CLTV as some servicers may not record all liens against the property. Otherwise, the decision rules involve essentially arbitrary selection.

Detail on removing PLS loans from the potential portfolio dataset

Although the previous steps have removed duplicate loans from the potential portfolio dataset, the dataset still contains PLS loans. Thus, the next step is to remove PLS loans as fully as possible. We do this by using loan-level PLS flags supplied by CoreLogic and Black Knight in auxiliary data files. Because the PLS flags do not appear to identify all PLS loans, we performed a secondary match of the unflagged loans to the separate CoreLogic PLS dataset, using the same algorithm described in the previous section to remove duplicate loans. Loans that match to the PLS dataset are removed from the potential portfolio dataset. This procedure is meant to ensure that we do not double-count PLS loans.

Classifying loans as conforming versus jumbo

Loans that come from LLMA or the PLS dataset can be classified unambiguously as jumbo or conforming at the time of origination because both datasets provide an unrounded loan amount and a 5-digit ZIP code for every loan. The 5-digit ZIP makes it possible to determine the applicable conforming loan limit after 2007 when the county-based high-cost area limits came into effect. This classification can also be done for loans that are matched across LLMA and McDash because the necessary information can be taken from LLMA.

For McDash loans that do not match to an LLMA loan, the situation is more complicated. A small fraction of these McDash-only portfolio loans (less than 1 percent) cannot be classified unambiguously as conforming or jumbo and are excluded from the dataset. This ambiguity arises mainly because the loan amount in McDash is rounded to the nearest \$1000, which makes

it impossible to tell whether loans with amounts within \$1000 of the applicable loan limit are conforming or jumbo.⁵⁶

The next issue is whether a loan that is a jumbo at the date of origination should be classified instead as conforming because it was originated shortly before the annual change in the loan limit that would make the loan eligible for sale to the Enterprises. We classify jumbo loans originated in January through November as jumbos regardless of the loan limit in the following year. Jumbos originated in December are classified as conforming if the loan amount is below the conforming limit in the following year; they are classified as jumbo if the loan amount is above the following-year limit. This "December rule" is implemented for every year from 1990 to 2019 with the exception of 2005 where we divide the year into January-September and October-December originations.⁵⁷ The logic for the December rule is that new loan limits are announced in November; lenders are willing to originate loans in December with amounts above the current-year limits with the knowledge that they could sell these mortgages to the GSEs in January if they so choose.

Weighting of loan data

Because our FHA, VA, and portfolio datasets do not constitute the universe of such home mortgage loans, we construct weights so that the data will be representative at the MSA and state level using adjusted counts of originated loans from the Home Mortgage Disclosure Act (HMDA) Loan Application Register. Our national results are then aggregations of the state-level results.

⁵⁶ Another minor complication is that McDash reports only a three-digit ZIP code for a very small number of portfolio loans, and in some cases, the three-digit ZIP spans more than one county. When the included counties have different loan limits, the limit for that loan cannot be determined, making it impossible to classify the loan as conforming or jumbo.

⁵⁷ See <u>https://money.cnn.com/2005/10/14/news/economy/loans/index.htm</u> for details about lender behavior in 2005.

For FHA and VA loans, we partition both our dataset and the HMDA data by year, loan type (FHA purchase, FHA refi, VA purchase, VA refi), loan amount buckets, and geography (state or MSA). Because HMDA does not include all mortgage loans, we increase the HMDA loan counts to approximate the universe of loans.⁵⁸ For FHA and VA loans, we use the estimate of the undercount through 1995 in Scheessele (1998). We then assume HMDA coverage increases monotonically from 93 percent in 1996 to 100 percent in 2010 where it remains through 2019, based on the coverage results for FHA loans in Scheessele (1998) and Szymanoski et al. (2011) and the results for FHA and VA loans together in Williams (2015). For each cell in the partition described above, we use the ratio of the adjusted HMDA loan count to the count in our dataset as the weight.⁵⁹

For loans held in lenders' portfolios, we use the same partition as for FHA and VA loans. We then estimate the universe of portfolio loans through a series of steps as the estimated universe count of conventional loans minus the counts of Enterprise and PLS loans. The key component of these steps is estimating the universe count of conventional loans as a gross-up of the conventional loans reported in HMDA, where the gross-up factor is based on the HMDA undercount of Enterprise loans.

To begin, note that loans sold to the Enterprises after the year of origination are not counted as Enterprise loans in HMDA; this occurs because HMDA does not require respondents to amend their prior-year filings. Accordingly, when comparing to HMDA counts, we omit the loans in the FHFA dataset that were acquired by the Enterprises after the origination year. We then calculate the ratio of this same-year FHFA count to the HMDA count for each cell in the

⁵⁸ For information about the regulatory changes affecting the undercount of mortgages reported in HMDA, see <u>https://www.ffiec.gov/hmda/history2.htm</u>

⁵⁹ For a small number of cells, the count in our dataset exceeds the adjusted HMDA count. In those instances, we use our loan count rather than the HMDA-based count, in effect setting the weight to one.

partition, separately for purchase loans and refis. The resulting ratio is the cell-specific gross-up factor for Enterprise loans in HMDA. We then assume that these cell-specific factors based on Enterprise loans apply for all conventional loans. With these factors, we calculate the universe count of portfolio loans for each cell in the partition as the grossed-up HMDA count of conventional loans minus the Enterprise count from the FHFA data and the PLS loan count (prior to cleaning) from the CoreLogic data. Our weight for each cell in the partition equals the ratio of the estimated universe count for portfolio loans to the count in our dataset.

