



American Survey of Mortgage Borrowers

Your Mortgage Experiences and Perceptions

We want to hear from you about your experiences and challenges of having a mortgage and decisions you make about events that affect you.

You can complete this paper questionnaire or for convenience you can complete the survey online.

To Complete the Survey Online

PC/TABLET Go to: www.ASMBsurvey.com

Enter the unique access code provided in the letter and your 5-digit zip code.

MOBILE DEVICE Text your unique access code to (866) 774-6052 to receive a link to the survey.

ESPAÑOL Vaya a: www.ASMBsurvey.com e ingrese el código de acceso

único que se le envió en la carta y su código postal de 5 digitos.

Para contestar la encuesta en un aparato móvil/teléfono inteligente

Envie en un mensaje de texto su código de acceso único al (866) 774-6052

If you have any questions, please call us toll free 1-855-339-7877 or visit our websites www.fhfa.gov/ASMB or consumerfinance.gov.

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WHO ARE THE SURVEY SPONSORS?

The **Federal Housing Finance Agency (FHFA)** is an independent regulatory agency responsible for the effective supervision, regulation, and housing mission oversight of Fannie Mae, Freddie Mac, the Federal Home Loan Bank System, and the Office of Finance, and ensures a competitive, liquid, efficient, and resilient housing finance market.

The Consumer Financial Protection Bureau (CFPB) is a Federal agency created in 2010 to make mortgages, credit cards, automobile and other consumer loans work better and ensure that these markets are fair, transparent, and competitive.

WHY TAKE THIS SURVEY?

The most effective way for the sponsoring agencies to understand the benefits and problems with mortgages and owning a home is to ask you about your experiences.

HOW LONG WILL IT TAKE?

The time will vary based on your experiences, but you can expect to spend 15-25 minutes.

HOW WERE YOU SELECTED?

Survey recipients were selected at random within certain geographic areas across the United States. Your answers will not be connected to your name or any other identifying information.

Thank you for helping us assist future borrowers.

Privacy Act Notice: In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN.

Paperwork Reduction Act Statement: Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

