

STATUTE AND REGULATION

- Under the Housing and Economic Recovery Act of 2008, Fannie Mae and Freddie Mac (the Enterprises) have a Duty to Serve three underserved markets:
 - Manufactured Housing,
 - Affordable Housing Preservation, and
 - Rural Housing –

in a safe and sound manner for residential properties that serve very low-income families with incomes no greater than 50 percent of area median income (AMI), low-income families with incomes no greater than 80 percent of AMI, and moderate-income families with incomes no greater than 100 percent of AMI.

FHFA published its Duty to Serve <u>regulation</u> on December 13, 2016.
 The rule requires each Enterprise to develop a three-year Underserved Markets Plan.

DUTY TO SERVE PROCESS TIMELINE





UNDERSERVED MARKETS PLAN STRUCTURE



EACH ENTERPRISE WRITES ITS OWN PLAN

- By statute, FHFA may not require the Enterprises to address specific activities in their Plans.
- FHFA may not establish specific quantitative targets for the Enterprises to put in their Plans.
- The Enterprises must "consider" a specified number of activities in each market. To consider an activity, an Enterprise must address that activity through proposed actions in its Plan or explain why it has declined to include it.
- FHFA allows the Enterprises to propose modifications to actions in their Plans during the three-year Plan cycle.



UNDERSERVED MARKETS PLAN STRUCTURE

Underserved Markets Plan

Manufactured Housing

Affordable Housing Preservation

Rural Housing

Within each market, an Enterprise must consider at least:

Four

Regulatory Activities

Seven

Statutory or Regulatory Activities

Four

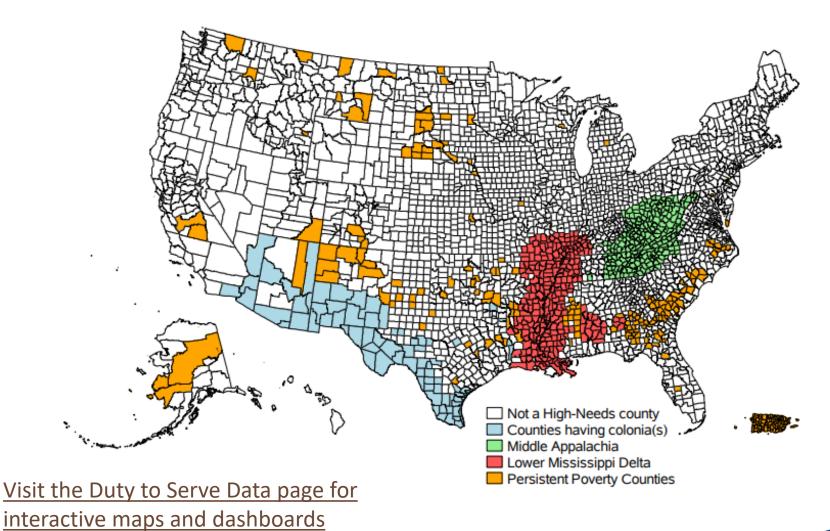
Regulatory Activities



MENU OF ACTIVITIES

Activities	Manufactured housing	Affordable housing preservation	Rural housing
Statutory Activities	None.	 Section 8 Section 236 Section 221(d)(4) Section 202 Section 811 Homelessness assistance Section 515 LIHTC-debt Comparable state and local programs 	None.
Regulatory Activities	 Manufactured homes titled as real estate Manufactured homes titled as personal property Manufactured housing communities owned by government instrumentalities, nonprofits, or residents Manufactured housing communities with specified tenant pad lease protections 	 Small multifamily rental properties financing Multifamily energy or water efficiency improvements financing Single-family energy or water efficiency improvements financing Affordable homeownership preservation HUD's Choice Neighborhoods Initiative HUD's Rental Assistance Demonstration Purchase and rehabilitation financing of distressed properties 	 Housing in high-needs rural regions Housing for high-needs rural populations Rural small financial institution financing of rural housing Rural small multifamily rental properties
Additional Activities	The Enterprises may propose Additional Activities for each underserved market.		
Extra Credit (2022-2024 Plans)	 Manufactured homes titled as personal property Manufactured housing communities owned by government instrumentalities, nonprofits, or residents 	1. Residential economic diversity	 High-needs rural regions High-needs rural populations

DTS-ELIGIBLE HIGH-NEEDS RURAL AREAS (2021)