For PLS loans, the underlying source data represent close to a universe count. Our data cleaning removes about 10 percent of these loans. To restore the original near-universe counts, we weight the loans in each cell of the partition by the ratio of the pre-cleaning to post-cleaning count. For Enterprise loans, we dispense entirely with weighting because the source data represent a full universe count and only a tiny fraction of the loans are removed through cleaning.

Imputation of missing values for risk factors

As described in Section 2 of the paper, we use the multiple imputation approach (Rubin, 1976) to impute missing data. A relevant question is why impute at all: dropping observations with missing information is conceptually much simpler. The key issue is whether the missing information is correlated with other variables. If missing information is not correlated with any observed or unobserved variables, it is classified as missing completely at random (MCAR), in which case observations with missing information can be safely dropped without introducing any

bias. However, if missing information is correlated with other observable variables, then dropping observations will result in biased statistics.⁶⁰

If the data were MCAR, we should observe no systematic variation in the likelihood of missing values across market segments (Enterprise, PLS, etc.) or risk characteristics (DTI, credit scores, etc.). However, we do find substantial evidence that missing information in our mortgage data is not MCAR. For instance, Enterprise loans with missing credit scores tend to have lower reported incomes. Based on this evidence, we proceed with an imputation strategy rather than dropping observations to avoid a known bias in the reported statistics. We impute credit score, DTI, documentation status, occupancy status, and the three components of amortization status (balloon status, negative amortization status, and interest-only status) for both purchase loans and refinance loans. For refis, we also impute the type of refinance (rate-and-term or cash-out) and the CLTV (only for FHA/VA loans in the Ginnie Mae source data).⁶¹

Within the multiple imputation framework, we use predictive mean matching (PMM) as developed in Little (1988) and Rubin (1986). The PMM procedure uses regression-based predictions to find the nearest "donors" of a given variable for loans with missing values. We randomly select one of the eight closest donors to provide the missing value. We use the PMM procedure for two reasons. First, PMM is well suited for imputing variables that are not

⁶⁰ The two alternative missing data structures to MCAR are missing at random (MAR) and missing not at random (MNAR). Under MAR, the missing values for a variable x are correlated with other observed variables, but whether an observation of x is missing does not depend on the value of x itself. In contrast, under MNAR, the missingness of x does depend on the value of x. Multiple imputation is suitable for the MAR structure, but not for MNAR, which requires the researcher to model the process that generates missing values. It is not possible to test whether the data are MAR versus MNAR because that would require the missing data to be known. We assume missing data in our datasets are MAR in order to implement multiple imputation. Under MAR, it is important to point out that the fraction of missing values only affects the uncertainty of the imputation.

⁶¹ The theory of multiple imputation is based on having access to infinite imputations, but according to Rubin (1987), an average of just two imputations has 90% asymptotic efficiency with a 50% rate of missing values. For higher missing rates, the consequence is reduced efficiency but not bias. To assess the accuracy of the imputations for the first and second moments, we have performed a cross-validation exercise for PLS imputations and found them to be closely aligned with observed moments.

normally distributed, such as credit scores and DTIs. And second, PMM avoids the convergence problems that can affect other methods, such as logit models, for predicting categorical variables. For the imputation of occupancy status, we use a conditional imputation model that first imputes if a loan is primary owner-occupied, and then imputes whether it is an investor loan or a second home loan only if it is found not to be primary owner-occupied. To allow the estimated parameters to vary over time, every PMM model is run over the shortest time windows that we judged to have sufficient data for reliable estimation. When there are insufficient observations for a monthly window, we use a mix of quarterly, half-yearly, annual, and grouped-year windows depending on loan counts. See Table A.2 for details.

We use multiple imputation chained equations (MICE) to iteratively impute all of the variables with missing data in our dataset. An iterative procedure is necessary because the structure of our missing data is not monotone (i.e., the variables with missing data cannot be ordered such that the loans with missing data for the first variable are a subset of the loans with missing data for the next variable, and so on.) The imputation equations include a large set of explanatory variables: dummy variables for the state, product type, property type, loan term, documentation status, occupancy status, balloon status, negative amortization status, interest-only status, default status, month of origination, and market segment, as well as fourth-degree polynomial functions of the interest rate, loan amount, DTI, credit score, reported CLTV, shocked CLTV, and borrower income. We perform ten iterations of the model and then draw the set of imputed values.⁶²

⁶² In the FHA and VA datasets from 2013 onward, we use number of units rather than property type and the loan's origination channel rather than default status, as property type and default status are not available in the Ginnie Mae data we use for those years. Borrower income is available only in the Enterprise dataset.

To assess the robustness of the imputed values, we repeated the imputation procedure 40 times with the PLS, portfolio, and FHA/VA datasets (we did not attempt the same exercise with the much larger Enterprise dataset due to computational limitations). We used these results to construct 95 percent confidence bands for the risk factors imputed for those loans and for the implied stressed default rate. The confidence bands pertain to the full respective sets of loans, including those with reported values for the variable shown. Consequently, for risk factors that require few imputations, the confidence bands will be very tight by definition. Conversely, the band would be wide for a year in which a risk factor is largely imputed and the imputed values vary widely across the 40 repetitions of the imputation procedure.