OMB No. 2590-0015 Expires 07/31/2025

Your Mortgage and Its Terms	7. Who signed or co-signed for this mortgage?
	Mark <u>all</u> that apply.
1. Do you currently have a mortgage loan?	☐ I signed
Yes, I have at least one mortgage loan	☐ Spouse/partner including a former
☐ No, I do not have a mortgage loan on	spouse/partner
any property -> Skip to 63 on page 7	☐ Parents
\	☐ Children
If you have more than one mortgage loan, answer	☐ Other relatives
the following questions about the mortgage and	☐ Other (e.g. friend, business partner)
property most likely to be impacted by a natural	
disaster.	8. Does this mortgage have
	Don't
2. Which one of these reasons best describes	Yes No Know
why you took out this mortgage?	A prepayment penalty (fee if the mortgage is paid off early)
☐ To buy a property	An escrow account for taxes
☐ To refinance or modify an earlier mortgage	and/or homeowner insurance
☐ To add/remove co-signer(s)/co-owner(s)	An adjustable rate (one that can
☐ To finance a construction loan	change over the life of the loan)
☐ To take out a new loan on a mortgage-free	A balloon payment
property	Interest-only monthly payments
☐ Some other purpose	Private mortgage insurance
(specify)	riivate mortgage insurance
3 When did you take out this mortgage?	Property Associated with
3. When did you take out this mortgage?	Property Associated with This Mortgage
3. When did you take out this mortgage?	Property Associated with This Mortgage
3. When did you take out this mortgage? /	
/	This Mortgage
/	This Mortgage 9. When did you <u>first</u> become the owner of the
month year	9. When did you <u>first</u> become the owner of the property associated with this mortgage? /
month / year 4. When you took out this mortgage, what was the dollar amount you borrowed?	This Mortgage 9. When did you <u>first</u> become the owner of the
month / year 4. When you took out this mortgage, what	9. When did you first become the owner of the property associated with this mortgage? / month year
month / year 4. When you took out this mortgage, what was the dollar amount you borrowed?	9. When did you <u>first</u> become the owner of the property associated with this mortgage? /
month / year 4. When you took out this mortgage, what was the dollar amount you borrowed?	9. When did you first become the owner of the property associated with this mortgage? / month year 10. What was the purchase price of this property, or if you built it, how much
## description of the current monthly payment, including the amount paid to escrow for	9. When did you <u>first</u> become the owner of the property associated with this mortgage? /
/	9. When did you <u>first</u> become the owner of the property associated with this mortgage? / month year 10. What was the purchase price of this property, or if you built it, how much did the construction and land cost?
4. When you took out this mortgage, what was the dollar amount you borrowed? \$	9. When did you first become the owner of the property associated with this mortgage? / month year 10. What was the purchase price of this property, or if you built it, how much
## description of the current monthly payment, including the amount paid to escrow for	9. When did you first become the owner of the property associated with this mortgage? / month year 10. What was the purchase price of this property, or if you built it, how much did the construction and land cost? .00 Don't know
4. When you took out this mortgage, what was the dollar amount you borrowed? \$	9. When did you first become the owner of the property associated with this mortgage? / month year 10. What was the purchase price of this property, or if you built it, how much did the construction and land cost? \$ 00 Don't know 11. Did we mail this survey to the address of the
4. When you took out this mortgage, what was the dollar amount you borrowed? \$	9. When did you first become the owner of the property associated with this mortgage?
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12.	How important were the	follo	wing whe	en	16. Which of the following <u>best</u> describes the
	you chose this property?				foundation of this property?
		X 7	C b.d	Not	Basement
	Affordability	very	Somewhat		☐ Crawl space
	The neighborhood				☐ Concrete slab
					☐ Elevated on blocks, wood or concrete supports
	Natural setting (view, close to lake, ocean etc.)				☐ Over a parking garage (multi-unit building)
	Quality of public schools				17. Are there any bodies of water, such as
	Close to work or family				ponds, lakes, rivers or the ocean, within
	Close to shops, restaurants, entertainment				a half-block of this property?
	Safety, crime rate				Yes
	Risk of damage from floods				□No
	Risk of damage from other natural disasters				18. Is this property at a higher, lower, or
	1.00.01.01.01.00.00				about the same level of elevation as its
12	Ammazimataki whan was	a 4hia	n won out	,	neighbors'?
13.	Approximately when was built?	5 tills	property		☐ Higher level
		7 0 1	050		☐ Same level
		70 - 1			☐ Lower level
		60 - 1			
		50 - 1			19. How would you describe the physical
	□ 1980 – 1989 □ Ea	riier ti	nan 1950		condition of this property?
		_			☐ Excellent
14.	Which one of the following	ng be	st describ	oes	☐ Very good
	this property?		_		□ Good
	☐ Single-family detached ho		1		☐ Poor
	Mobile home or manufact				☐ Very poor
	Townhouse, row house, o				
	2-unit, 3-unit, or 4-unit dv	•	_		20. What is the approximate square footage
	Condo, co-op, or apartme	nt in a	building		of this house/your unit?
$\boldsymbol{\vdash}$	with 5 or more units	. 1	4		
	Unit in a partly commerci	al stru	icture		Sq. Ft.
	Other (specify)				
\					21. How many bedrooms and bathrooms
15.	What floor is your unit o	n (the	e lowest fl	oor	are in this house/your unit?
	if on multiple floors)?				·
	Basement				Bedrooms
	☐ Ground floor				
	2 nd floor				Bathrooms
	☐ 3 rd floor or higher				

22.	Which <u>one</u> of the following best describes	27. How likely is it this property could	
	how you use this property?	experience the following in the next couple	
	☐ Primary residence (where you spend the	of years?	
	majority of your time)	Not	
	☐ It will be my primary residence soon	Wind, hail, tornado damage	i.
	☐ Seasonal or second home		
	☐ Home for other relatives	Hurricane without flooding	
	☐ Rental or investment property	Hurricane with flooding	
	Other (specify)	Flooding from other natural causes	
22	H	Wildfire	
23.	How many more years do you think you	Earthquake	
	will own this property?	Mudslide	
	0-4 years		
	☐ 5-9 years		
	☐ 10-19 years	This Property and Flood Risk	
	20 or more years	This Property and Plood Risk	
		The term flood refers to an overflow of water	
24.	About how much do you think this property	from natural events, such as hurricanes, heavy	
	is worth in terms of what you could sell it	rain, or mudslides. Flood damage refers to any	
	for now?	damage to buildings, belongings, or use of the	
	□D 1/1	property as a result of a flood.	
	\$00		
		28. How likely is it that this property will flood	
25.	What do you think will happen to the prices	from a natural event in the next 2 years?	
	of homes in this property's neighborhood	No Chance Certain	
	over the next couple of years?	It Happens	
	☐ Increase a lot	0 1 2 3 4 5 6 7 8 9 10	
	☐ Increase a little		
	☐ Stay about the same	29. Will that likelihood increase or decrease	
	☐ Decrease a little	over the next 10 years?	
	☐ Decrease a lot	☐ Increase a lot	
		☐ Increase a little	
26.	In the next couple of years, how do you	☐ No change	
	expect the overall desirability of living in	☐ Decrease a little	
	this property's neighborhood to change?	Decrease a lot	
	☐ Become more desirable	Decrease a for	
	☐ Stay about the same	20. In the next ten years what is the yearst	
	☐ Become less desirable	30. In the next ten years, what is the <u>worst</u> flood damage you think this property will	
		experience?	
		None	
		☐ Minor	
		☐ Moderate	
		Severe	
		☐ Catastrophic	