DTS ACTIVITY STRUCTURE

Statutory, Regulatory, or Additional Activity

Objective

Evaluation Area

Loan Purchase, Loan Product, Investment, or Outreach

"SMART" Criteria, including baseline, if applicable

Information on impact and rationale

EVALUATION PROCESS



ANNUAL EVALUATION

- Statute requires the Director to conduct an annual evaluation of each Enterprise regarding compliance with the Duty to Serve statute.
- Specifically, the Director shall...
 "evaluate such compliance and
 rate the performance of each
 Enterprise as to the extent of
 compliance."
- Director shall include rating in Annual Housing Report



EVALUATION PROCESS

Step 1

- Quantitative assessment
- Compare performance to targets established in the Underserved Markets Plans
- Determines compliance or non-compliance

Step 2

- Qualitative assessment
- Assess the Enterprise's actions on the needs of each underserved market
- Evaluates impact and implementation

Step 3

- Extra credit
- Upward adjustment for certain eligible activities

Rating

- Final rating
- Does Not Comply, Complies/Needs Improvement, Complies/Acceptable Results, Complies/Excellent Results



STEP ONE: QUANTITATIVE ASSESSMENT

FHFA compares the Enterprise's performance to its targets for each objective in its Plan to determine compliance with the Duty to Serve.

Assign a score to each objective

- Possible scores: 0-10
- Assign partial credit for incomplete objectives



Calculate market level scores

- Average scores for objectives in an underserved market
- Results in one score for each underserved market



Determine compliance

 Passing rating: underserved market score of 6.5 or above*

* Beginning in 2022



STEP TWO: QUALITATIVE ASSESSMENT

FHFA evaluates the impact of each objective in a Plan to assess overall impact on liquidity in each underserved market.

Assign an impact score to each objective

- Possible scores: 10, 20, 30, 40, or 50
- Scores based on factors such as contribution to liquidity, level of difficulty, effectiveness of implementation



Calculate market level impact score

- Average impact scores for objectives in an underserved market
- Results in one score for each underserved market
- Greatest weight given to loan purchase and loan product objectives



STEP THREE: EXTRA CREDIT AND RATINGS

FHFA adjusts Step Two scores for eligible markets and then converts scores to ratings.

Adjust Step Two scores for extra credit where appropriate

Adjust scores upward by 5% where Enterprise has met criteria for eligible activities*

* Beginning in 2021



Convert scores to ratings

Ratings are:

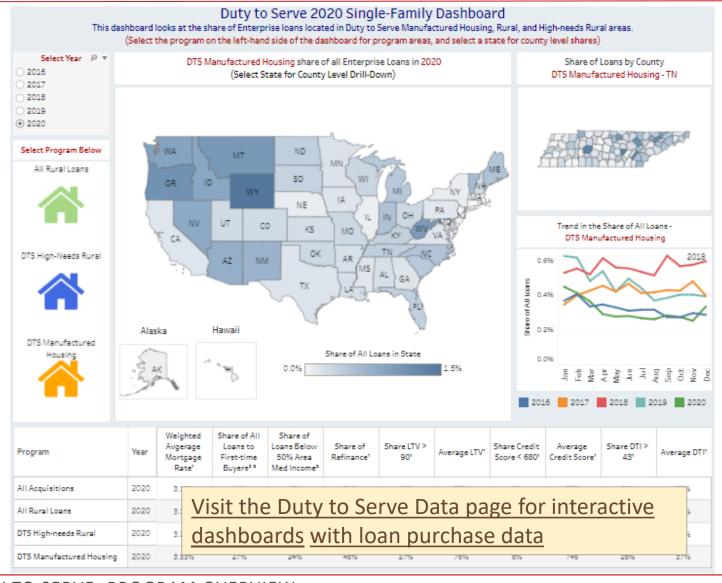
- Does Not Comply
- Complies/Needs Improvement
- Complies/Acceptable Results
- Complies/Excellent Results



MORE INFORMATION



INTERACTIVE DATA DASHBOARDS





OTHER RESOURCES

- Duty to Serve webpage
- <u>Duty to Serve Evaluation Guidance</u> Detailed guidance on procedures the Enterprises follow in preparing Plans, the standard for FHFA Non-Objection to the Plans, and the annual evaluation process
- Modified Plans Links to the Enterprises' Plans and previous versions, including redline versions showing modifications made during the Plan cycle