As an illustration of the results, Figures A.1 and A.2 present the confidence bands for the average DTI and average credit score – the two most heavily imputed risk factors – for PLS and portfolio loans, respectively. For PLS loans, the confidence bands for the average DTI are wide in the early 1990s and again during the financial crisis (the latter only for purchase loans) but are tight for other years; the bands for the average credit score are tight over the entire period. For portfolio loans, the confidence bands for both risk factors are narrow even during the 1990s. Although not shown, the analogous bands for FHA and VA loans are generally narrow as well, except during the early 1990s. Recall that we do not report results in the paper for the average DTI before 1993 and the average credit score before 1994. Overall, the results concerning the confidence bands, combined with the 1993 and 1994 start dates, indicate that the model uncertainty associated with loan-level imputations has little effect on the summary statistics we report in the paper.

However, as we discuss in the main text, even when there is little model uncertainty, the resulting summary statistics still could be biased if the available source data used to estimate the

imputation models are not a random sample. Because of this concern, we elected not to report results for DTIs or credit scores until these risk factors have good coverage in the Enterprise data, which helps anchor the results for the market as a whole. We also make use of external benchmark data to correct potential biases, as described in the next section.

External benchmarking

The National Mortgage Database (NMDB) serves as our primary source of external benchmark information. The NMDB is a 5 percent random sample of credit files back to 1999 provided by Equifax, one of the national credit repositories; these credit files are linked to other data sources to fill out loan and borrower characteristics beyond those contained in the credit files. The NMDB is still undergoing internal quality checks at FHFA. We use only the data for credit scores, which are pulled directly from the credit files, and the data for DTIs, which – when missing – are calculated by NMDB staff based in part on loan information in the credit files. Even for these risk factors, we benchmark to the NMDB only when the data line up with other data sources known to be reliable or accord with well documented features of the mortgage market.

In addition to the NMDB, we rely on a few other sources of external benchmark data. These sources include data on the distribution of credit scores for all mortgage loan originations in 1992 and 1998, commentary on the low/no doc share of mortgage originations in the 1990s, and information on DTIs in An et al. (2007) and credit scores in Newberger (2011) that is specific to FHA purchase loans. Table A.3 provides a "score card" for the benchmarking, which affects portfolio, FHA, and VA loans.

Portfolio loans

We benchmark to the annual NMDB distributions of credit scores for portfolio purchase loans and refinance loans from 1999 to 2019. This benchmarking is accomplished by

reweighting the portfolio loans in our dataset to replicate the annual NMDB distribution of credit scores across the buckets used for our stressed default tables (i.e., less than 580, 580-619, and so on). We do not utilize the NMDB data on portfolio loan DTIs because of concerns that the NMDB may overstate the share of loans with DTIs above 43 percent in recent years.

Before 1999, we benchmark credit scores for portfolio purchase and refinance loans using data on the credit score distribution for all mortgage originations from Equifax for 1992 and FICO for 1998.⁶³ The 1998 data provide less detail on the score distribution than the 1992 data, but both sources shows the share of loans with scores below 660. We also use the data to approximate the average credit score in both years, and then phase-in the change in the below-660 share and the average score for years between 1992 and 1998. With these annual benchmark values for all mortgage loans, we adjust the score distribution for portfolio loans so as to approximate the benchmarks. Portfolio loans are the most logical market segment for adjustment because we already have good data on credit scores for Enterprise loans from FHFA, and portfolio loans are by far the largest of the other market segments before 1999.

Our final adjustment to the portfolio loan data involves the share of loans with low or no documentation. The information on doc status in the 1990s is very sparse in McDash, and for the loans with reported data, the low/no doc share is unrealistically high, often above 50 percent. The LLMA data are somewhat better on both counts – there is less missing data and the low/no doc share is lower. As a result, we set aside the information on doc status in McDash until 2002, the first year in which the low/no doc shares for portfolio loans in McDash and LLMA converge. For 1990-2001, we use the LLMA data to impute doc status for all McDash loans and for LLMA loans with missing information.

⁶³ We thank Edward Pinto for providing the Equifax and FICO data.

Although this procedure reduced the low/no doc share for portfolio loans in the 1990s, the share still appears to be too high given the near-disappearance of low/no doc loans for the Enterprises in the early 1990s and the slow re-emergence of these loans in the late 1990s.⁶⁴ We believe the issue is that our dataset contains portfolio loans classified as low/no doc that have LTVs above the limits that were typical for these loans. Pinto (1991) indicates that low/no doc programs in the late 1980s and 1990 generally required LTVs to be 75 percent or less. When these loans re-appeared after the lull through 1996, a contemporaneous press account suggests that lenders were limiting LTVs to 60 or 70 percent (American Banker, 1997). Accordingly, we impose LTV limits on portfolio loans classified as low/no doc. Loans with LTVs above the following limits by origination year were reclassified as full doc: 75 percent for 1990, 60 percent for 1991-1996, 70 percent for 1997, 75 percent for 1998, 80 percent for 1999, and 90 percent for 2000. No limits are imposed for loans originated in later years.

FHA purchase loans

We benchmark our DTI results for FHA purchase loans to the NMDB for 1999-2012; we do not benchmark DTIs for 2013-2019 because our source data from Ginnie Mae for those years are very complete. For years before 1999, we benchmark to the DTI distributions from An et al. (2007) for 1992 and 1996. For 1993-1995, we linearly interpolate the 1992 and 1996 DTI bucket distributions and benchmark to the interpolated distributions. For 1997 and 1998, we follow the same interpolation method using the An et al. distribution for 1996 and the NMDB distribution for 1999.

⁶⁴ See American Banker (1997) for evidence that the low/no doc share for portfolio lenders largely echoed the pattern for the Enterprises.