31.	To what extent do you thi	nk f	lood risl	k has	35. How easy or difficult was it to find
	a negative effect on the cu	rren	t value	of	information about this property's flood
	this property?				risk?
	☐ No negative effect on curr	ent v	alue		☐ Very easy
	☐ Decreases the current value	e a li	ttle		☐ Somewhat easy
	Decreases the current valu	e a lo	ot		☐ Neither easy nor difficult
					☐ Somewhat difficult
32.	How do you think the risk	of f	looding	will	☐ Very difficult
	affect the appreciated val		U		
	over the next 10 years?		•		☐ Did not look for information
	☐ A lot more appreciation				
	☐ A little more appreciation				36. How confident are you that you know this
	☐ No change in appreciation				property's flood risk?
	☐ A little less appreciation				☐ Very ☐ Somewhat ☐ Not at all
	☐ A lot less appreciation				
					37. To your knowledge, is any part of this
33.	Do you think this propert	v is i	more or	less	property in a FEMA flood zone (also
	likely to flood compared t	•			referred to as a 100-year floodplain or
	property		<i>J</i> 1		Special Flood Hazard Area)?
	·	ore	Just as	Less	☐ Yes
		kely	Likely	Likely	□No
	On your street				——
	In your neighborhood				☐ Don't know
34.	Have you gotten informat property's flood risk fron following resources?			is No	38. Has this property ever experienced a flood as a result of a natural event while you owned it? Yes
	Insurance agent				□ No → Skip to 41 on page 5
	Mortgage lender/broker				
	Real estate agent or website				39. When was the most recent flood you have
	Seller disclosure				experienced at this property?
	Homeowner/condo/co-op asse	ociati	on \square	Ä	☐ In the last year
	FEMA (Federal Emergency	ociati			☐ 2-5 years ago
	Management Agency) webs	ite			☐ 6-10 years ago
	or materials		_	_	☐ More than 10 years ago
	State or local government reso	ource	s \square		
	Neighbors, family, or friends				40. How severe was the damage to this property
	Social media				from this flood?
	Other online research				☐ Minor
			_	_	☐ Moderate
					Severe
					☐ Catastrophic

41.	Have any of the following happer result of flooding since you've ov property?			46. Do you plan to make any future improvements to lessen the damage from natural events?
	r - r V	Yes	No	☐Yes
	Damage to other properties in the neighborhood			□ No
	Damage to household member's workplace			Other Properties and Flood Risk
	Closure of local stores or restaurants			·
	Closure of local roads			47. Have you ever lived in another property
	Closure of schools			that flooded because of a natural event?
	Outage of utility services			Yes □ No → Skip to 50
42	Did this property experience any	flood		—
ΤΔ,	damage from a natural event <u>pri</u> owning it?		ou/ou	48. When was the most recent flood you experienced on another property?
_	■ □ Yes			☐ In the last year
	□ No]			2-5 years ago
	Skip to 44			☐ 6-10 years ago
	☐ Don't know			☐ More than 10 years ago
12	Do you know annuarimataly the	lost ve	an it	40. 77
43.	Do you know approximately the occurred?	iast ye	ear it	49. How severe were the damages?
	occurred:			Minor
	Про	on't kno)W	☐ Moderate
	Year			☐ Severe
				☐ Catastrophic
44.	Does this property have any of the		_	50. Have any of your family members or close
	Flood sensor	Yes	No	friends (not living with you) lived in a
	Sump pump			property that was damaged by a flood?
	Lot graded to drain water away	\vdash		☐Yes
	Drainage ditch			□No
	Appliances elevated or raised			
	Generator back-up		_	Insurance on this Property
	Sewer or septic line check valves	ш		insurance on this irroperty
	to prevent backup			51. Do you have homeowner's insurance on this
	Sealed basement walls	П		property?
	Windows with impact-resistant glass			Yes
	Hurricane shutters			□ No → Skip to 57 on page 6
	Truffeanc shutters			The Property of the Property o
45.	Does this property have any other			52. Does this homeowner's insurance cover flooding from a natural event?
	to lessen the damage from natura	ai ever	its?	Yes
	Please specify.			□ No
				☐ Don't know