Regarding credit scores, we use the annual distributions for 2004-2009 for FHA purchase loans in Newberger (2011).⁶⁵ For those years, we combine the credit score buckets in Newberger with the DTI buckets in the NMDB to create joint annual benchmark distributions for both risk factors. We reweight our FHA data for those years to match the combination of the credit score and DTI distributions.

VA purchase loans

Consistent with our treatment of FHA purchase loans, we benchmark the DTIs for VA purchase loans to the NMDB for 1999-2012, but do not benchmark to the NMDB credit score data because these data differ from the distribution of scores in the Ginnie Mae data for 2013-2019. We found no benchmark information for VA loans prior to 1999. The only adjustment we make before 1999 is to the DTI distribution for VA purchase loans for 1997-1998. For these years, the share of loans with high DTIs falls substantially, which seems unlikely to have been the case in reality. We interpolate the DTI distribution for these years using the results for 1996 and 1999 as endpoints.

FHA and VA refinance loans

We use the NMDB data for 1999-2012 to benchmark the joint distribution of DTIs and credit scores for these loans. Unlike for FHA and VA purchase loans, we use the NMDB credit scores because they line up closely over 2013-2019 with the Ginnie Mae data, which are well reported. For 2013-2019, we benchmark to the DTI distribution in the NMDB, as nearly half of the Ginnie Mae loans do not have a reported DTI.

⁶⁵ We do not use the NMDB credit score data for FHA purchase loans because we found these data did not match the distribution of scores in the Ginnie Mae data for 2013-2019. This difference does not necessarily imply any error in the NMDB data. It could be, for example, that the NMDB convention for calculating the credit score for loans with more than one borrower differs from that in the administrative data provided by Ginnie Mae.

Table A.1:	Loan	Counts	and	Exclusions
------------	------	--------	-----	------------

	Type of Loan			
	Enterprise	Potential Portfolio	PLS	FHA/VA
Initial count (millions)	140.08	24.41	21.97	51.34
Percent excluded for reason shown				
Loan amount not reported	0.04	< 0.01	0.02	< 0.01
LTV not reported	< 0.01	4.43	0.00	3.23
Interest rate not reported	<0.01	0.68	1.73	0.88
State not reported	0.08	1.31	0.12	0.36
ZIP code not reported or not valid	< 0.01	1.11	1.47	0.19
Duplicate loans	< 0.01	8.41	0.00	30.95
Removal of PLS loans	NA	7.60	NA	NA
Term not reported	0.18	0.19	0.39	0.03
Product type not reported or reported inconsistently	0.11	0.61	0.30	0.35
Property type not reported	0.02	0.02	0.31	< 0.01
Occupancy status not reported	< 0.01	NA	0.18	NA
LTV < 25 percent	1.14	1.30	0.82	0.06
CLTV > 135 percent if not a HARP loan	0.01	0.62	0.02	0.08
PLS loans securitized more than one year after origination	NA	NA	5.22	NA
Total percent excluded	1.58	26.28	10.59	36.12
Final count (millions)	137.87	18.00	19.64	31.97

Note: The counts represent first-lien home purchase and refinance mortgages originated in 1990-2019 and secured by 1-4 unit properties. The initial count of potential portfolio loans excludes conventional loans that (1) the investor codes in the servicer datasets ever show as GSE or (2) have initial amounts below the conforming loan limits with no investor information. The percent of loans excluded in each column is rounded to the nearest 0.01. The total percent excluded will be less than the sum of the percent excluded in the preceding rows if some loans are excluded for more than one reason. NA in the row for occupancy status indicates that we did not exclude these loans when occupancy status was missing. As noted in the text, we assumed all FHA/VA loans with missing data were primary owner-occupied, and we imputed missing occupancy status for potential portfolio loans. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

Table A.2: Estimation Periods for Imputation Regressions

Risk factors	Estimation periods			
Enterprise (all loan types)				
Credit score, DTI, documentation	Monthly: 1995:Jan2019:Dec.			
status	Grouped months: 1990-1994:Jan., 1990-1994:Feb.,, 1990-1994:Dec.			
PLS purchase loans				
	Monthly: 1999:Jul2007:Jun.			
Credit agone DTL degumentation	Quarterly: 1998:Q3-1999:Q2			
Credit score, DTI, documentation status	Half-yearly: 1997:H1-1998:H1, 2007:H2			
status	Yearly: 1994			
	Grouped years: 1990-1993, 1995-1996, 2008-2012, 2013-2014, 2015-2019			
PLS rate-and-term refinance loans				
	Monthly: 1998:Apr2007:Jun.			
Credit score, DTI, documentation	Quarterly: 1997:Q1-1998:Q1, 2007:Q3, 2007:Q4			
status	Yearly: 1994, 2008			
	Grouped years: 1990-1993, 1995-1996, 2009-2012, 2013-2017, 2018-2019			
	PLS cash-out refinance loans			
	Monthly: 2001:Apr2007:Jun.			
	Quarterly: 1997:Q1-2001:Q1			
Credit score, DTI, documentation	Half-yearly: 2007:H2			
status	Yearly: 1996, 2012-2014			
	Grouped years: 1990-1993, 1994-1995, 2008-2011, 2015-2017, 2018-2019			
Portfolio purchase loans				
	Monthly: 2002:Oct2007:Sep.			
Credit score, DTI, documentation status, amortization status, occupancy status	Quarterly: 1995:Q1-2002:Q3, 2007:Q4-2008:Q2, 2014:Q3-2019:Q4			
	Half-yearly: 1993:H1-1994:H2, 2008:H2, 2011:H1-2014:H1			
	Yearly: 1990-1992, 2009-2010			

	Portfolio refinance (rate-and-term and cash-out)		
	Monthly: 1998:Jan1998:Dec., 2001:Jan2002:Mar., 2002:Jul2007:Sep.		
	Grouped months: 2018:Jul2019:Dec.		
Credit score, DTI, documentation	Quarterly: 1996:Q1-1997:Q1, 1997:Q4, 1999:Q1-1999:Q2, 2000:Q1-2000:Q4,		
status, amortization status, occupancy	2002:Q2, 2007:Q4-2013:Q4, 2015:Q1-2016:Q4		
status, type of refinance loan	Half-yearly: 1993:H1-1995:H2, 1997:Q2-1997:Q3, 1999:H2, 2014:H1, 2014:H2,		
	2017:H1-2018:H1		
	Yearly: 1990, 1991, 1992		
FHA/VA purchase loans			
Credit second DTL 1000 1006	For credit score: Quarterly: 1992:Q1-1996:Q4; Yearly: 1990, 1991		
Credit score, DTI, 1990-1996	For DTI: Grouped years: 1990-1996*		
Credit score, DTI, 1997-2012	Monthly: 1998:Jan2012:Dec.		
Credit score, D11, 1997-2012	Quarterly: 1997:Q1 to 1997:Q4		
Credit score, DTI, CLTV, 2013-2019	019 Yearly: 2013-2019		
FH	A/VA refinance loans (rate-and-term and cash-out)		
Credit score, DTI, type of refinance	edit score, DTI, type of refinance For credit score: Quarterly: 1992:Q1-1998:Q4; Yearly: 1990, 1991		
loan, 1990-1998	For DTI: Grouped years 1990-1998*		
	Monthly: 2003:Jan2012:Dec		
Credit score, DTI, type of refinance	Quarterly: 2002:Q1-2002:Q4		
loan, 1999-2012	Half-yearly: 2001:H1, 2001:H2		
	Yearly: 1999, 2000		
Credit score, DTI, type of refinance loan, and CLTV, 2013-2019	Yearly: 2013-2019		

Table A.2: Estimation Periods for Imputation Regressions (continued)

* For FHA and VA purchase loans, a large share of the reported DTIs had implausible values. As a result, we estimated the DTI imputation regression with data for 1996 and used the 1996 loans as potential donors to impute DTIs for loans originated in 1990-1995. For FHA and VA refinance loans, we estimated the imputation regression with data for 1996-1998 and used loans originated in those years as the donors.

Market Segment	Loan Type	Credit score (years and source)	DTI (years and source)	
D	Purchase	1999-2019: NMDB Pre-1999: Equifax, FICO	NA	
Portfolio	Refinance	1999-2019: NMDB Pre-1999: Equifax, FICO	NA	
ELLA	Purchase	2004-2009: Newberger (2011)	1999-2012: NMDB Pre-1999: An et al. (2007), NMDB	
FHA R	Refinance	1999-2012: NMDB	1999-2019: NMDB	
VA	Purchase	NA	1999-2012: NMDB	
VA	Refinance	1999-2012: NMDB	1999-2019: NMDB	

Table A.3: Summary of Benchmarking Data for Credit Scores and DTIs

Note: NA indicates that no benchmarking was done. For the pre-1999 period, the reference to the NMDB indicates that the 1999 NMDB data were used as an endpoint for interpolating earlier years.

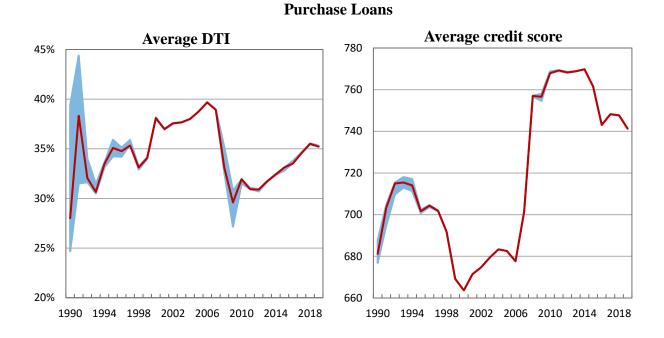
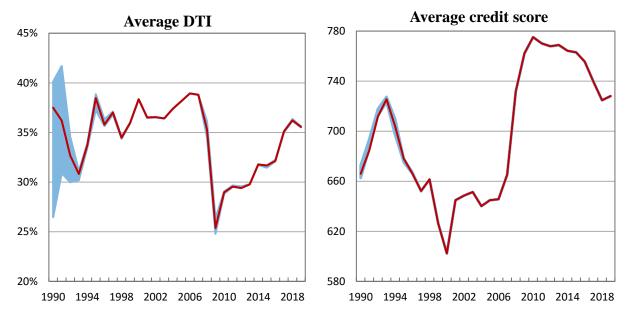
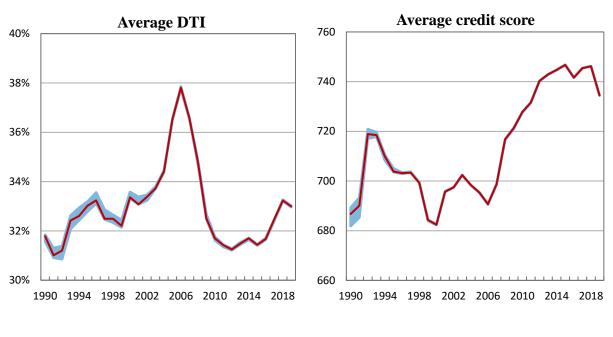