53.	In the last couple of years, how much has the cost of this homeowner's insurance changed?	→ 59.	If there was a sev cost to repair this would be covered	prop	erty (
	☐ Increased a lot			All	Most	Some	A litt	le None
	☐ Increased a little		Insurance					
	☐ Stay about the same		Government	П	П	П		
	☐ Decreased a little		assistance	_				
	☐ Decreased a lot		Charities and other aid					
	☐ Don't know		Your own money					
54.	Do you have a flood insurance policy in addition to the homeowner's insurance? — Yes — No, but had previously — No, never had — Skip to 57	60.	If you had to cove your own money, you cover? None Minor repairs	how				
▼ 55.	Was this flood insurance required by your		☐ Moderate repairs ☐ Major renovation	ı				
	mortgage lender?		Complete rebuild	1				
	Yes	61	How worried are	VOII (ahout			
	□No	01.	now worried are	you	about	•••		Not
						`		at At All
56.	In the last couple of years, how much has		Flood damaging this					
	the cost of this flood insurance changed?		Having enough floo					
	☐ Increased a lot ☐ Increased a little		Homeowners insura	nce co	ost			
	Stay about the same		increasing	4 :		_		
	Decreased a little		Flood insurance cos	t incre				
	☐ Decreased a lot		Cost of repairs					
			Having to relocate					
	☐ Don't know	62.	Do you agree or d	lisagı	ree wi	th th	e foll	owing
57.	Do you belong to one of the following?		statements?					
0,,	Homeowner's Association		0 11 1 111	, 1.	1	A	gree	Disagree
	☐ Condo Association		Sellers should have flood risk to poten			verc		
	Co-op Association		A property's flood ri			ycis		
			affect the cost of re			rance		
	□ No → Skip to 59		The government sho	-				
▼ 58.	Does your association carry flood insurance?		to help repair dam disasters					
	☐ Yes		Lenders should cons					
	□ No		a property flooding a mortgage	g wne	п шак	ing	Ш	
	☐ Don't know		Natural disasters are		likely	to	П	
			occur in the future				_	
			Natural disasters will severity in the futu		ease ir	l		
			so, oring in the rutt					

Your H	lousehold		69. Race: Mark <u>all</u> that apply.		
63. What is your current Married Separated Never married Divorced Widowed 64. Do you have a part decision-making running your health spouse? Yes No	nt marital sta partner who s g and respons ousehold but	chares the sibilities of is not your	White Black or African American American Indian or Alaska Native Asian Native Hawaiian or Other Pacific Islander 70. Current work status: Mark Self-employed full time Self-employed part time Employed full time Employed part time Employed part time	You	Spouse/ Partner
and your spouse or par	~ -	•	Retired		
			Unemployed, temporarily laid-off, or on leave		
65. Age at last birthday	Y: You	Spouse/ Partner	Not working for pay (student, homemaker, disabled)		
	years	years	71. Ever serve on active duty in Forces, Reserves or Nationa		
66. Sex: Male Female	You 	Spouse/ Partner	Never served in the military Only on active duty for training in the Reserves or National Guard Now on active duty	You	Spouse/ Partner
67. Highest level of edu	cation achiev		On active duty in the past,		
Some schooling High school graduate Technical school Some college College graduate Postgraduate studies	You	Spouse/ Partner □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □	72. Besides you (and your spou who else lives in your house Mark all that apply. Children/grandchildren unde Children/grandchildren 18 — Children/grandchildren aged	se/partnehold? er 18 22 1 23 or old	ler
Yes No	You	Spouse/ Partner	☐ Parents of you or your spous ☐ Other relatives like siblings ☐ Non-relative ☐ No one else	-	