Figure A.1: Confidence Bands for Selected Characteristics of PLS Loans

Refinance Loans



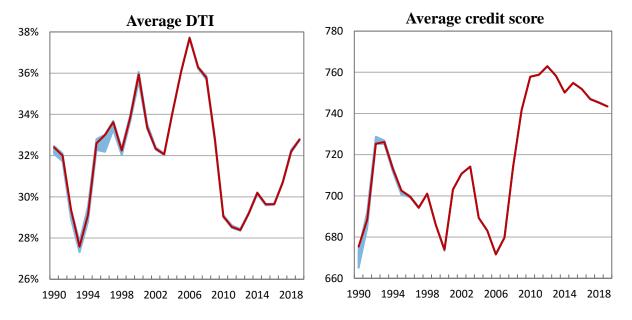
Note: Results pertain to mortgages secured by 1-4 unit properties. Area in blue represents the 95% confidence band that accounts for the imputation of missing values for risk factors. *Source*: Authors' calculations using data from CoreLogic.



Purchase Loans

Figure A.2: Confidence Bands for Selected Characteristics of Portfolio Loans

Refinance Loans



Note: Results pertain to mortgages secured by 1-4 unit properties. Area in blue represents the 95% confidence band that accounts for the imputation of missing values for risk factors. *Source*: Authors' calculations using data from Black Knight, Inc. and CoreLogic.

Appendix B: Robustness Tests

To test the robustness of our baseline default-table methodology, we construct additional indicators of mortgage risk for Enterprise and PLS loans using a logit model and two machine learning models.⁶⁶ For all three models, we use the same set of risk factors as in the default tables and implement the models using loans originated in 2006 and 2007.

We specify the logit model as

$$d_i = \Phi(\boldsymbol{\beta} \boldsymbol{X}_{im} + \varepsilon_{im})$$

where Φ is the logit function; d_i is a binary variable capturing whether loan *i* defaulted⁶⁷; X_{im} is a matrix of explanatory variables that includes the borrower's credit score, CLTV, and DTI as numerical values, and loan term, occupancy status, amortization status, income documentation status, and loan type (fixed-rate versus adjustable rate) as categorical dummy variables; β is a vector containing the coefficient estimates; and ε_{im} is the error.

The second model uses the same specification of X_{im} to build a regression tree based on the idea first proposed in Breiman, Friedman, Olshen, and Stone (1984).⁶⁸ The model, which performs functionally like a decision tree, compares splits of the data on all eight risk characteristics to find which one produces the most productive split and then repeats this step until only 500 loans are left in each bucket.⁶⁹ Then, the model builds 20 additional trees using 95 percent of the data, with the remaining 5 percent kept for cross-validation. The results from the 20 cross-validations determine the amount of tree complexity associated with the maximum

⁶⁶ We focus on Enterprise and PLS loans because our data provide nearly complete coverage of loans in these market segments and thus do not require loan-level weighting to be nationally representative. This simplifies the estimation of the logit and machine learning models.

 ⁶⁷ The definition of default for these models is the same as in the baseline default-table approach: we deem a loan to have defaulted if it was ever 180 days' delinquent or was terminated with less than full payment of principal.
 ⁶⁸ The package rpart was used to create these trees. For more on recursive partitioning, see <u>https://cran.r-</u>project.org/web/packages/rpart/vignettes/longintro.pdf.

⁶⁹ For an overview of productive splits, see chapter 3 of the link in the previous footnote.

predictive power. We then apply this complexity parameter to the initial decision tree, which "prunes" branches from the tree that are caused by spurious correlation. In the end, the final regression tree built using PLS purchase loans, for example, has 609 terminal nodes. These terminal nodes are the counterpart in the regression tree to the 2,560 cells in the default tables.

Figure B.1 depicts the first several splits in the regression tree for PLS purchase loans. The ordering of the splits provides information about the relative importance of the various risk factors for explaining defaults in the PLS market. The initial split is based on the loan's credit score, indicating that it is the single most informative risk factor. In all, credit scores account for 41 percent of the tree's fit, followed by CLTVs at 29 percent, amortization status at 9 percent, income documentation status at 8 percent, with the remaining risk factors making up the rest.

We also build a high-performance random forest to capture further relationships between variables in our dataset.⁷⁰ Random forests, proposed in Breiman (2001), are an extension of regression trees. We construct our forests as follows: first, we randomly select three of our eight risk factors; second, we construct a training sample by picking observations with replacement such that approximately two-thirds of the total sample is drawn to construct a given tree; and finally, we build a regression tree using those observations and variables. We repeat these steps 500 times to construct a proverbial "forest" of decision trees. By using only a subset of our risk factors and observations in every tree, each one captures a unique relationship among the selected risk factors. Additionally, selecting only a portion of loans to build each decision tree allowed us to validate our model using the out-of-sample observations. The random forest model built using PLS purchase loans confirms many of the findings described above from the

⁷⁰ The package Rborist was used to implement this model. For more on random forests, see <u>https://cran.r-project.org/web/packages/Rborist/index.html</u>.

regression tree, notably that credit scores and CLTVs are the most highly predictive risk factors for default.

For each of the three alternative models (logit, regression tree, and random forest), we generated stressed default rates that can be compared to those from our baseline default-table methodology. Each of the three models is estimated separately for purchase loans, rate-and-term refis, and cash-out refis using loans originated in 2006-2007. To create the alternative stressed default series, we calculate the predicted default rate for every loan originated from 1994 to 2019 using the results for each model. We then compute the average predicted default rate for purchase loans and the aggregate of both types of refinance loans in each origination year, just as in our baseline methodology.

Figures B.2 and B.3 present the results from this comparison for purchase loans and refis respectively. The figures show an extremely high correlation between our baseline results and the three alternatives. Indeed, for most years, the four stressed default series in each panel of Figures B.2 and B.3 are almost indistinguishable from one another.⁷¹ The bottom line from this exercise is that our baseline results are robust to the use of alternative default models.

⁷¹ The widest difference occurs for Enterprise refinance loans in 2012 and 2013, where the logit model produces a somewhat higher stressed default rate than those from the baseline default-table approach and the machine learning models. This is due entirely to the influence of HARP loans, which generally have CLTVs far above the range observed in the 2006-2007 data used to estimate the logit model. Because the CLTV enters the logit as a continuous variable, the very high CLTVs on HARP loans boost the stressed default rate. This effect is muted in the other models, as they use CLTV buckets with a wide range for the top bucket.

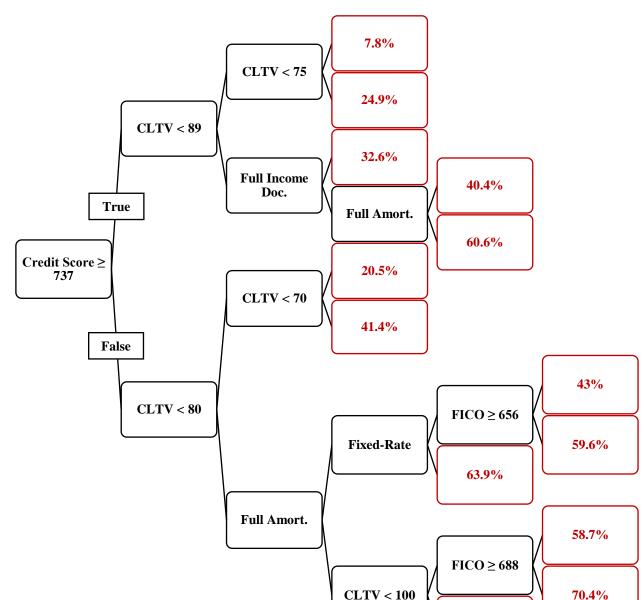
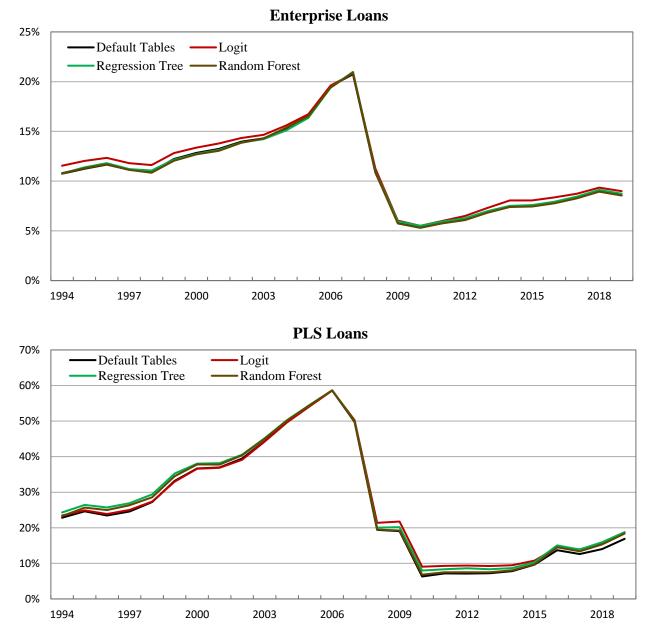


Figure B.1: Visualization of the First (Most Important) Splits in the Regression Tree for PLS Home Purchase Loans

Note: Results pertain to first-lien PLS home purchase loans originated in 2006-2007 and secured by 1-4 unit properties. For each split, the upward arm indicates that the condition shown in the decision node is true, while the downward arm indicates that the condition is false. Black represents decision nodes, while red represents terminal nodes. The value in every terminal node represents the default rate for loans in that node. *Source*: Authors' calculations using data from CoreLogic.

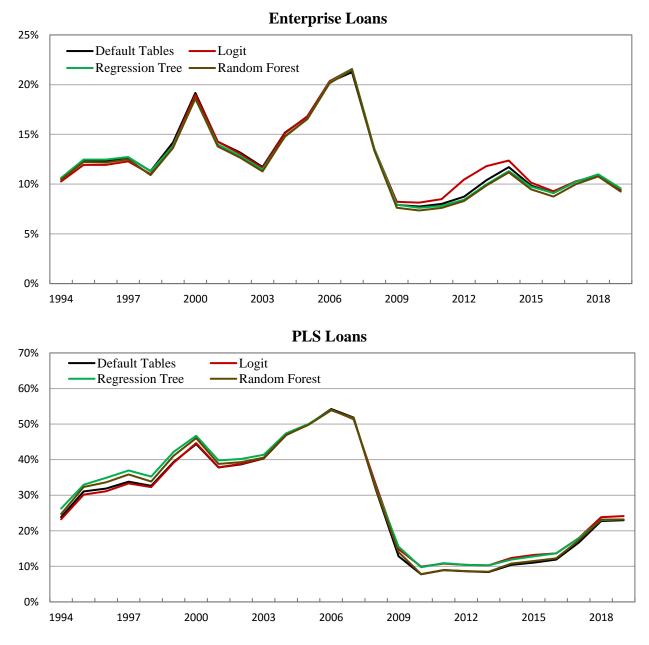
77%

Figure B.2: Stressed Default Rates from Different Models, Enterprise and PLS Home Purchase Loans



Note: Results pertain to first-lien home purchase loans secured by 1-4 unit properties. *Source*: Authors' calculations using data from CoreLogic and FHFA.