73.	Do you speak a language other th	an En	glish	78.	How willing are you to give up s		ng
	at home?				today in order to benefit in the f	uture?	
	Yes				Completely unwilling		ery lling
	□No				winwing		mng ▼_
7 .					0 1 2 3 4 5 6 7	3 9	10
74.	Approximately how much is your annual household income from all		200				
	(wages, salaries, tips, interest, child			79.	In general, how willing or unwil	ling ar	e you
	investment income, retirement, soci				to take risks?		
	and alimony)?		,,		Completely unwilling		ery lling
	☐ Less than \$35,000				wiiwiiiig ▼		mng ▼
	□ \$35,000 to \$49,999				0 1 2 3 4 5 6 7	3 9	10
	☐ \$50,000 to \$74,999						
	\$75,000 to \$99,999			80.	Which one of the following state		
	□ \$100,000 to \$174,999				describes the amount of <u>financia</u>		
	☐ \$175,000 or more				are willing to take when you savinvestments?	e or ma	ake
75	How does this total annual house	hald			☐ Take substantial risks expecting to	2.00	
13.	income compare to what it is in a		mal''		substantial returns	Carn	
	year?	11011	11141		☐ Take above-average risks expecting	ng to ear	rn
	☐ Higher than normal				above-average returns		
	☐ Normal				☐ Take average risks expecting to ea	ırn aver	age
	☐ Lower than normal				returns	: _1	
					☐ Not willing to take any financial r	ISKS	
76.	Does your total annual household		ne	21	In the last couple of years, have	any of	the
	include any of the following source			01.	following happened to you (or yo	•	tiic
	Wages or salary	Yes	No		spouse/partner)?		
	Business or self-employment				- '	Yes	No
	Interest or dividends				Layoff, unemployment, or reduced		
	Alimony or child support				hours of work		
	Social Security, pension or				Retirement Promotion		
	other retirement benefits	Ш			Starting a new job		
					Starting a second job		
77.	Does anyone in your household h	ave an	ıy of		Business failure		
	the following?				A personal financial crisis		
	401/1\ 402/1\ ID 4	Yes	No		A personal imanetal crisis	ш	
	401(k), 403(b), IRA, or pension plan Stocks, bonds, or mutual funds						
	(not in retirement accounts	П					
	or pension plans)						
	Certificates of deposit						
	Investment real estate						

82.	In the last couple of years, have a	any of	the	86	. How likely is it that in the nex	_	
	following happened to you?				years you (or your spouse/par	tner) wil	
	Separated, divorced or partner left	Yes	No		face		Not
	Married, remarried or new partner				•	Somewhat	At All
	Death of a household member				Retirement		
	Addition to your household				Difficulties making your mortgage payments		
	(not spouse/partner) Person leaving your household				A layoff, unemployment, or forced reduction in hours		
	(not spouse/partner) Disability or serious illness of				Some other personal financial crisis		
	household member Moved within the area (less than			87.	. If your household faced an un	expected	l
	50 miles) Moved to a new area (50 miles				personal financial crisis in the of years, how likely is it you co	next co	
	or more)						Not
Q 3	In the last couple of years, how h	ava th	0		•	Somewhat	At All
03.	following changed for you (and y		·e		Pay your bills for the next 3 months without borrowing		
	spouse/partner)? Significant Little	_			Get significant financial help from family or friends		
	Household income		crease		Borrow a significant amount from a bank or credit union		
	Housing expenses]			Significantly increase your		
	Non-housing expenses				income		_
84.	How easy or difficult is it to mee	t your		88.	Do you agree or disagree with	the follo	wing
	needs with your current income?	•			statements?		. .
	☐ Very easy				Owning a home is a good	Agree 1	Disagree
	☐ Somewhat easy				financial investment		
	☐ Neither easy or difficult ☐ Somewhat difficult				Most mortgage lenders generally		
	☐ Very difficult				treat borrowers well Most mortgage lenders would		
Q <i>5</i>	In the next couple of years, how	do vou			offer me roughly the same rates and fees		
03.	expect the following to change fo your spouse/partner)?	-			Late payments will lower my credit rating		
	Significant Little. Increase Char	_	nificant crease		Lenders shouldn't care about any late payments, only whether loans are fully repaid		
	Household income]			It is okay to default or stop making	g	
	Housing expenses Non-housing expenses]			mortgage payments if it is in the borrower's financial interest	•	
	<u> </u>				I would consider counseling or		
					taking a course about managing my finances if I faced financial		
					difficulties		

Please do not put your name or address on the questionnaire.	
Thombours for completing our grounds	
Thank you for completing our survey!	
e the enclosed business-reply envelope to return your completed qu	ıestionn
FHFA	