Figure B.3: Stressed Default Rates from Different Models, Enterprise and PLS Refinance Loans



Note: Results pertain to first-lien refinance loans secured by 1-4 unit properties. *Source*: Authors' calculations using data from CoreLogic and FHFA.

Appendix C: HARP versus Other Refinance Loans

The figure below compares HARP loans to other refinance loans along two dimensions: the average CLTV and the stressed default rate. The HARP series begin in 2009 with the inception of the program and end in 2018, when the program expired. As shown, HARP loans had much higher average CLTVs than both non-HARP Enterprise refinance loans and the aggregate of portfolio, PLS, and FHA/VA refinance loans in every year from 2009 to 2018. HARP loans also had much higher stressed default rates than non-HARP Enterprise refinance loans during this entire period and higher stressed default rates than the aggregate of other refinance loans in every year except 2009.

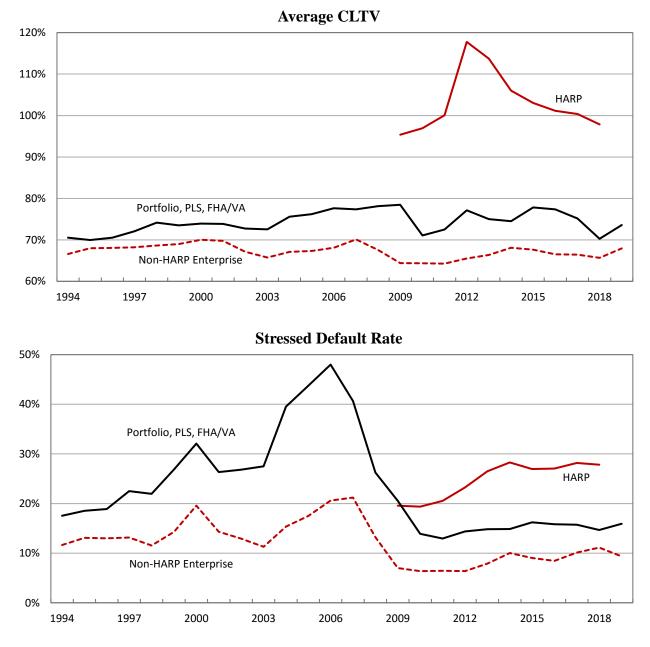


Figure C.1: HARP Loans versus Other Refinance Loans

Note: The results pertain to first-lien refinance loans secured by 1-4 unit properties and are not adjusted for changes in refinance volume. The HARP series begin in 2009 with the inception of the program and end in 2018, when it expired. *Source*: Authors' calculations using data from Black Knight, Inc., CoreLogic, FHFA, and Ginnie Mae data processed by the AEI Housing Center.

References for Appendices

- American Banker. 1997. "Notorious No-Documentation Loans Paying Off for Some Mortgage Lenders." May 9.
- An, Xudong, Raphael W. Bostic, Yongheng Deng, and Stuart A. Gabriel. 2007. "GSE Loan Purchases, the FHA, and Housing Outcomes in Targeted, Low-Income Neighborhoods." *Brookings-Wharton Papers on Urban Affairs*: 205-40.
- Breiman, Leo. 2001. "Random Forests." Machine Learning 45(1): 5-32.
- Breiman, Leo, Jerome H. Friedman, Richard A. Olshen, and Charles J. Stone. 1984. *Classification and Regression Trees*. Chapman and Hall/CRC: Boca Raton, FL.
- Little, Roderick J. A. 1988. "Missing-Data Adjustments in Large Surveys." *Journal of Business Economics and Statistics* 6(3): 287-96.
- Newberger, Harriet. 2011. "FHA Lending: Recent Trends and Their Implications for the Future." Federal Reserve Bank of Philadelphia, Community Development Studies and Education Discussion Paper, December. <u>https://www.philadelphiafed.org/-/media/community-development/publications/discussion-papers/discussion-paper_fhalending-trends-and-implications.pdf</u>
- Pinto, Ed. 1991. "Low Doc Takes Its Toll on Loan Performance." Mimeo. May 15.
- Rubin, Donald B. 1976. "Inference and Missing Data." Biometrika 63(3): 581-92.
- **Rubin, Donald B.** 1986. "Statistical Matching Using File Concatenation with Adjusted Weights and Multiple Imputations." *Journal of Business & Economic Statistics* 4: 87-94.
- Rubin, Donald B. 1987. Multiple Imputation for Nonresponse in Surveys. New York: Wiley.
- Scheessele, Randall M. 1998. "HMDA Coverage of the Mortgage Market," U.S. Department of Housing and Urban Development, Office of Policy Development and Research, Working Paper No. HF-007, July. <u>https://www.huduser.gov/portal/Publications/pdf/wkgpapr_7.pdf</u>
- Szymanoski, Edward, Randall Scheessele, Christian Malagon, and Ishmail Mohammed. 2011. "A Look at the FHA's Evolving Market Shares by Race and Ethnicity," U.S. Housing Market Conditions, 1st Quarter 2011, May: 6-12. U.S. Department of Housing and Urban Development, Office of Policy Development and Research. <u>https://www.huduser.gov/portal/periodicals/ushmc/spring11/ch1.pdf</u>
- Williams, Michael. 2015. "HMDA Coverage of the Mortgage Market," MPP Professional Paper, University of Minnesota, May 18.